



Regional Economic Area Partnership (REAP)

Meeting Agenda

8:00 a.m., March 1, 2010

Hughes Metropolitan Complex
5015 E. 29th Street North, (29th and Oliver)
Commissioner Dave Unruh, Vice-Chairman

I. Welcome and Introductions: Commissioner Dave Unruh

II. KansasBio Presentation: Ms. Angela Kreps

Ms. Angela Kreps, President, Kansas Bioscience Organization, has been asked to provide REAP with an overview of the industry-based initiatives that are building upon Kansas' rich heritage in agriculture, manufacturing and service to further the region's leadership in key areas of bioscience and successful creation of wealth, high-paying jobs, and a diversified economy.

III. Approval of Minutes from February 8, 2010 Meeting: Commissioner Dave Unruh

Due to a lack of quorum at the February meeting, the recommended action items for the minutes and support of the historical tax credits must be ratified.

Recommended Action: *Approve or modify minutes as needed and ratify actions taken.*

IV. Regional Business Items

1. Report of the Executive Committee: Commissioner Dave Unruh

A report on travel authorization, strategic planning, and Treasurer's report will be provided.

2. Report of the Legislative Committee: Council Member Jeff Longwell

A legislative update will be provided.

3. Report of the Economic Development Committee: Commissioner Dave Unruh

An update on recent activities of the EDC will be provided.

4. Report of the Water Resources Committee: Mayor Willis Heck

An update on recent activities of the WRC will be provided.

5. Reports of Regional Committees and Organizations

- *Greater Wichita Economic Development Coalition: Commissioner Dave Unruh*
- *Mid-Continent Airport Advisory Board: Commissioner Willis Heck*
- *KansasBio: Mr. Joe Yager*
- *Report on Visioneering: Mr. Joe Yager*

6. Report of the Chief Executive Officer: Mr. Joe Yager

A report will be provided with an update on the website, meeting schedule, and other upcoming events.

Recommended Action: *Receive and file reports.*

V. Unscheduled Business Items and Updates

VI. Adjourn (The next REAP meeting will be Monday, *April 12, 2010*, at the Hughes Metropolitan Complex, 29th and Oliver)

Angela Kreps
President
Kansas Bioscience Organization

Following 19 years as a top-ranked private sector sales professional in the banking and software & IT industries, Kreps was selected from a nationwide search in late 2005 to become the first president of KansasBio, the state bioscience industry organization, doubling operating revenues and tripling membership within two years under her leadership.

Industry accomplishments include, publishing the Kansas Bioscience and Innovation Roadmap, establishing the industry's Kansas Bioscience magazine, and forming the Kansas Bioscience and Information Technology Caucus in the Kansas legislature. Annually KansasBio brings together record-setting Kansas delegations to participate in the international BIO convention including, Governor Kathleen Sebelius, U.S. Senator Pat Roberts, the President of the Kansas Senate Stephen Morris, Secretary of Agriculture Adrian Polansky, former U.S. Secretary of Agriculture Dan Glickman, numerous state legislators and public officials, the Kansas Bioscience Authority, as well as bioscience CEO's, researchers and stakeholders from all across the state.

Appointed to the Kansas Bioscience Authority Board of Directors, U.S. Senator Pat Roberts Advisory Committee on Science, Technology and the Future, and the Biotechnology Industry Organization's Food and Agriculture Committee on plant made pharmaceuticals, Kreps has shown an innate ability to build consensus and generate momentum in a collaborative team environment.

Kreps' accomplishments were further acknowledged in March 2008, by being named one of Kansas City's 50 Most Influential Women based on business acumen, level of board involvement, community activity and previous recognition for influence.

She regularly speaks at industry and community events throughout the region and nationally, as she engages broad support for industry-based initiatives while encouraging and supporting other organizations in the bioscience industry.

A life-long Kansan, Kreps is dedicated to building upon Kansas' rich heritage in agriculture, manufacturing and service to further the region's leadership in key areas of bioscience and successful creation of wealth, high-paying jobs, and a diversified economy.

Kreps grew up in Hugoton, Kansas, and graduated from Kansas State University with a Bachelor of Science degree in journalism and mass communications. Kreps, her husband, Jim, and three daughters live in Overland Park, Kansas, a suburb of Kansas City.

Meeting Minutes – February 8, 2010
Hughes Metropolitan Complex, 29th and Oliver
Mayor Kristey Williams, Chairman

I. Welcome and Introductions

Mayor Kristey Williams, City of Augusta, called the meeting to order; members, staff, and guests introduced themselves. It was noted that a quorum was not present, therefore, no binding actions were taken. All recommended actions were directed to be included in the monthly REAP review to provide for comments from all members.

II. Regional Economic Development “Strategic Focusing”

Dr. John Wong, WSU, provided REAP members with a preview of the updated comparative analysis of the regional economy. It was noted that this analysis would be used by the REAP EDC to identify strengths and weaknesses, and recommend action to address them. Mr. Joe Yager, REAP Chief Executive Officer, encouraged non-EDC members to join the work group or submit information for the strategic focusing. Dr. Wong also provided information on the format of the strategic focusing, noting that there would be four sections: general overview, economic base, workforce, and policy development. He noted that at each section will begin with a presentation and then move into discussion.

III. Approval of Minutes from January 11, 2010 Meeting

Council Member Nick Ard, City of Maize, moved (Mayor Keith DeHaven, City of Sedgwick) to approve the minutes. The motion passed unanimously.

IV. Regional Business Items

1. Report of the Executive Committee

Mayor Williams provided REAP a report of the Executive Committee. It was noted that a full report could be found on pages 6-9 of the agenda packet. Mayor Williams highlighted the changes made to the Executive Committee and provided an update on KAAP grant expenses. Mr. Yager noted that this report is required during each legislative session and that it had been properly submitted.

2. Report of the Legislative Committee

Mayor Kristey Williams, City of Augusta, provided a report of the Legislative Committee. It was noted that a full report of the committee could be found on pages 10-16 of the agenda packet. Mayor Williams noted that Mr. Tom Bruno's, Bruno & Associates, reports could now be found on the Legislative Committee page of the REAP website.

Council Member Longwell provided an update on Historic Tax Credits, noting that the city had submitted a two-page letter of support. He noted that it is necessary to restore the HTC, not just for the City of Wichita, but also for the State of Kansas. He also noted that there was a coalition of mayors from Northeast Kansas, that had joined Mayor Carl Brewer, City of Wichita, in support of HTCs. Mr. Yager noted that a statement had been provided on pages 14-16 of the packet and that with the approval of this statement, REAP would provide it to Mr. Bruno as REAP's stance on the issue. Council Member Ard moved (Commissioner Dave Unruh, Sedgwick County) to approve the proposed REAP legislative position on Historical Tax Credits.

