



**Economic Development Committee
Meeting Agenda
Noon, March 24, 2011**
Workforce Alliance Administrative Offices
Commissioner Dave Unruh, Chairman

1. Welcome, Introductions, and Announcements: *Commissioner Dave Unruh*

2. Minutes from the February 25, 2011 REAP EDC Meeting: *Commissioner Dave Unruh*
Recommended Action: *Approve or modify minutes as needed.*

3. Local Area IV Chief Elected Officials Business: *Commissioner Dave Unruh*

All members of the Economic Development Committee are encouraged to provide discussion on any of the items on the CEO Business agenda, however, only elected officials serving as the CEOB may take official action.

- A. Appointment to the WA Board of Directors
- B. Local Area IV Recertification
- C. Workforce Center Operations, Performance, and Financial Update

Recommended Action: *Approve the recommended actions as presented in the Chief Elected Officials business.*

4. Center for Innovation and Enterprise Engagement Update: *Ms. Debbie Franklin*

To continue the WIRED mission and in response to the request for technical assistance, Wichita State University (WSU) established a Center for Innovation and Enterprise Engagement to strengthen and develop the local manufacturing industries' innovation competencies in manufacturing processes and product capabilities. Ms. Franklin has been invited to provide an update on the Center and request REAP involvement.

5. REAP Meeting – “Jobs” Theme Discussion: *Mr. Joe Yager*

In an effort to increase participation and dialogue at full REAP Board meetings, the Economic Development Committee has been asked to help develop the meeting format for the April 11 meeting.

6. 2010 Census Data: *Ms. Lorien Showalter*

The Census Bureau has begun providing summaries of 2010 Census population totals. REAP staff has compiled some of this information pertaining to the region.

7. Unscheduled Topics: *Committee Members*

8. Adjourn

The next REAP EDC meeting will be at Noon on April 28, 2011.

**Economic Development Committee
Meeting Minutes – February 25, 2011**
National Center for Aviation Training (NCAT)
Mayor Kristey Williams, REAP Chair

1. Welcome, Introductions, and Announcements.

REAP Chair, Mayor Kristey Williams, Augusta, opened the meeting; members, staff, and guests introduced themselves.

2. Review of Minutes from the January 27, 2011 REAP Economic Development Committee Meeting

Mr. Allen Bell, Wichita, moved (Ms. Alison Moeding, Derby) to approve the minutes. The motion passed unanimously.

3. Local Area IV Chief Elected Officials Business

Local Area IV Recertification

Mr. Keith Lawing, Workforce Alliance, discussed the Workforce certification by describing the process, noting that REAP will create a taskforce to conduct site visits and meetings with staff. This taskforce will recommend certification to the state and the state will ratify their recommendation. This would not just be for the Wichita Workforce center, but needs to encompass the other locations in the region such as Butler and Cowley.

Mayor Williams noted that REAP is responsible for this process and it was decided that Mr. Joe Yager, Chief Executive Officer of REAP, will send an e-mail to the committee detailing the information discussed and to receive confirmation from elected officials on this matter.

Workforce Center Operations, Performance, and Financial Update

Mr. Lawing noted that a complete report on the operations, performance and finances was available on pages 6-15 of the agenda packet as he highlighted some of the information including the continued demand for services.

House “Fiscal Year 2011 Continuing Resolution,” H.R. 1 Update

Mr. Lawing discussed the Continuing Resolution H.R. 1 for Fiscal Year 2011 that was recently passed by the US House of Representatives which would include massive cuts to Workforce Alliance. He noted that according to WIA there is a two year lifecycle at the local level and three years at the state level where the funds that they have received are already allocated to certain programs. When people enter the training program those funds are obligated; therefore, it appears there are funds available when they are really already allocated, which is a major misunderstanding in perception.

If this bill were to pass Workforce Alliance would have to close their doors on June 30, 2011 and centers in Wichita, Butler, Cowley and Wellington would all have to close. Over 92,000 people are served by Workforce Alliance each year with 870 currently in training that would not be able to move forward. It was noted that there are groups that are trying to raise awareness of the affect that this bill will have on the workforce system.

4. Changing Role of Economic Development

Ms. Irene Hart, Sedgwick County, discussed her summary of the Governor’s Plan, which can be found in full at www.reap-ks.org.

Mayor Williams discussed the recent meeting that members of REAP participated in with the Governor and noted that the Governor asked a few things of REAP including having REAP help host summits, for example to promote tourism in the Flint Hills.

