



Economic Development Committee
Meeting Agenda
Noon, September 23, 2010
Workforce Alliance Administrative Offices
Commissioner Dave Unruh, Chairman

I. Welcome and Introductions: Commissioner Dave Unruh

II. Review of Minutes from the August 26, 2010 REAP EDC Meeting: Commissioner Dave Unruh
Recommended Action: Approve or modify minutes as needed.

III. REAP Regional Economic Development Strategic Focusing: Dr. John Wong

The EDC identified in the 2010 work plan the priority of use of a comparative analysis of the regional economy to identify the strengths and weaknesses and recommend action to address them. A draft report of the progress of this analysis will be provided.

IV. REAP Economic Development Committee Business

1. Regional Economic Development Partners Update: Mr. Joe Yager

The Regional Partners met on September 14 at the Wichita Workforce Center. An update from that meeting will be provided.

2. KansasBIO Hot Teams Meeting: Mr. Joe Yager

KansasBIO will be holding a Hot Teams Meeting in Wichita on October 5, 2010, 8 am to Noon, at the National Center for Aviation Training. REAP and WA staff are working with KansasBIO to develop this meeting, and the results of this meeting and others around the State will be compiled by KansasBio and used as needed to advance education and awareness on the emerging role of bio-sciences on the Kansas economy and possibly identify policy issues that need to be addressed.

3. 2010 Work Plan Updates and Review: Mr. Joe Yager

An update will be provided on the 2010 Work Plan.

4. 2011 Issue Identification: Commissioner Dave Unruh

The Committee is asked to identify issues of importance in preparation of the annual REAP retreat in November.

5. CEOB and Workforce Alliance Report: Mr. Keith Lawing

a) Wichita Workforce Center Lease Agreement Ratification

Due to a time sensitive situation with the Wichita Workforce Center Lease Agreement, the WA Executive Committee held a special meeting via teleconference to take action. Commissioner Unruh serves as a member of the WA Executive Committee and was asked to speak on behalf of the CEOB, however, all members of the CEOB were invited to participate in the conference call.

Recommended Action: Ratify the action taken by the WA Executive Committee to authorize the Executive Director to enter into an addendum to and first amendment of 150 N. Main Building Lease Agreement.

b) Technical Education Panel for Area Legislators

c) WA Board of Directors and Congressional Forum

Action: Receive and file 1-4 and 5 (b-c).

V. Other Business

VI. Adjourn

Meeting Minutes – August 26, 2010
Workforce Alliance Administrative Offices
Commissioner Dave Unruh, Chairman

I. Welcome and Introduction

Commissioner Dave Unruh, Sedgwick County, called the meeting to order; members, staff, and guests introduced themselves.

II. Review of Minutes from the June 22, 2010 REAP EDC Meeting

Commissioner Jeff Masterson, Butler County, moved (Mayor Keith DeHaven, City of Sedgwick) to approve the minutes as presented. The motion passed unanimously.

IV. REAP Economic Development Committee Business

Commissioner Unruh noted that Kansas Assistant Secretary of Commerce John Fernandez toured the National Center for Aviation Training (NCAT) on August 25th. Commissioner Unruh encouraged members of the EDC to tour the facility. It was noted that REAP could hold a future meeting at NCAT.

1. REAP Regional Economic Development Strategic Focusing

Joe Yager, REAP Chief Executive Officer, presented a brief overview on the next steps for the strategic focusing process, noting that staff will assemble a draft report summarizing the findings from Dr. Wong's research and present the report at the September EDC meeting. Dr. John Wong will be available for consult via teleconference.

2. GWEDC/REAP Regionalism Workshop Discussion

Mr. Yager commented on the GWEDC/REAP Regionalism Workshop held on July 14, noting that one of the presenters, Ronnie Bryant recently submitted an opinion piece in the Wichita Eagle on economic competitiveness. Mr. Yager noted that a copy of the article is located on page 5 of the agenda packet, and suggested that the committee engage in a brief discussion on Bryant's essential factors for economic success: consensus of vision, investment in infrastructure, aggressive economic development efforts. Following a brief discussion by committee members on the importance of regional thinking for economic development Mr. Yager concluded the discussion by noting that the thoughts and comments expressed in this discussion are essential to the strategic focusing process and will be included as the committee moves forward.