Ms. Angela Buzard, Executive Officer of REAP Water Resource Committee, provided REAP members with legislative updates on relevant water issues. Two bills were noted, HB 2428 which would implement a three cent sales tax on service water systems to fund sediment projects, and HB 2283, where an amendment would be added to value undeveloped land with zero customer at zero dollars. Finally Ms. Buzard noted Senate Bill 510, which would view conservation as a beneficial use, allowing individuals to enroll water rights.

Finally, Mayor Williams noted that the next Legislative Committee meeting would be held on February 26, 2010, in the 3rd floor board room of the Wichita Workforce Center.

3. Report of the Economic Development Committee

Commissioner Unruh provided a report of the Economic Development Committee. It was noted that a full report could be found on pages 17-22 of the agenda packet. Noting Dr. Wong's presentation on the committee's Strategic Focusing, Commissioner Unruh set the date and time for the first meeting. He stated that due to the GWEDC's annual board meeting, the EDC meeting and first session of strategic focusing would be held on February 25th at 2:00 PM in the 2nd floor executive conference room at the Wichita Workforce Center. This change was adopted by consensus.

Ms. Debbie Franklin provided REAP members with an update on the Composites/Wired Sustainability SWOT. She noted that 2 meetings were scheduled, with 40 people RSVP'd. The first meeting would be at the Wichita Workforce Center on February 10th and the second meeting would be in Hutchinson on the 24th. REAP's attendance was encouraged at these two meetings.

4. Report of the Water Resources Committee

Mayor Heck provided a report of the Water Resources Committee. He noted that a full summary could be found on pages 23-24 of the agenda packet. Mayor Heck noted that the next WRC meeting would follow the REAP meeting on March 1st at the Hughes Metroplex. It was also noted that the WRC Technical Subcommittee would meet as needed, with the first meeting being in late February to plan the annual water conference. Ms. Buzard noted that the annual conference was set for May 27th in El Dorado. Ms. Buzard provided a few more updates noting that the new WRC rate structure update for 2011 will be presented in March, the rural water issue joint position statement has been signed, \$1,500 has been provided to pay for GA to work on the National Resources Inventory, and staff was almost done with the update to the water and wastewater rates. Finally, Mayor Heck noted that if anyone had conference ideas to let them know.

5. Report of Regional Committees and Organizations:

Greater Wichita Economic Development Coalition

Mayor Williams noted that she would be the new REAP representative to the GWEDC and that she would be meeting with Ms. Vicki Pratt Gerbino on Thursday to discuss roles and opportunities.

Mid-Continent Airport Advisory Board

Mayor Heck provided REAP members with a Board update, noting that passenger numbers for 2009 were down by 7% from 2008. He noted that the advisory board would be meeting with the Wichita City Council in March and that ground breaking for the new terminal would be in July.

KansasBio

Mr. Yager provided REAP members with an update on KansasBio, noting several newspaper articles on Kansas State University's relocation of a lab, KBA's portal to National Bioscience Leadership, and KBA's investment and support.

Report on Visioneering

Mr. Yager provided REAP members with an update on Visioneering, noting that there would be a Wichita Young Professionals roll-out at the Orpheum from 5-6:30. He noted that this event would focus on attracting and retaining talent to Wichita.

6. Report of the Chief Executive Officer

Mr. Yager provided a report of the Chief Executive Officer. It was noted that a full report could be found on pages 26-27 of the agenda packet. Mr. Yager noted several updates to the REAP website on the ARRA and Legislative Committee page. Mr. Yager also reminded REAP members of the Public Finance Conference on February 18th and 19th at the Wichita Marriot. It was also noted that the next REAP meeting would be held on March 1st, with the WRC meeting to follow.

V. Unscheduled Business Items and Updates

There was no other business.

VI. Adjourn

Having no other business, the meeting was adjourned. All reports were received and filed.

REAP Attendance 2/8/10	
Members and Alternates	Jurisdiction
Mayor Kristey Williams	Augusta
Mr. Herb Llewellyn	El Dorado
Commissioner Chip Westfall	Harvey County
Commissioner Marge Roberson	Harvey County
Mayor Dave Kauffman	Hesston
Mayor Robert Jackson	Kechi
Mr. Mark Tallman	Kechi
Council Member Nick Ard	Maize
Mayor Terry Somers	Mount Hope
Commissioner Willis Heck	Newton
Commissioner Jim Nickel	Newton
Mayor Keith DeHaven	Sedgwick
Commissioner Dave Unruh	Sedgwick County
Mr. Gus Collins	Wellington
Council Member Jeff Longwell	Wichita
Guests and Staff	
Mr. John Waltner	Harvey County
Mr. Randy Riggs	Newton
Mr. Dale Goter	Wichita
Ms. Debbie Franklin	WSU
Dr. Ed Flentje	WSU
Dr. John Wong	WSU
Mr. Joe Yager	WSU
Ms. Angela Buzard	WSU
Ms. Anne Jacobson	WSU
Ms. Becky Eby	WSU

REAP Agenda Item IV (1)

Report of the Executive Committee

The REAP Executive Committee did not meet since the last REAP Board meeting. The following report is provided:

Authorization for Attendance at National Association of Workforce Boards

REAP Chair, Mayor Kristey Williams, Augusta, has provided authorization and the Executive Committee has confirmed that REAP Chief Executive Officer, Joe Yager, attend the 2010 National Association of Workforce Boards Forum in Washington, DC, from March 6-9. Expenses for the trip may not exceed \$2,400 and available funds have been identified with the use of project funds. The following is an itemized breakdown of the trip:

Conference registration	\$795
Hotel Expenses (March 6-8)	\$958
AirTran Flight	\$344
Other expenses expected	\$250
Total expected expenses	\$2,347

REAP Strategic Planning Session

Staff has requested to the REAP Chair that REAP hold a strategic planning session in lieu of its regularly scheduled May or June meeting. The planning session would focus on where REAP currently is and where it wants to be as an organization in the coming years. The timing of the planning session is meant to coincide with member's budget discussions. All members and partners will be invited to participate. More details will be made available as the session is developed.

REAP Treasurer's Update

Report on 2010 Annual Member Assessments

Invoices for 2010 REAP annual members assessments were sent out on December 15, 2009. The attached chart details the 2010 assessment levels and payments received to date (pages 7-8).

If there are any questions or invoices have been misplaced or not received by the proper individuals please let staff know.