Mayor Williams also talked about Kansas Affordable Airfares and how REAP members should identify two to four businesses in the community that would be willing to write letters of support for the program. Mr. Yager said he would forward an e-mail with a draft resolution and contact information.

5. Identification of Work Plan for 2011.

The Economic Development Committee continued its work on the 2011 Work Plan, noting the need to get the plan adopted. Discussion topics included the role and function of the committee and the engagement of the broader REAP board in the action steps listed in the work plan. The committee agreed to have Mr. Yager make changes and forward the plan to the Executive Committee for adoption.

6. Unscheduled Topics

No unscheduled topics were discussed at this meeting.

7. Adjourn

Having no other business the meeting was adjourned.

REAP Economic Development Committee	
<i>Attendance</i>	
2/25/2011	
<i>Name</i>	<i>Jurisdiction</i>
Mayor Kristey Williams	City of Augusta
Ms. Jennie McCauseland	City of Andover
Ms. Alison Moding	City of Derby
Mr. David New	City of Haysville
Ms. Irene Hart	Sedgwick County
Mr. Allen Bell (Ex-officio)	City of Wichita
<i>Guests and Staff</i>	
Mr. Marv Duncan	Sedgwick County
Mr. Keith Lawing	Workforce Alliance
Mr. Joe Yager	WSU
Ms. Nicole Bailey	WSU
Ms. Lorien Showalter	WSU

Item

Local Area IV Chief Elected Officials Business

Background

Through an agreement entered into by counties in Local Area IV as defined by the State of Kansas, the Economic Development Committee (EDC) has been designated to serve as the Chief Elected Officials Board (CEOB), as defined in the Workforce Investment Act of 1998 in Local Area IV, which includes Butler, Cowley, Kingman, Harper, Sedgwick and Sumner counties. All EDC members are asked to participate, however, only those designated elected officials of the CEOB shall have a vote.

A. Appointments to the WA Board of Directors

The following individuals have been nominated to the Workforce Alliance Board of Directors, terms to expire June 30, 2012. All are new appointments and are mandated partners for the Workforce Alliance.

New Appointments

Representing Unemployment Insurance

Ms. DeAnn Smith

Public Service Administrator-Unemployment Insurance
Kansas Department of Labor
PO Box 877
Wichita, KS 67201

Representing Community Services Block Grants

Ms. Mary K. Vaughn

Director, Housing and Community Services
City of Wichita
332 N. Riverview
Wichita, KS 67203

Representing Post Secondary Education/Carl Perkins

Dr. Tony Kinkel

President
Wichita Area Technical College
4004 N. Webb Road
Wichita KS 67226

(Dr. Kinkel's appointment replaces Sheree Utash, the current WATC representative)

Recommended action: Approve the nominations as presented.

B. Local Area IV Recertification

In accordance with the agreement between the REAP EDC and Workforce Alliance on the governing principles of the partnership for the effective planning, coordination and implementation of the employment and training system within Local Area IV, we have developed, established and adopted an Operator Certification Process for One Stop Operators in Local Area IV as a systematic approach for conducting oversight and ongoing monitoring of the One-Stop delivery system.

At the January 28, 2011 REAP EDC meeting, the committee approved to update the local certification process through a recertification process detailed below:

1. Review and update quality standards based on the Baldrige categories.

This was completed February 25.

2. Require a self-assessment and revision of business plan by the recertification applicant.

The submittal was requested at February EDC meeting.

3. Completion of application

(March 24)

4. Create a taskforce and conduct on-site review/audit. (March/April)

Per the direction of the EDC, members suggested for the Certification Taskforce are as follows:

Commissioner Dave Unruh, Sedgwick County (EDC/CEOB Chair)

Mayor Kristey Williams, Augusta (REAP Chair)

Mayor Terry Somers, Mount Hope

Mr. Allen Bell, Wichita

Ms. Kerri Falletti, Cowley First

Other potential members would include:

Commissioner Jeff Masterson (Butler County)

Mr. Dave Alfaro (Butler County Economic Development)

Ms. Jane Wallace (Kingman County Economic Development)

Ms. Irene Hart (Sedgwick County)

Ms. Janis Hellard (Sumner County Economic Development)

Mr. Gus Collins (Wellington)

The certification process will include background on the certification process and pertinent rules, laws, and regulations, as well as an overview of the center operations, structure, and finances. The taskforce will also take guided tours of the three workforce centers.