3. T-Works Wichita Workshop Update

Mr. Yager briefly went over the 34 identified projects currently being considered for T-Works funding. A map developed by KDOT was passed out. Mr. Yager commented that the map encompasses most of the REAP Region with the exception of McPherson County and expands westward. All projects went through a public consultation process, the total cost for all projects could range anywhere from \$2 to 3 billion dollars. The region represented on the map is anticipated to receive between \$300 to 600 million dollars in regional project funding. The REAP Legislative Committee has arranged for KDOT and WAMPO to present more information on the T-Works program to county and city staff on Sept. 16, 2010 at the Hughes Metropolitan Complex.

4. HUD Sustainable Communities Regional Planning Grant Program Update

Mr. Yager provided an update on the HUD Sustainable Communities grant. The grant abstract is located on page 7 of the agenda packet. The grant was submitted on August 23rd and staff anticipates to hear back from the Department of Housing and Urban Development in Spring 2011. More information about the Sustainable Communities grant is available on the REAP website at: <http://www.reap-ks.org/sustainabilitygrant.html>

Meeting Minutes – August 26, 2010

5. Hawker Beechcraft Discussion

Commissioner Unruh welcomed a brief discussion on REAP's role in regards to Hawker Beechcraft. Mr. Allen Bell, Director of Economic Development, City of Wichita, commented that the City of Wichita has had discussions with Hawker Beechcraft and has noted that there will be a downsizing as they relocate to the Southeastern United States and Mexico. Executives at Hawker Beechcraft expressed a concern for international competitiveness and therefore need to make adjustments to compete in the global economy. It was determined by the Committee that there was not a proper response for REAP at this time.

6. CEOB and Workforce Alliance Report

Mr. Chad Pettera, Chief Financial Officer, Workforce Alliance, provided the WA report. Mr. Pettera requested an approval to authorize the Executive Director to enter into an amendment with AGH for one additional year of services. Mayor DeHaven moved (Commissioner Masterson) to approve the amendment to the agreement with Paymaster Services. The motion passed unanimously.

Mr. Pettera then requested a motion to authorize the Executive Director to enter into agreements with the five providers listed in the agenda packet on page 9, and authorize staff to negotiate and complete any additional agreements consistent with technical assistance. Mayor Terry Somers, City of Mt. Hope, moved (Commissioner Masterson) to approve the request as presented. The motion passed unanimously.

Mr. Pettera continued the WA report noting that the Workforce Alliance is currently forming a new oversight committee to provide budgetary and programming guidance for all programs. The new committee will be formed by combining the Operations Committee and Youth Council.

The Summer Youth Employment program has concluded for summer 2010 as all in-school youth have finished their assignments. Out-of-school youth will continue until the end of September. All expenditures for the program have been exhausted and the WA held special end of the year celebrations in Wichita, El Dorado, and Derby that were all very successful.

For the remainder of his report Mr. Pettera referred the committee to page 11 of the agenda packet, if there are any questions Mr. Pettera encouraged committee members to contact him at their convenience.

V. Other Business

Mr. Yager commented on a recent article in the Wichita Eagle which discussed the Aviation Economic Impact Report that was recently provided to KDOT. Mr. Yager noted that the positive impact generated from the Wichita area is important when considering future funding for the Kansas Affordable Airfares Program.

VI. Adjourn

Having no other business Commissioner Unruh adjourned the meeting and noted that the next EDC meeting will be held September 23rd at 12:00pm at Workforce Alliance.

Meeting Minutes – August 26, 2010

Local Area IV Chief Elected Officials Business

NOTICE: Through an agreement entered into by counties in Local Area IV as defined by the State of Kansas, the Economic Development Committee (EDC) has been designated to serve as the Chief Elected Officials Board (CEOB), as defined in the Workforce Investment Act of 1998 in Local Area IV, which includes Butler, Cowley, Kingman, Harper, Sedgwick and Sumner counties. All EDC members are asked to participate, however, only those designated elected officials of the CEOB shall have a vote.