Submitted by the Executive Committee:

Mayor Kristey Williams of Augusta, REAP Chair

Commissioner Dave Unruh of Sedgwick County, REAP Vice-Chair and Economic Development Committee Chair

Commissioner Willis Heck of Newton, Water Resources Committee Chair

Council Member Jeff Longwell of Wichita, Legislative Committee Chair

Commissioner Garey Martin of Sumner County, at-large representative and Treasurer

Mayor Terry Somers of Mount Hope, at-large representative

Commissioner Chip Westfall of Harvey County, at-large representative

REAP Agenda Item IV (1)

Assessments of REAP Members for Calendar-Year 2010 (as of 2/25/10)

Jurisdiction	Population	Assessment	Paid Assessment
Andover	9,837	\$1,639	\$1,639
Arkansas City	11,168	\$3,726	\$3,726
Augusta	8,683	\$1,564	\$1,564
Bel Aire	6,704	\$1,436	\$1,436
Bentley	496	\$232	\$232
Benton	809	\$253	\$253
Butler County	63,045	\$4,576	\$4,576
Cheney	1,988	\$329	\$329
Clearwater	2,337	\$352	\$352
Colwich	1,382	\$290	\$290
Conway Springs	1,206	\$278	\$278
Derby	22,058	\$4,434	\$4,434
El Dorado	12,596	\$3,819	
Garden Plain	836	\$254	\$254
Goddard	3,697	\$1,240	\$1,240
Halstead	1,886	\$323	\$323
Harvey County	33,493	\$2,337	\$2,337
Haysville	10,193	\$3,663	\$3,663
Hesston	3,701	\$1,241	\$1,241
Hutchinson	40,668	\$5,643	\$5,643
Kechi	1,703	\$311	\$311
Kingman County	7,826	\$1,696	
Maize	2,872	\$387	\$387
McPherson County	29,196	\$2,230	\$2,230
Mount Hope	853	\$255	\$255
Mulvane	4,773	\$1,379	\$1,379
Newton	18,017	\$4,171	\$4,171
Park City	7,588	\$1,493	
Reno County	63,145	\$4,579	\$4,579
Rose Hill	3,959	\$1,257	\$1,257
Sedgwick	1,409	\$306	\$306
Sedgwick County	476,026	\$14,901	\$14,901
Sumner County	23,888	\$2,097	\$2,097
Valley Center	6,297	\$1,409	
Wellington	7,812	\$1,508	\$1,508
Wichita	361,420	\$26,492	\$26,492
Winfield	11,539	\$3,750	
Total		\$105,850	\$93,683

REAP Agenda Item IV (1)

Assessments of Water Resources Committee for Calendar-Year 2010

(as of 2/25/10)

Jurisdiction	Population	Assessment	Paid Assessment
Andover	9,837	\$4,000	\$4,000
Arkansas City	11,168	\$4,000	\$4,000
Bel Aire	6,704	\$1,500	\$1,500
*Benton	809	\$400	\$400
Butler County	63,045	\$400	\$400
Clearwater	2,337	\$400	\$400
Derby	22,058	\$4,000	\$4,000
El Dorado	12,596	\$4,000	
Goddard	3,697	\$1,500	\$1,500
Harvey County	33,493	\$400	\$400
Hesston	3,701	\$1,500	\$1,500
Hutchinson	40,668	\$8,000	\$8,000
Kechi	1,703	\$400	\$400
Kingman County	7,826	\$400	
Maize	2,872	\$1,500	\$1,500
McPherson	13,487	\$4,000	\$4,000
McPherson County	29,196	\$400	\$400
Mount Hope	853	\$400	\$400
Newton	18,017	\$4,000	\$4,000
Park City	7,588	\$1,500	
Rose Hill	3,959	\$1,500	\$1,500
Sedgwick	1,409	\$400	\$400
Sedgwick County	476,026	\$400	\$400
Sumner County	23,888	\$400	\$400
Valley Center	6,297	\$1,500	
Wellington	7,812	\$1,500	\$1,500
Wichita	361,420	\$32,000	\$32,000
Winfield	11,539	\$4,000	
Total		\$84,400	\$73,000

REAP Agenda Item IV (2)

Report of the Legislative Committee

The REAP Legislative Committee met on February 26, 2010. Due to the date of the meeting and the need to get this report prepared, the following details the business items that were scheduled to be discussed at the meeting:

REAP Legislative Update

Bruno Updates

Reminder that with the fast pace of the Kansas legislative session, REAP Legislative Liaison Tom Bruno provides updates often. In order to inform more members of the information staff has included these reports as well as a “priorities tracker” on the REAP website on the Legislative Committee web page: <http://www.reap-ks.org/legislative.html>. These items include a brief update on some of the major issues as well as specific REAP priorities, key legislative dates, and a bill tracker that identifies bills that may be of interest to REAP membership.

Key Upcoming Legislative Dates

Wednesday, March 31

Last day to CONSIDER BILLS NOT IN HOUSE OF ORIGIN, except for exempt Committees.

Saturday, April 10

End of Regular Session.

Wednesday, April 28

Veto Session Begins

Northern Flyer Alliance Update

An update on the legislative progress of the Northern Flyer Alliance will be provided. The following information was provided by Mr. Evan Stair, Passenger Rail Kansas:

SB-409

Kansas Senate Bill **SB-409** has moved out of the Senate to the House (37 yeas and 3 nays) according to legislative contacts. SB-409 is now in the House Transportation Committee. Our passenger rail bills are moving like lightning through the Kansas Legislature. Action is expected this week. Your phone calls are essential. Please call the Kansas House Transportation Committee members listed on our website. Request that they send SB-409 to a floor vote. Also call your House Representative if he/she is not on the committee and request their support.

Home Page Update

We have updated the Northern Flyer Alliance, Inc. home page to include phone numbers for the Kansas House Transportation Committee: (<http://www.northflyer.org>). **PLEASE MAKE CERTAIN TO HIT “F5” ON YOUR KEYBOARD TO REFRESH THE SCREEN** when you reach the home page to clear your browser cache.

Our Government Affairs Official for Kansas tells us that **Oklahomans** should also call the Kansas legislators to show cross border interest.

REAP Agenda Item IV (2)

SB-409 Specifics

If SB-409 passes in the House and is signed by Governor Parkinson, it will create a passenger rail program similar to that existing in Oklahoma. The Oklahoma program supports the *Heartland Flyer* Oklahoma City – Fort Worth Amtrak train. Essentially, KDOT will be enabled to create a passenger rail program. A new passenger rail revolving fund will be created to collect federal and state funding for capital and operational expenses.

HB-2552 Specifics

House Bill 2552 is in the Senate. It will essentially have the state of Kansas join ten other states in the Midwest Interstate Passenger Rail Commission <http://www.miprc.org/>. This commission was in part responsible for the approved **\$2.6 billion** grant that went to many Midwest passenger rail projects. If Kansas had been a member it is possible that the FRA would have granted \$10 million to \$17 million to upgrade rails between Kansas City – Wichita – Arkansas City (Oklahoma Border.) Please ask your senator to vote yes on this important bill.