The tentative schedule would be as follows:

April 8 – Review of the Wichita Center: This would include presentations on the overall structure and finances.

April 15 – Review of the Wellington and Cowley Centers: This would be a tour of the facilities and review of services.

April 28 – Review of the Butler Center: This would be a tour of the facilities and review of services. It would also coincide with the April EDC meeting that will be scheduled to be held in El Dorado.

Following these presentations and tours the taskforce would be asked to score the Business Plan Review, and ultimately come to a consensus and make a recommendation to the REAP EDC at the regularly scheduled May meeting.

- 5. *Feedback report. (May)*
- 6. *Recertification decision.*

Recommended action: In accordance with the adopted recertification process the committee is asked to direct the Committee Chair to appoint a taskforce to conduct the on-site review/audit.

C. Workforce Center Operations, Performance, and Financial Update

Approval of Agreement with AGH for Accounting Services

On February 3, 2011, the Workforce Alliance issued an RFP for Accounting Services. The bids closed on March 4, 2011, with four bids received. The current accounting services provide, Allen, Gibbs, and Houlik (AGH) submitted a proposal. The AGH proposal was the lowest of the four bids, and close to what was requested in the bid. The WA Executive Committee has approved this action.

The proposed costs are as follow:

	Current	Proposal
Expenditures & Deposits	\$4.00 per item	\$4.00 per item
Monthly Reporting	\$1,500	\$1,500
1099 Filings	\$200 + 5/Form	\$200 + 5/Form
990 -annual tax return	\$1,500	\$1,600
Closeouts	\$2,500	\$2,750
Payroll Process	\$2,678 annual	\$2,678 annual
W-2's	\$500	\$600
Quarterly Returns	\$300	\$300
Annual Cost	\$46,153.71	\$47,500*

* Estimated

Recommended Action: Authorize the WA Executive Director to negotiate and enter into a contract with Allen, Gibbs, and Houlik for three (3) years with two (2) annual extensions available for costs not to exceed the cost of the proposals received, pending final legal review.

Approval of Agreement with Butler Community College for the Butler Workforce Center

The Workforce Alliance issued an RFP for the Butler Workforce Center space in January 2011. One proposal was received from Butler Community College (BCC), the current landlord, for the same location. It is approximately 3,767 square feet of dedicated, shared, and common space.

The proposed cost is \$25,205 annually, a \$1085 annual increase from the current annual contract of \$24,120 for the same space. The Workforce Alliance would like to inquire and negotiate for some upgrades to the facility as part of the lease agreement. The WA Executive Committee has approved this action.

Recommended action: Authorize the WA Executive Director to negotiate with Butler Community College for space for the Butler Workforce Center and enter into a 24 month lease agreement with three (3) additional annual options available, not to exceed \$28,000 annually, pending final legal review.

Composites Wage Survey

The Workforce Alliance of South Central Kansas commissioned a study in conjunction with the Center for Economic Development and Business Research (CEDBR), W. Frank Barton School of Business, Wichita State University (WSU), to determine current wage information for the composites fabrication and repair workforce. The survey examined various levels of job classifications and technical skills in south central Kansas. The Workforce Alliance will use the survey results to provide accurate and timely labor market information to job seekers and dislocated workers as they review their skill sets, consider retraining, and position themselves to re-enter the job market. A report with the survey results can be accessed at <http://www.workforce-ks.com> and <http://webs.wichita.edu/cedbr>.

Twenty firms participated in the online survey that collected information on entry level wages, average wages, the current number of workers on staff with composite skills by job classification, and estimates of when the firm's composite workforce will return to peak levels. The results show that composite fabrication and repair is a growing employment segment and the demand for trained workers will likely increase in the next two years. Thirty percent of firms indicated that their employment peaked in 2008; however, an additional 25 percent indicated that their most recent employment peak occurred in 2010. Overall the responding firms identified a 7.4 percent increase in employment, for composite related job classifications, from their most recent total employment peaks. Much of this growth occurred at a time when overall employment in the Wichita Metropolitan Statistical Area contracted by 9.7 percent between June 2008 and August 2010.

The average hourly wage rate for entry-level Technician One composite workers is \$13.62, but it should be noted the range of wages among respondents was as low as \$7.50 and as high as \$19.25. Factors for this difference include the technology levels of responding firms and the type of work being conducted with composite materials. Even if a person starts at a lower salary, there is a clear career ladder for composites fabrication and repair workers. Most entry level jobs, or Technician One, will focus on fabrication, with required skills increasing at the Technician Two through Four levels. The skills needed for these positions can be obtained through a number of recently developed post-secondary certificate training programs. In many cases, the certificates can be "stacked" or combined, leading to an Associate's Degree. There are also Bachelor's and Advanced degrees required for composite related jobs in the responding firms. It is anticipated that the use of composite materials will increase in the aviation industry and other manufacturing processes, resulting in an increased demand for workers with these skills and training credentials.