REAP Economic Development Committee	
<i>Attendance</i>	
8/26/10	
<i>Name</i>	<i>Jurisdiction</i>
*Commissioner Dave Unruh, Chair	Sedgwick County
*Mayor Kristey Williams	City of Augusta
*Commissioner Garey Martin	Sumner County
*Council Member Nick Ard	City of Maize
*Mayor Terry Somers	City of Mt. Hope
*Commissioner Jeff Masterson	Butler County
*Mayor Keith DeHaven	City of Sedgwick
Mr. Allen Bell	City of Wichita
Mr. David New	City of Haysville
*CEOB Voting Member CEOB	
<i>Guests and Staff</i>	
Mr. Harland Priddle	K-96 Corridor Association
Mr. Bill Bollin	SCKEDD
Mr. Chad Pettera	Workforce Alliance
Dr. Ed Flentje	WSU
Ms. Debbie Franklin	WSU
Mr. Jeremy Hill	WSU
Mr. Joe Yager	WSU
Ms. Nicole Bailey	WSU

Meeting Notes

South Central Kansas Economic Development Partners Informational Meeting

September 14, 2010

3:30 p.m. – 5:00 p.m.

1. **Welcome and Introductions: Keith Lawing, Executive Director, Workforce Alliance**

Lawing convened the meeting at 3:35 p.m. by welcoming all the attendees in the room, on HD and on the phone. Attendance is listed at the end of the notes.

2. **AMI Project Review and Discussion: Jeff Tucker and Rick Windholtz, AMI**

Tucker & Windholtz reviewed the AMI project plan and scope of services. AMI will be working in the 14 county SCKEDD region. They will work with County Economic Development partners to develop a list of businesses in each county to do a preassessment process with. This assessment will determine what companies are poised to pursue manufacturing or supply chain opportunities in the wind industry. AMI anticipates the process will take nine to 10 months, beginning in October 2010. AMI will assess a total of 125 companies. They will provide a report to each company regarding their findings. Windholtz noted that they are looking at three specific criteria in their wind-screening process: 1.) annual sales of over \$10 million; 2.) a minimum of 50-100 employees; 3.) a quality control system must be in place (such as ISO 9000 or equivalent.) In some cases they also consider what percentage of the company produces products for the aerospace industry. Cost models for companies that produce 100% of their products for aerospace are often not in line with cost models for the wind industry. The wind industry looks for long-term, stable partners as opposed to the lowest bidder. Please see the AMI handout for additional details on the preassessment process.

An additional item of discussion that will be researched by Joe Yager and discussed at the next meeting is pending legislation in terms of economic incentives for the wind industry. Is there any legislation that could be of help? If not, does legislation need to be introduced?

3. **Review of State Energy Sector Partnership Training Grant (SESPT) Kelly Fuller, Workforce Alliance**

Fuller gave a brief overview of the SESPT grant funds available through the State Department of Commerce. Applications can be made in five categories and funds can be used to pay for training, certifications, materials, equipment and salary but cannot be used to pay for travel expenses. Applications are reviewed by project review teams. Each team is comprised of local business experts in green fields and headed up by the Executive Directors of the local workforce areas. The project teams serve in an advisory capacity and make a recommendation on each application. For more details or to apply for funds from the SESPT grant please visit www.kansascommerce.com/sespt.

4. **Future Regional Partner's Meetings: Keith Lawing**

Lawing suggested reconvening the group sometime in October for a two hour meeting. If members of the group have items for the agenda or know of someone that needs to be added to the distribution list please contact Keith Lawing or Kelly Fuller.

5. **Adjourn**

Lawing adjourned the meeting at 4:40 p.m.

Attendance

At the Wichita Workforce Center:

Allison Moeding, City of Derby
Bill Bolin, SCKEDD
Teresa Huffman, Marion county
Allen Bell, City of Wichita
Mandy Pankratz, City of Wichita
David New, Haysville Forward
Bob Fettke, KS Dept. of Commerce
Mary Faulkner, City of Mount Hope
Linda Jolly, El Dorado Inc.
Joe Yager, REAP
Victoria Gerbino, GWEDC
Keith Lawing, Workforce Alliance
Kelly Fuller, Workforce Alliance

On HD/By Phone:

Debbie Franklin, WSU
Bob Dalke, Local Area I
Tucky Allen, Local Area I
Ashley Bogle, Greenwood County
Kerrie Falletti, Cowley County
Rick Windholtz, AMI
Jeff Tucker, AMI
Dana Regehr, Hutchinson/Reno County
Irene Hart, Sedgwick County
Jill Nichols, Rice County



REAP Economic Development Committee 2010 Work Plan

Adopted December 14, 2009

Executive Committee Work

- Perform duties as Chief Elected Officials Board under the Workforce Investment Act of 1998.
- Monitor progress of economic development initiatives, specifically:
 - Continued funding of Kansas Affordable Airfares Program.
 - State action on technical education and workforce issues in terms of assuring local control.
 - Local and regional initiatives to encourage growth and address the demands of future industry requests and skills in emerging markets.
 - Local and regional initiatives in workforce development and technical training in manufacturing.
 - Development of the new Kansas transportation plan.
 - State, local and regional initiatives for development of renewable energy.
 - The creation of a State Economic Development fund for rapid action.
- Monitor the Kansas Bioscience Authority and KansasBio and explore opportunities for expanding bioscience industries in South Central Kansas.
- Determine the need to sponsor a regional economic leadership summit.
- Assure that a comparative analysis of the regional economy is updated and determine a method to disseminate the results of the analysis broadly with organizations concerned with economic development in the region.
- Based on the analysis of the regional economy, identify the strengths and weaknesses and recommend action to address them.
- Identify and support regional economic development projects that qualify for state funding assistance.
- Identify opportunities for the region to take advantage of its geographic location and natural resources to enhance economic development and improve the quality of life in South Central Kansas.
- Develop and implement coordination among local government, state government, businesses and other economic development groups in South Central Kansas.

Agenda Item III (5) **CEOB and Workforce Alliance Report**

Local Area IV Chief Elected Officials Business

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a. Wichita Workforce Center Lease Agreement Ratification

Due to a time sensitive situation with the Wichita Workforce Center Lease Agreement, the WA Executive Committee held a special meeting via teleconference to take action. Commissioner Unruh serves as a member of the WA Executive Committee and was asked to speak on behalf of the CEOB, however, all members of the CEOB were invited to participate in the conference call. Several items were noted, including the term, which runs until December 31, 2015; reduction of parking spots as required by the landlord allowing for independent contracting on spaces; reduction in overall base rent in the amount of \$45,000 total; improved repair of premises and maintenance clauses; and expanded termination clauses. The lease agreement was reviewed and approved by legal representation for the WA and the WA Executive Committee.

Recommended Action: Ratify the action taken by the WA Executive Committee to authorize the Executive Director to enter into an addendum to and first amendment of 150 N. Main Building Lease Agreement.

b. Technical Education Panel for Area Legislators

The Workforce Alliance will be hosting an informational session for area legislators and legislative candidates as a part of the follow up to the presentations made before the Technical Education Authority last March. The date for the panel discussion is Tuesday, **September 28, 2010**, and will begin at 10:00 am. The session will be at the Wichita Workforce Center, on the 3rd floor in the Multipurpose room and will last approximately 90 minutes. Panel members will include Kathy Smith from Kaman, representing manufacturing; Tony Naylor from Wichita Electrical Apprenticeship, representing organized labor; and Krista Thacker from Via Christi, representing health care. The discussion will center around technical education and its effect and importance on the future of the respective industries.

c. WA Board of Directors and Congressional Forum

The Workforce Alliance is pleased to announce the 4th Congressional District Candidates, Kansas State Representative Raj Goyle and Mr. Mike Pompeo, will be attending the **September 30, 2010** Board of Directors meeting. There will be a small amount of formal business at the beginning of the meeting, which will then transition into a candidate forum for the 4th District Candidates. Each candidate will be allowed 15-20 minutes to discuss their views on economic development and employment and training issues. Chairman Conway will moderate the discussion and Board Members will have an opportunity to ask follow up questions after the candidates remarks. The meeting begins at 10:30 am.

Please mark your calendars and RSVP your attendance to Kelly Fuller at kfuller@workforce-ks.com by Monday, September 27, 2010. The meeting agenda and materials will be sent under separate cover.