Technical Education Day in Topeka

A delegation of employers and business leaders from across Kansas is being assembled to spend March 31 in Topeka to raise awareness about the importance of technical education to economic growth.

City Hall Day Review

The League of Kansas Municipalities sponsored City Hall Day on Wednesday, February 3, 2010 and members are asked to share their experiences and observations.

Legislative Engagement

In an effort to increase awareness and engagement REAP staff has created a two page document on how to get involved in the legislative process. Staff will continue to work to enhance this feature, including web based links and more direct information. This document is available on the REAP website on the Legislative Committee web page: <http://www.reap-ks.org/legislative.html>.

Kansas City, MO Legislative Initiatives

The article below appeared in the ICMA daily briefing for January 20, 2010. Also included is the adopted list of priorities for Kansas City, MO, including an addition since the article.

ICMA News Briefing

The [Kansas City Star](#) (1/19, Noble) reported Kansas City will focus on "economic development and job creation" this year in its legislative initiatives, and work toward incentives to help it compete with neighboring communities in Kansas that "have been poaching development from Kansas City for years." The city wants the state to provide incentives for developers "up front," and also wants "measures that expand childcare subsidies for the working poor, allow for the creation of tax-free areas, and direct tax revenues toward high-tech jobs and industry." The Star added, "Another city-backed proposal would allow municipalities to create 'duty-free zones' exempt from some taxation in economically blighted neighborhoods to spur development," and "Kansas City has identified a roughly two-square-mile area...as the potential site of such a zone."

REAP Agenda Item IV (2)

KCMO Priorities

The City of Kansas City, MO joins the Greater Kansas City Chamber of Commerce, the Downtown Council, the Economic Development Corporation and other civic organizations in supporting the following proposals to promote regional economic development:

- Retaining existing state economic development incentives and programs – including MODESA, state TIFs, tax credits, and other programs – that benefit Kansas City area projects.
- Developing new economic development tools that help level the playing field with competing states and give Missouri – and the Kansas City region – a competitive edge in growing, attracting and retaining development that provides jobs and contributes to a high quality of life now and in the future.
- Reducing the eligibility threshold in Missouri’s Quality Jobs Act for job retention projects.
- Developing innovative tools to grow and support science and technology industries, such as the Missouri Science and Innovation Reinvestment Act and the Missouri Jobs for the Future Act.
- Improving access and lowering the cost of child care for low-income workers.
- Passing the Port Authority Act to allow for environmental remediation at Port Authority sites throughout Missouri.
- Adopting new mechanisms to promote development of the Vine Street District and similar distressed districts throughout Missouri.
- Fully funding the First Quartile Kansas City projects listed in the Joint Committee on Capital Improvements and Leases Oversight report: \$5 million for the Kansas City Area Transportation Authority; \$10 million for East Village infrastructure; \$6.75 million for Oxford on the Blue; and \$2.8 million for the Metropolitan Community College’s Homeland Security Regional Training Institute.
- Supporting additional funding for improvements to United States Highway 71 to upgrade the highway to Interstate Highway 49.

2010 Legislative Committee Meeting Schedule

The Committee is scheduled to hold its next monthly meeting on March 26, 2010 from Noon to 1:30 p.m. on the fourth Friday of each month at the Workforce Alliance of South Central Kansas Administrative Offices, 150 N. Main, Wichita, unless otherwise indicated. Meetings are not held if there is no business before the committee.

Submitted by the Legislative Committee:

Council Member Jeff Longwell, Wichita, Chairman

Mayor Kristey Williams, Augusta

Mr. Will Johnson, Butler County

Mayor Dion Avello, Derby

Ms. Stephanie Knebel, Derby

Mr. Bob Myers, Newton

Commissioner Dave Unruh, Sedgwick County

Mr. Dale Goter, Wichita

REAP Agenda Item IV (3)

Report of the Economic Development Committee

NOTICE: Through an agreement entered into by counties in Local Area IV as defined by the State of Kansas, the Economic Development Committee (EDC) has been designated to serve as the Chief Elected Officials Board (CEOB), as defined in the Workforce Investment Act of 1998 in Local Area IV, which includes Butler, Cowley, Kingman, Harper, Sedgwick and Sumner counties. All EDC members are asked to participate, however, only those designated elected officials of the CEOB shall have a vote.

The REAP Economic Development Committee met on February 25, 2010. Due to the date of the meeting and the need to get this report prepared, the following details the business items that were scheduled to be discussed at the meeting:

Composites Kansas WIRED Site Visit and Review

The Composites Kansas WIRED Initiative will undergo a bench-marking visit the week of March 1, 2010. The researchers for the site visit are Mr. Kevin Hollenbeck, Upjohn Institute and Ms. Nathalie Winans, Public Policy Associates. During their visit they will be speaking with a variety of WIRED stakeholders. As a key partner in the initiative, REAP will host Mr. Hollenbeck and Ms. Winans on Monday, March 1, 2010 at the regularly scheduled meeting.

Regional Economic Development Strategic Focusing

In the 2010 REAP Economic Development Committee work plan the priority of use of a comparative analysis of the regional economy to identify the strengths and weaknesses and recommend action to address them was included. The Committee developed a procedure to complete this priority and at each of the regularly scheduled meetings the EDC will work on completing this task. The first session focused on the *General Overview*: This section covers the employment, income, earnings, and wages on a very general basis to help to understand the historical trends.

February 25 General Economic Condition and Performance Indicators

Composites and Workforce Strategic Planning and SWOT Workshop/Analysis

The strategic planning and SWOT workshop to develop a coordinated regional economic development strategy for composites and advanced materials has completed its two meetings, which were used to accommodate the development of both broad goals for accelerating economic growth and action steps for achieving determined goals. An update will be provided.

WIRED Incumbent Worker Training Agreement Modifications

Funds are available to augment existing incumbent worker training agreements, therefore, modifications were suggested to the following applications:

- Park Aircraft Technologies, a composites manufacturer in **Harvey County**, requested \$135,740 WIRED Incumbent Worker Training funding for fifty-nine (59) NEW individuals at a total training cost of \$546,137. In August 2009, staff recommended and LA I and LA IV, approved \$50,000 in WIRED funding for training projects that included composites materials manufacturing, and new hire training to include; policy and procedures, training lessons and standard operating procedures, environmental health and safety, and orientation training. The balance of the training costs (\$496,137 or 90.8%) was to be contributed by the company.