Credential Study

The US Department of Labor issued TEGL 15-10 in December 2010 which placed an increased importance on credential obtainment. This is not a measure that must be reported for performance, but rather an indicator of success in the training and placement of WIA clients. In February 2011, staff conducted an internal audit of customer files to determine the number of individuals who obtained a recognized credential as a WIA program participant in Local Area IV.

The internal audit reviewed the Adult and Dislocated Worker exited clients who received training, obtained a credential, and were employed in the first quarter after exit. The exiter must be both employed in the first quarter after exit and receive a credential in order to be a positive outcome in this measure.

The outcomes of the audit are listed below. Additionally, monitoring staff have developed and staff has implemented a protocol for monitoring credential performance in the future.

An analysis of the credential attainment for the 298 people qualified for training services under the WIA Adult, Dislocated Worker and Youth Programs in Program Year 2009 and during the first three quarters of Program Year 2010 indicates that:

- 226 have completed a credential to date at an average cost of \$4,133.94.
- Program Year 2009
 - 157 people obtained a credential
 - at the cost of \$633,192.94 or
 - an average of \$4,033.08
 - 108 had obtained employment by the first quarter after exit
- Program Year 2010 (first three quarters)
 - 69 people obtained a credential
 - at the cost of \$301,077.31 or
 - an average of \$4363.44
 - 49 had obtained employment by the first quarter after exit

Traffic Report

The Workforce Alliance of South Central Kansas served 5,750 customers during the month of February 2011, down from 8,182 served in January 2011. On average, the four centers serve approximately 6,966 customers per month. There were 1,193 fewer customers served in February 2011 than February 2010. This decrease can be attributed to bad weather, center closures, and the shorter number of days in the month of February.

WIA Performance Update

The PY 2010 report shows three quarters performance for Adult, Dislocated Worker, Youth, and Senior (SCSEP) Programs for PY 2010. WIA performance has improved across all programs compared to last month, including more than 2% increases for Adult and Dislocated Worker Entered Employment, and a 12.5% increase from Dislocated Worker retention in the third

quarter. The annual numbers also continue to increase, particularly in Retention and Average Earnings for Adult and Dislocated Worker.

The PY 2010 annual performance chart compares the Local Area annual numbers as of 3/7/11. This is a rolling four quarter average that is usually the fifth column on the stoplight chart. This report is available quarterly, coinciding with the Board of Directors meetings. Local Area IV continues to struggle with Entered Employment for both Adults and Dislocated Workers but is showing an increase in Retention Rates for both groups. This shows that those who do find jobs are keeping them. On a positive note, Local Area IV's Average Earning for Dislocated Workers leads the state.

Financial Update

The WA Finance Committee met on March 15, 2011, and discussed Program Year 2009 tax return, the results of the audit, a Program Year 2010 Budget update and the Program Year 2011 Budget Outlook. The final audit report can be viewed at: <http://www.workforce-ks.com/Modules/ShowDocument.aspx?documentid=1221>.

National Emergency Grant (NEG) Update

As of March 11, 2011, 953 participants have been served through the NEG, and 453 participants are currently in training. 170 clients have exited the program. Staff does not anticipate a large change in these numbers before May when the next quarterly report will be issued that will reflect the participants currently enrolled in the spring semester.

PACES Update

As an element of a demand-driven, employers-as-customers philosophy, the Workforce Alliance is hosting Employer Partnership Roundtable meetings on a monthly basis. The purpose of the discussion is to determine real-time industry needs regarding skill sets and training needs of current and future employees. In January, the industry focus was on aviation manufacturing. In February, the employer group was the non-aviation manufacturing industry. The March 23rd focus group will be healthcare industry partners. The tentative plan for April is to host information Technology (IT) businesses and employers.

As a result of these meetings, employer feedback and occupational demand led staff to issue an RFP for an abbreviated-length Computer Numerical Controlled Machining (CNC) certificate program. The request was issued on March 11th and closes on April 8, 2011. The class will enroll 20 students, with a contract period of May 1, 2011 to December 31, 2011. The training should take no more than six months.