REAP Agenda Item IV (3)

- Leading Technology Composites, a **Sedgwick County** composites manufacturer, requested \$93,160 in WIRED Incumbent Worker Training funding for one hundred and nine (109) individuals at a total training cost of \$224,595. In September, 2009, staff recommended and LA I and LA IV, approved \$50,000 in WIRED funding for a process improvement training programs that will be accessed by employees within the shop area at interactive kiosks. The balance of the training costs (\$174,595 or 77.7%) was to be contributed by the company.
- GKN Aerospace Precision Machining, a **Sumner County** advanced materials manufacturer, requested \$52,338 in WIRED Incumbent Worker Training funding for sixty-two (62) individuals at a total training cost of \$243,179. In October, 2009, staff recommended and LA I and LA IV, approved \$42,570* in WIRED funding for training that included basic blue print and engineering drawing reading, use of basic manufacturing measuring tools, practical mathematics applications, safety, and soft skills. The balance of the training costs (\$200,609 or 82.5%) was to be contributed by the company.

*GKN had a previous WIRED contract for \$7,430.

Workforce Alliance Report

Upcoming Events

Board Planning Forums

The series of planned strategic planning forums continued with the next session at the Wichita Workforce Center on March 11, 2010. An update on the progress and next steps will be provided.

Technical Education Day in Topeka Update and Workforce Solutions Week

The Workforce Alliance and the Technical Education Authority of the Kansas Board of Regents are working together to hold a Technical Education Day at the State Capitol Building in Topeka on March 31, 2010. Business leaders from each of the Kansas LWIBS will be invited to attend the Technical Education Authority meeting and a luncheon with the legislators. During the lunch program business leaders will have the opportunity to express the importance of technical education and share how technical education plays a role in their company operations and hiring strategies. Participating business leaders will be asked to contact their own legislators and encourage them to attend the luncheon.

On a related note, Workforce Alliance Chairman Mark Conway is scheduled to testify to the Kansas Board of Regents on February 18 at the request of Joe Glassman, chair of the Technical Education Authority. Mark will be discussing the need for alignment of technical education programs in Kansas.

Other upcoming awareness and advocacy efforts include Jobs for the Future (JFF), a partner of the National Fund for Workforce Solutions, officially declaring the week of March 8-14, as Workforce Solutions week. Program staff from JFF are working with local organizations to plan

REAP Agenda Item IV (3)

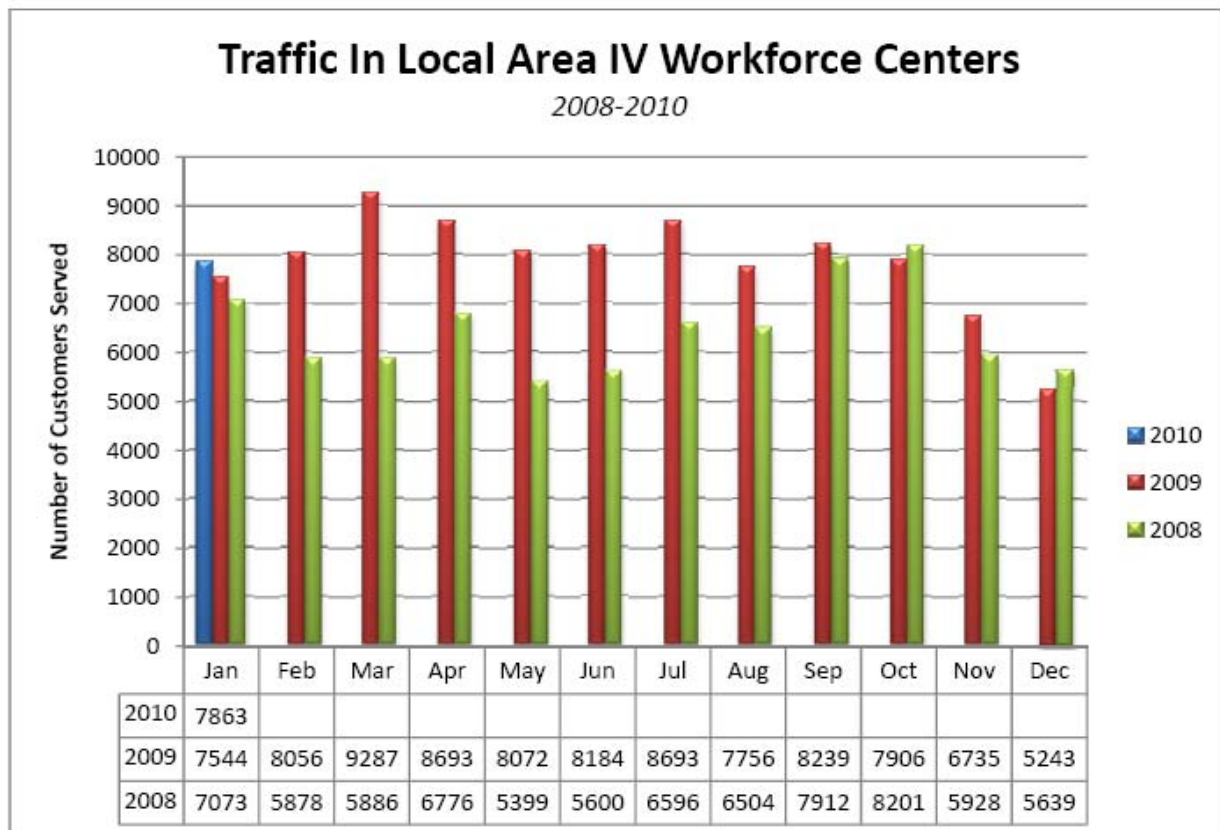
media-centered activities and community-based events. JFF will be publicizing local events and promoting the week to national media.

Workforce Alliance staff is currently working with JFF to plan local activities highlighting the PACES project during the week including media-centered pieces and a focus group to discuss topics related to local education and career advancement.

Workforce Center Update

The Winfield Chamber of Commerce rejected the proposal of \$5000 for a five month lease. As a result, job seeker offerings are being increased at Ark City and Winfield public libraries. Business representatives continue to meet with local employers, and staff is continuing to explore venues for permanent location. Opportunities are still being pursued to provide access to WIA services in Cowley County.

The Workforce Alliance served 7863 job seekers from Local Area IV Workforce Centers and Satellite Offices in January 2010, compared to 5243 served in December 2009, a 50 percent increase in one month's traffic.



REAP Agenda Item IV (3)

Summer Youth Employment Update

A Summer Youth Employment Program Task Force was formed to review the 2009 program and make recommendations for the 2010 program. They met on January 22, 2010 and provided feedback to staff after having reviewed the reports from 2009. The task force met again on February 10, 2010 to review the proposals received in response to a Request for Proposal issued to procure Employer of Record services for the 2010 program. Due to the quick startup in 2009 a sole source contract was allowed by the Dept. of Commerce. The WA Board determined that an Employer of Record contract provides the Board with maximum risk reduction. Legal counsel concurred.

Two proposals were received and the Task Force selected Manpower as the winning bid and recommended staff to negotiate a contract subject to legal review.

As the 2010 Summer Youth Employment Program Task Force recommended an enhanced focus on providing soft skills/job readiness training to all participants prior to being placed on a jobsite it is necessary to secure a fixed training classroom. Staff is recommending a short term lease of Suite 402 on the fourth floor of the Wichita Workforce Center. The landlord has agreed to lease the space for six months. Staff requested approval to complete the lease subject to legal review.

Grant Updates

National Emergency Grant (NEG) Update – The Workforce Alliance received notification from the US Department of Labor on Monday, February 22nd that the National Emergency Grant (NEG) we applied for has been approved for \$7,543,200. These funds will go to support the training of approximately 1,100 laid off aviation workers in our region previously identified by the Workforce Alliance.

A press release is attached and the US DOL sent out a media notices which was reported by the Wichita Eagle and can be found at: <http://www.kansas.com/2010/02/23/1194349/75-million-grant-to-aid-laid-off.html>.

ARRA Healthcare Grant Update – The application for the Preparation and Training for Careers in Healthcare (PATCH) Program was not awarded funding. Staff will review the application and determine how to improve future grant applications.

Composites Kansas WIRED Update – Please see the attached updates on Governance, Administration, Outreach and related activities are attached.

PACES Update – Anne Corrison has accepted the position of Interim PACES Project Coordinator effective January 18, 2010. The PACES Leadership Team has received the transition plan established upon the departure of the previous Coordinator, Rachelle Moody.

Layoffs in Local Area IV

The Workforce Alliance has tracked layoffs in the region since 2008; as of January 22, 2010, there have been reports of approximately 16,398 layoffs in Local Area IV. The unemployment

REAP Agenda Item IV (3)

rate for December 2009 was 7.4 percent in Local Area IV, down from 7.9 percent in November 2009. The unemployment rate in the Local Area remains above the State unemployment rate of 6.3 percent, but is still below the national rate of 9.7 percent. The report is available at the WA website: www.workforce-ks.com.

PY 2009 Budget Update

Expenses were reported through December 2009 last month; January totals are not ready yet.

PY 2009 WIA and Wagner-Peyser Performance

As of February 8, 2010, preliminary data has been reported for the WIA Program for the first through third quarters of PY 2009. For the year, the Adult and Dislocated Worker Programs are exceeding performance sanction levels in 5/6 areas. The annual Dislocated Worker Average Earnings Rate is still below the performance sanction level. The Youth program is exceeding the performance goals in 2/3 areas and the performance sanction in one area, very much in line with overall statewide youth performance.

As of February 8, 2010 preliminary data has also been reported for the Wagner-Peyser program for the first through third quarters of PY 2009. Performance sanction levels were met or exceeded in all areas..

As of December 31, 2009 there were 146 Adults, 218 Dislocated Workers, 0 Incumbent Workers and 93 Trade Adjustment Assistance (TAA) participants in Local Area IV.

2010 Economic Development Committee Meeting Schedule

The Committee holds its monthly meetings from Noon to 1:30 p.m. on the fourth Thursday of each month at the Workforce Alliance of South Central Kansas Administrative Offices, 150 N. Main, Wichita, unless otherwise indicated. Meetings are not held if there is no business before the committee. The next Committee meeting is scheduled for March 25, 2010.

Submitted by the Economic Development Committee:

- *Commissioner Dave Unruh, Sedgwick County, Chairman
- *Commissioner Jeff Masterson, Butler County
- Commissioner Chip Westfall, Harvey County
- *Commissioner Earl Reno, Kingman County
- *Council Member Nick Ard, Maize
- *Mayor Emil Bergquist, Park City
- *Mayor Keith DeHaven, Sedgwick
- *Commissioner Garey Martin, Sumner County
- *Mayor Carl Brewer, Wichita
- Ms. Allison Ohlman-Moeding, Derby (*ex officio*)
- Mr. Allen Bell, Wichita (*ex officio*)

**Voting members on CEOB Business*



Media Contact: Kimberly Cronister
Phone: 316.771.6606
kcronister@workforce-ks.com

FOR IMMEDIATE RELEASE

Date: February 22, 2010

Workforce Alliance of South Central Kansas Receives Additional Training Funds for Dislocated Workers

WICHITA, KS – The Workforce Alliance of South Central Kansas has been awarded a \$7,543,200 National Emergency Grant (NEG) through the U.S. Department of Labor.

The NEG was awarded in response to the overwhelming number of layoffs experienced in South Central Kansas, particularly in aviation and non-aviation manufacturing.

“Aviation manufacturing and other industries in Kansas have been significantly impacted by the recent economic downturn. These Kansans deserve our support as they take part in the nation’s ongoing economic recovery,” said Secretary of Labor Hilda L. Solis. “This grant will help workers obtain the re-employment and training services they need to secure good jobs in new and emerging industries.”

Funding received from the National Emergency Grant will be used to provide training to approximately 1,100 eligible laid-off workers in South Central Kansas in new and emerging advanced manufacturing technology, healthcare, and other high demand occupations. As a preliminary step to requesting the funds from the U.S. Department of Labor, the Workforce Alliance has already identified the 1,100 participants who will be eligible to receive these training dollars. The Alliance will begin contacting these individuals immediately. Other laid-off workers interested in training services should visit the Workforce Alliance website at www.workforce-ks.com and complete the training survey.

Applying for a NEG is a complex process and the Workforce Alliance was required to prove the need for training funds existed in the region, including that every individual counted in the grant has requested funds. Therefore, individuals eligible to receive these funds are those who previously contacted the Workforce Alliance to express their need for training. Individuals contacted the Workforce Alliance by attending Rapid Response meetings, participating in a public survey, or by visiting one of the Workforce Centers to inquire about services.

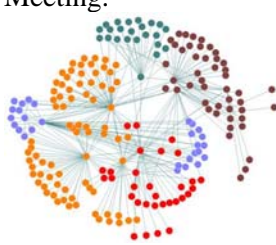
The Workforce Alliance received support from the Kansas Department of Labor, Kansas Department of Commerce, and members of the Kansas U.S. Congressional Delegation in applying for the National Emergency Grant.

“It was a community-wide effort to apply for the National Emergency Grant and I would personally like to thank the offices of Representative Tiahrt and Senators Brownback and Roberts along with the Kansas Department of Commerce for their support”, said Mark Conway chairman of the Workforce Alliance Board of Directors.

###

For additional information about the Workforce Alliance of South Central Kansas please visit the Workforce Alliance website at www.workforce-ks.com.