On March 5, 2011, the Urban League Quick Careers program graduated 19 students. The top four of those were Workforce Alliance clients enrolled through the PACES program. The top graduate was the speaker at the ceremony and thanked staff for their assistance during his program. The WATC instructor stated that this was the highest performing class since the implementation of the Kansas Quick Careers Project. All four of the Workforce Alliance students are continuing on their career ladder in healthcare, pursuing CMA and LPN certificates. Four additional Workforce Alliance clients are enrolled in the next Kansas Quick Careers program that begins on March 21st.

WIA Funding Update

As was first reported to the Board of directors in an email memo dated March 7, 2011, the House of Representatives recently passed H.R. 1 Fiscal Year 2011 Continuing Resolution which reduces the current fiscal year budget in many federal programs including the Workforce Investment Act (WIA). The cuts to WIA are significant; funding for the Adult, Dislocated Worker, and Youth formula grants for Program Year 2011 (July 1, 2011-June 30, 2012) will be zeroed out and funding for WIA national discretionary grants is eliminated. H.R. 1 rescinds funding of Dislocated Worker Reserve and Emergency Grant funding, which could impact the National Emergency Grant (NEG) awarded to the region in 2010. If this budget is approved the Workforce Alliance will not receive any new funding until July 1, 2012.

The information on the following pages was prepared by staff to convey the impacts of the proposed cuts to WIA would have on the Workforce Alliance, historic levels of WIA funding, and national efforts at raising awareness on the impact of cuts to education and training programs. The issue has received attention in the media recently, including:

Wichita Eagle:

<http://www.kansas.com/2011/03/12/1759374/work-force-group-hope-cuts-wont.html>

<http://www.kansas.com/2011/03/13/1760937/financial-aid-cuts-not-in-nations.html>

It is felt that members of Congress are fully aware of the impact of the proposed cuts to WIA. There are claims of large amount of carry over and unexpended WIA funds, but this does not take into account how these funds are obligated for participants in multiple-semester training programs. Another confusing factor is these dollars have a two year life span, or funding cycle, at the local level and three years at the state level. With the budget debate continuing over the next few weeks in Congress, it will be important to raise awareness among members of the congressional delegation on how WIA funds are invested in this region and the importance of job training programs to the regional economy. Workforce Alliance Chairman Mark Conway sent invitations to Senators Roberts and Moran along with Congressman Pompeo to visit the Workforce Centers and see firsthand the positive impacts WIA funds have in this region and the state. To date no visits have been scheduled. Also, REAP EDC Chair and Sedgwick County Commissioner Dave Unruh was in Washington DC recently and raised this issue in meetings with the congressional delegation.

Recommended Action: Receive and file.

**WIA Programs
Program Year 2010
Performance Report of LA IV
as of 3/1/11**

Adult	Goal	PY10 1st Qtr July 10- Sept 10	PY10 2nd Qtr Oct 10- Dec 10	PY10 3rd Qtr Jan 11- Mar 11	PY10 4th Qtr Apr 11- June 11	PY10 Annual July 10- June 11	State PY10 Annual July 10- June 11	*Reporting Period
	Sanction							
Entered Employment Rate	70%	51	50.5	51.6		50.1	58.4	3rd Qtr= 4/1/10 to 6/30/10 Annual= 10/1/09 to 9/30/10
Retention Rate	84.0%	75.6	69.9	75.8		73	78.9	3rd Qtr= 10/1/09 to 12/31/09 Annual= 4/1/09 to 3/31/10
Average Earnings	\$12,500.00	358050	2037641	1471809		4029043	51149944	3rd Qtr= 10/1/09 to 12/31/09 Annual= 4/1/09 to 3/31/10
	\$10,000.00	11550	12735.26	10012.31		11478.75	12155.4	4208

Dislocated Workers

Entered Employment Rate	80%	50	52.2	50.4		48.2	64.8	3rd Qtr= 4/1/10 to 6/30/10 Annual= 10/1/09 to 9/30/10
Retention Rate	87%	16	88	71.4		79	84.7	853 3rd Qtr= 10/1/09 to 12/31/09 1007 Annual= 4/1/09 to 3/31/10 13862133 3rd Qtr= 10/1/09 to 12/31/09 827 Annual= 4/1/09 to 3/31/10
Average Earnings	\$15,700.00	207682	1697734	761911		2823057	16761.95	
	\$12,560.00	12980.13	19514.18	19047.78		18451.35	153	

Youth

Placement	64%	12	3	6		27	65.8	3rd Qtr= 4/1/10 to 6/30/10 Annual= 10/1/09 to 9/30/10
Employment/Education	51.2%	15	4	9		44	43	524 Annual= 10/1/09 to 9/30/10 299 3rd Qtr= 4/1/10 to 6/30/10 479 Annual= 10/1/09 to 9/30/10 105 3rd Qtr= 1/1/11 to 3/31/11 221 Annual= 7/1/10 to 6/30/11
Attainment	52%	11	6	6		54	62.4	
Degree/Certificate	41.6%	17	7	9		2	47.5	
Literacy/Numeracy Gains	42%	2	0	0		3		
	33.6%	100	0	0				

Summary

	1st Qtr			2nd Qtr			3rd Qtr			4th Qtr		
	Adult	DW	Youth	Adult	DW	Youth	Adult	DW	Youth	Adult	DW	Youth
Met Goal	2	2		1	1	2	1	1	2			
Did Not Meet Sanction	1	1		1	1		1	1				

	Annual		
	Adult	DW	Youth
Met Goal	1	2	4
Met Sanction	2	1	1
Did Not Meet Sanction	1	1	5

Bold Numbers=Official Numbers from State and Will Not Change

***** The Kansas Department of Commerce accesses confidential databases to obtain additional wage data; therefore, the actual performance rating cannot be released, only whether the rating met, exceeded, or was below the goal or sanction level.

www Agency did not have participants in this measure

* Reporting Period=Participants who exited during the time frame indicated will count in performance measures

**Comparison of Local Areas Annual Performance
Program Year 2010
as of 03/07/2011**

	Report Period*	Goal	LA IV South Central Kansas 6 Counties	LA I Western Kansas 62 Counties	LA II North East Kansas 17 Counties	LA III Kansas City Area 3 Counties	LA V South East Kansas 17 Counties	State
		Sanction						
Adults Entered Employment Rate	4/1/10 to 6/30/10	70%						
		56%	50.2	70.1	61.7	56.4	61.5	58.4
Retention Rate	10/1/09 to 12/31/09	84%						
		67.2%	73	93.2	79.1	78.8	76.9	78.9
Average Earnings	10/1/09 to 12/31/09	\$12,500.00						
		\$10,000.00	11478.75	21084.47	12407.14	11682.85	9987.4	12145.05

Dislocated Workers

Entered Employment Rate	4/1/10 to 6/30/10	80%						
		64%	48.2	89.7	75.1	63.8	73	64.7
Retention Rate	10/1/09 to 12/31/09	87%						
		69.6%	79	95.5	85.4	84.2	83.1	84.7
Average Earnings	10/1/09 to 12/31/09	\$15,700.00						
		\$12,560.00	18451.35	13631.32	18270.79	16642.31	16291.68	16761.95

Youth

Placement Employment/Education	4/1/10 to 6/30/10	64%						
		51.2%	61.4	65.2	69.3	60.5	70.8	65.7
Attainment Degree/Certificate	4/1/10 to 6/30/10	52%						
		41.6%	79.6	60.8	82.6	36.4	61.4	62.3
Literacy/Numeracy Gains	1/1/11 to 3/31/11	42%						
		33.6%	66.7	44.4	52.2	45.9	57.1	47.7

Summary

	LA IV			LA I			LA II		
	Adult	DW	Youth	Adult	DW	Youth	Adult	DW	Youth
Met Goal		1	2	3	2	3		1	3
Met Sanction	2	1	1		1		3	2	
Did Not Meet Sanction	1	1							

	LA III			LA V			State		
	Adult	DW	Youth	Adult	DW	Youth	Adult	DW	Youth
Met Goal		1	1		1	3		1	3
Met Sanction	3	1	1	2	2		3	2	
Did Not Meet Sanction		1	1	1					

Bold Numbers=Official Numbers from State and Will Not Change

**** The Kansas Department of Commerce accesses confidential databases to obtain additional wage data; therefore, the actual performance rating cannot be released, only whether the rating met, exceeded, or was below the goal or sanction level.