Composites Kansas WIRED Report - - Mid-January through Mid-February 2010

Outreach	Governance/ Administration	Composites Kansas Implementation	Related Activities
<ul style="list-style-type: none"> ➤ Workforce Alliance hosted a group from Omaha for a site visit to look at the WA operations on February 4, 2010. ➤ South Central Kansas Wind Supply Chain Workshop, Thursday, January 14, Hyatt, project director attended. ➤ Second Annual Energy & Sustainability Conference, was attended by project director on January 22 at the WSU Hughes Metroplex ➤ Composites Kansas WIRED information is accessible on the CEDBR's Web site. There were 154 hits in January. 	<ul style="list-style-type: none"> ➤ Leadership Team meeting on February 16, 2010. <ul style="list-style-type: none"> ○ Update on Tindall project ○ Presentation of Social Network Analysis ➤ Attended Kansas Workforce Summit in Topeka on January 20, 2010. ➤ Communications with Executive Committee, DOL and KDOC regard KSBDC strategic planning package. ➤ January 15, WA Board Planning Forum ➤ Ongoing communication with U.S. Department of Labor. ➤ Early discussion of online Real Time Labor tool with KDOL. ➤ All three strategy teams met in January. 	<ul style="list-style-type: none"> ➤ Strategic planning and SWOT workshop to develop a coordinated regional economic development strategy for composites and advanced materials will be conducted on: <ul style="list-style-type: none"> ○ February 10 (Wichita Workforce Center) ○ February 24 (Hutchinson Community College). ○ Dr. Preston Gilson, Docking Institute of Public Affairs, will be our lead facilitator. ○ Participants will include economic development professionals, workforce directors, and regional stakeholders elected officials, education representatives, KDOC, board or commission members, Chamber members, industry professionals, etc. ➤ WSU College of Engineering will be offering additional short courses <ul style="list-style-type: none"> ○ Advanced Composite Course, March 12, 19, 26, April 2, 2010 – currently taking enrollments. ○ Composite Course for Non-Engineers, June 14-18, 2010 ➤ WATC has ordered Autoclave and expects delivery in May 2010. ➤ WATC will be ordering supplies for Advanced Coatings course 	<ul style="list-style-type: none"> ➤ Kevin Hollenbeck, Upjohn Institute, and Nathalie Winans, Public Policy Associates will be conducting a second program review on March 1-3, 2010. Interviews have been scheduled and tours of the composites and non destructive labs are scheduled for Monday. On Tuesday, they will tour incumbent worker training locations – Park Aircraft Technologies and Johns Manville. ➤ Social Network Analysis report will be prepared for February 16, 2010, Leadership Team Meeting. <div style="text-align: center;">  </div> <ul style="list-style-type: none"> ➤ Composites Core Competencies Task Force working on technical skills met on February 1 and the college skills group will meet on January 12, 2010. ➤ Monthly newsletter published.

REAP Agenda Item IV (4)

Report of the Water Resources Committee

Water Resources Committee

The REAP Water Resources Committee met January 11, 2010 at 9:30 a.m. at the WSU Hughes Metropolitan Complex.

Assessment Structures

Committee members have discussed the current assessment structure and its inability to sustain committee services and operations at its current level potentially starting in 2011. Based on discussion at the January meeting, WRC staff has prepared examples of two possible alternative funding structures for the committee including: A base rate plus per capita population charge (similar to REAP); and a categorical structure (similar to the current WRC structure) but with additional categories. The two structures were prepared to show the assessments to illustrate the assessment levels necessary to match current revenues (approx. \$85,000) as well as those assessments necessary to yield the Committee's current budget (approx. \$112,000). Discussion and any actions taken at the March WRC meeting will be reported at the April REAP meeting.

2010 Water/Wastewater Rate Survey

WRC staff has completed the 2010 Water and Wastewater Rate Survey. In total, 81% of member communities reported a change in water rates and/or rate structures from 2009-2010, while 55% reported change in wastewater rates and/or rate structures. The average monthly minimum cost (base rate) for residential water service rose 12% from 2009 to \$13.87 and includes an average of 1970 gallons. The average monthly minimum fee for wastewater service increased 9.16% from 2009 to \$17.79, with the price per 1000 gallons of service likewise rising from \$3.09 in 2009 to \$3.26 in 2010 or 5.46%. The complete set of data and sample calculations for water and wastewater rates are available on the REAP at www.reap-ks.org/water. Once again, WRC staff would like to thank member communities for their assistance in compiling the 2010 water and wastewater rate survey.

WRC Meeting Schedule

As a reminder, Water Resources Committee meetings will now be held on a bi-monthly basis following REAP meetings at 9:30 a.m. most often at the Metroplex. Members believe this change will result in an increased attendance as well as a decrease in drive time for members that attend both meetings. A revised meeting schedule has now been disseminated and is available online at www.reap-ks.org/water.

Technical Subcommittee

The Technical Subcommittee is scheduled to meet Tuesday, March 9, 2010 at 9:00 a.m. at the Metroplex with the primary purpose of planning the upcoming 2010 WRC Regional Water Conference. The conference has been tentatively scheduled for Thursday, May 27 in El Dorado at the Civic Center. Ms. Buzard welcomes suggestions for community-based water issues, topics and speakers for the conference from REAP members and affiliates.

REAP Agenda Item IV (4)

RWD Committee

The working group which emerged from the December 15, 2009 including REAP, LKM, KRWA and KMU has been hard at work over the last couple of months meeting and developing guidance documents to provide a framework for cities and RWDs to work from during water service area annexations. The group has completed drafts of guidance documents and have solicited comments from LKM, KMU and REAP. The documents include guidelines on preventing conflict between providers; a simple checklist for water service providers to follow in anticipation of annexation; and 3 sample water service agreements that address a variety of possible situations. Once review is completed, the documents are scheduled to be disseminated as part of the annual Kansas Rural Water Association Conference in Wichita March 30-April 1. For additional information on the documents please contact Ms. Buzard. *(A copy of the guidelines has been attached for your review).*

Upcoming Meeting Review

- Water Resources Committee: March 1, 2010 at 9:30 a.m. at the Metroplex.
- Technical Subcommittee: March 9, 2010 at 9:00 a.m. at the Metroplex.

Submitted by the Water Resources Committee:

Commissioner Willis Heck, Newton, Chair

REAP Agenda Item IV (5)

**Reports from REAP Representation on
Regional Committees and Organizations**

Greater Wichita Economic Development Coalition

Commissioner Dave Unruh

Mid-Continent Airport Advisory Board

Commissioner Willis Heck

KansasBio

Mr. Joe Yager

Visioneering Wichita

Mr. Joe Yager

Recommended Action: Receive and file.