^^^ Agency did not have participants in this measure

* Reporting Period = Participants who exited during the time frame indicated will count in performance measures



WICHITA STATE UNIVERSITY

COLLEGE OF ENGINEERING

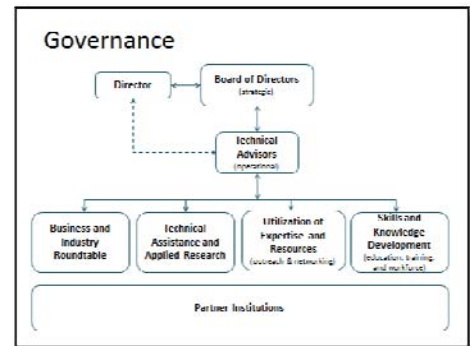
Center for Innovation and Enterprise Engagement

To: Joe Yager, Executive Director, Regional Economic Area Partnership (REAP)
From: Zulma Toro-Ramos, Dean, WSU College of Engineering
Date: March 21, 2011
RE: Request for REAP to assist in CIEE Board member nominations

Beginning in July 2010, the Composite Kansas Workforce Innovation in Regional Economic Development (WIRED) Executive Committee has provided the WIRED successor organization, the Center for Innovation and Enterprise Engagement (CIEE) with interim leadership as the Center was established. The WIRED Executive Committee has developed a governance plan for the CIEE and respectfully request that REAP assist in nominating members to serve on the Board of Directors.

CIEE Board of Directors Summary

A board of directors will provide governance for the Center for Innovation and Enterprise Engagement. Selection of board members will be focused toward identifying senior executive candidates who are regional champions with significant social networks that can provide the Center with access and flexibility to implement growth strategies and guide the regional advanced manufacturing cluster development. Initially the coordination of the board will be facilitated by the Dean of the College of Engineering (CoE), and initial board appointments will be made by the WSU President, WSU CoE Dean, and WIRED Executive Committee. Board members will include 11 business and industry representatives, three WSU partners, two representatives each from elected officials, post-secondary education, workforce and economic development, and one representative from Kansas Department of Commerce, K-12 education, and an engineering professional organization. Once the board is established, co-chairs will be selected. The dean of the College of Engineering will serve as a co-chair, and the private sector co-chair will be elected by the board. Meetings are to be conducted at the discretion of the board, at least quarterly, to establish and review the strategic direction of the Center, to select applicants to receive subsidized funding (grant proceeds), to identify and delegate project(s) to the optimal partner institution(s), to assess the degree to which progress is being made in solving technical problems, and to make go/no-go/re-scope decisions.



A summary of the WSU Center for Innovation and Enterprise Engagement can be found on the following page along with background information on the Composites Kansas WIRED Initiative.

Wichita State University
Center for Innovation and Enterprise Engagement

Kansas Board of Regents Approved Center: October 2010, initially staffed in February 2011

Mission: The goal of the Center for Innovation and Enterprise Engagement will be to escalate the development and predominance of the south central Kansas advanced manufacturing cluster in the global economy.

Successor Organization: To continue the WIRED mission and in response to the request for technical assistance, Wichita State University (WSU) established a Center for Innovation and Enterprise Engagement to strengthen and develop the local manufacturing industries' innovation competencies in manufacturing processes and product capabilities. The Center employs an interdisciplinary approach with collaborative partners to promote industry diversification, new industry formation, and process and product improvements within existing firms. The four operational strategies include: a) convene business and industry roundtable, b) advocate and connect businesses with applied research and technical assistance, c) utilize regional expertise and resources, and d) facilitate skills and knowledge development.

Background: Composites Kansas WIRED, July 2007 through June 2010

Summary: In 2007, Composites Kansas (10-county Wichita labor basin) was awarded a Department of Labor (DOL) Workforce Innovation in Regional Economic Development (WIRED) grant. The region's transformational focus was placed on increasing the competency of workforce and expanding education and training in science, technology, engineering and math. Composites Kansas had three operational strategies: a) education and training, b) R&D and entrepreneurship, and c) regional economic growth.

Outcomes: With WIRED funding, the region served more than 200 firms and educated more than 2,900 employees. Composites Kansas trained more than 325 educators, developed more than 50 curricula, and equipped two state-of-the-art laboratories – composites lab and non-destructive testing lab.

Market Gap: The types of technical assistance available to regional firms were limited with the DOL funds as they could not be used for firm specific commercialization of existing R&D or technology transfer/ migration counseling. Regional firms have requested technical expertise and business expertise to support and inform their transition to next generation materials and processes and expand their capacity to manufacture improved and new products.

Sustainability Plan: In early 2010, a Strategic Planning Task Force was conveyed to develop a coordinated regional economic development strategy for composites and advanced materials that culminated in the draft business plan for the WIRED successor organization, the Center for Innovation and Enterprise Engagement. In May 2010, the draft innovation center proposal was approved by the WIRED Leadership and submitted to WSU for further action. In October 2010, the Kansas Board of Regents approved the Center and the Center was initially staffed in February 2011.

Item

REAP Meeting – “Jobs” Theme Discussion

Background

In an effort to increase participation and dialogue at full REAP Board meetings, REAP Chair, Mayor Kristey Williams (Augusta) has initiated theme-based meetings. Each of these meeting topics will be determined by the REAP Chair in consultation with the REAP Executive Committee.

In addition, the REAP Chair has asked that each Committee work to help develop the meeting that their committee most aligns with.

For the April 11 REAP Board meeting the theme chosen was “Jobs” and the Economic Development Committee has been asked to help develop the meeting format.

Proposed Focus Area

The meeting will include a presentation by the Kansas Star casino, hotel and event center that is being built in Mulvane. The focus of this presentation is on the need for a labor force that requires different skills than most jobs in our area. It will also help to show the need for understanding value of jobs in our region and the focus on filling these jobs. It has been suggested that this presentation be followed by a response panel that could include experts in job training, education, and workforce development.

This session will be followed with a focus on economic development at the May meeting.

Legislative Committee Request

The Economic Development Committee is requested to discuss the potential format and desired outcomes of the “Jobs” theme as presented.

Item

2010 Census Information for Kansas

Background

The Census Bureau has begun providing summaries of 2010 Census population totals, as well as 2010 Census data on race, Hispanic origin and voting age for multiple geographies within each state. The Census Bureau is delivering the data state-by-state on a rolling basis through March.

The following are a few observations from the Kansas data:

- Kansas grew 6.1% as a whole; however, 77 of the 105 counties lost residents.
- Wichita has a population of 382,368, which is up 11.1% and it remains the most populous incorporated place with Overland Park, with a population of 173,372 as the second largest and a growth of 16.3%.
- Sedgwick, with a population of 498,365 (increase of 10.0 percent) is now the second largest county behind Johnson, which increased the most with a 20.6% increase and a population of 544,179.
- Geary County is Kansas' fastest growing county with a population of 34,362, a 23% increase.
- Finney County decreased the most losing 9.2% with a resulting population of 36,776.

On the following page there is a table of population information from 2000, 2010, and the change for REAP members.

2010 Population Information for REAP Members

<u>County</u>	<u>2000 Population</u>	<u>2010 Population</u>	<u>% Change</u>
Butler County	59,482	65,880	10.8%
*Cowley County	36,291	36,311	0.06%
*Harper County	6,536	6,034	-7.7%
Harvey County	32,869	34,684	5.5%
Kingman County	8,673	7,858	-9.4%
*Marion County	13,361	12,660	-5.2%
McPherson County	29,554	29,180	-1.3%
Reno County	64,790	64,511	-0.4%
Sedgwick County	452,869	498,365	10.0%
Sumner County	25,946	24,132	-7.0%

<u>City</u>	<u>2000 Population</u>	<u>2010 Population</u>	<u>% Change</u>
Andover	6,698	11,791	76.0%
Arkansas City	11,963	12,415	3.8%
Augusta	8,423	9,274	10.1%
Bel Aire	5,836	6,769	16.0%
Bentley	368	530	44.0%
Benton	827	880	6.4%
Cheney	1,783	2,094	17.4%
Clearwater	2,178	2,481	13.9%
Colwich	1,229	1,327	8.0%
Conway Springs	1,322	1,272	-3.8%
Derby	17,807	22,158	24.4%
El Dorado	12,057	13,021	8.0%
Garden Plain	797	849	6.5%
Goddard	2,037	4,344	113.3%
Halstead	1,873	2,085	11.3%
Haysville	8,502	10,826	27.3%
Hesston	3,509	3,709	5.7%
Hutchinson	40,787	42,080	3.2%
Kechi	1,038	1,909	84.0%
Maize	1,868	3,420	83.1%
McPherson	13,770	13,155	-4.5%
Mount Hope	830	813	-2.0%
Mulvane	5,155	6,111	18.5%
Newton	17,190	19,132	11.3%
Park City	5,814	7,297	25.5%
Rose Hill	3,432	3,931	14.5%
Valley Center	4,883	6,822	39.8%
Wellington	8,647	8,172	-5.5%
Wichita	344,284	382,368	11.1%
*Winfield	12,206	12,301	0.8%

**Indicates non-REAP members that are in our region and of interest to membership.*