**Formation of an
Environmental Sustainability Strategic Alliance
March 4, 3:00 p.m.
Wichita Metro Chamber of Commerce Board Room
350 W. Douglas
(Parking available north of the building)**

From: Suzie Ahlstrand

Visioneering Wichita

Visioneering Wichita commenced in December, 2004 which brought together over 16,000 regional area residents along with government and community leaders to understand and address the significant challenges and opportunities facing south-central Kansas. The result of this unprecedented effort was the publication of a 20-year strategic plan and vision for our metro area (see www.visioneeringwichita.com for plan).

Citizens continue to aggressively implement that plan. New alliance organizers emphasize the alliance will not focus on climate change, but rather center their efforts on bringing together the community to discuss:

- **Energy efficiency**
- **Alternative energy strategies**
- **Emission reductions leading to improved air quality and**
- **Economics of sustainability initiatives**

You or your organization has been identified as a needed valuable asset to begin an exploratory dialogue regarding the formation of a strategic alliance on environmental sustainability issues. You and/or a representative are invited to attend this initial meeting which will specifically discuss collaboration, communication and cooperation to raise the awareness and importance of sustainable initiatives.

Please indicate your attendance by contacting Diane Longfellow at 316.268.1141 or via email at dlongfellow@wichitachamber.org by Monday, March 2. If you are unable to attend you are welcome to send a representative. Questions? Call Suzie Ahlstrand at 316.268.1135 or contact at sahlstrand@wichitachamber.org.

REAP Agenda Item IV (6)

Report of the Chief Executive Officer

Hugo Wall School Update on EPA Environmental Finance Center

The Environmental Protection Agency (EPA) has selected the Hugo Wall School to serve as the Environmental Finance Center (EFC) for EPA Region 7, which includes Kansas, Missouri, Iowa and Nebraska. The school competed for this designation as part of a national grant award process. Awards are for six years with up to \$2.4 million in funding available. The school initially anticipates \$190,000 in funding for fiscal year 2010. The Hugo Wall School represents the only newly created EFC in the nation. The Environmental Finance Center's mission is to assist state and local governments to create environmentally and financially sustainable solutions to answer the "how to pay questions" associated with EPA mandates. The EFC will be working in a number of regulatory areas including clean air and global climate change; clean and safe water; land preservation and restoration; healthy communities and ecosystems; as well as compliance and environmental stewardship. The goals set forth by the EPA coincide with current activities and expertise of the Hugo Wall School in water resource policies, capacity building, community engagement and public finance.

Update from KDOT

The following is an update forwarded from Secretary Deb Miller, Kansas Department of Transportation.

One year ago – on February 17, 2009 - the American Recovery and Reinvestment Act was signed into law and I'd like to give you a short update as we mark the one-year anniversary of the Act.

- The entire \$378 million Kansas received for transportation projects was committed ahead of the March 1 deadline. I'm very proud of both KDOT employees and our local partners for working hard to get the funds committed. Because these funds came to states on a "use it or lose it" basis, it was critical to work cooperatively to meet the aggressive deadlines, and I'm pleased to report Kansas won't return funds to the federal government.
- Construction spending so far has totaled \$42 million and 1,096 jobs were created or sustained with these funds by October. We expect nearly 3,300 construction jobs to be created or sustained by the time construction season is in full force this year – not to mention the additional jobs created or sustained by purchasing construction materials and services.
- We've been able to stretch Recovery dollars thanks to outstanding bid prices. The winning bids on the four major state projects now under contract came in an average of 17 percent below estimates. That savings will be used to fund more work on the K-18 expansion between Ogden and Manhattan, which will be under way in early spring.

If you'd like to see a map of Recovery projects in Kansas or if you'd like more specific information, please click here http://www.ksdot.org/Economic_Recovery/

REAP Agenda Item IV (6)

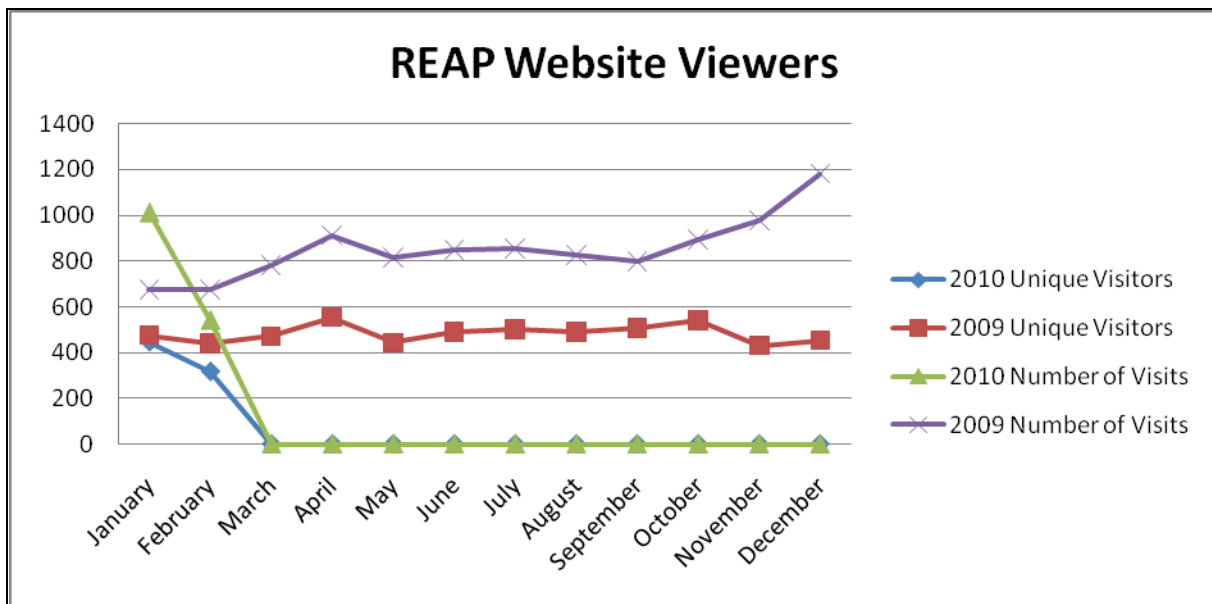
Now to change topics -- you may remember I mentioned in my February 5 email that I'm scheduled to debate Dave Trabert from the Kansas Policy Institute tomorrow (February 18) at Wichita State's upcoming Public Finance Conference. If you'd like to catch part of that exchange, KDOT social media manager Patrick Quinn will be covering the debate on Twitter as it happens. To follow along, point your browser to www.twitter.com/KDOTHQ (or simply Google "KDOTHQ" and click the top link in the results). It isn't necessary to create a Twitter account to follow the debate; simply refresh the page every few minutes to see the latest tweets. While I admit I'm not a huge Twitter fan yet, it is certainly a growing phenomenon and it will be a boost for me to know that transportation stakeholders are following the debate.

REAP Website Update

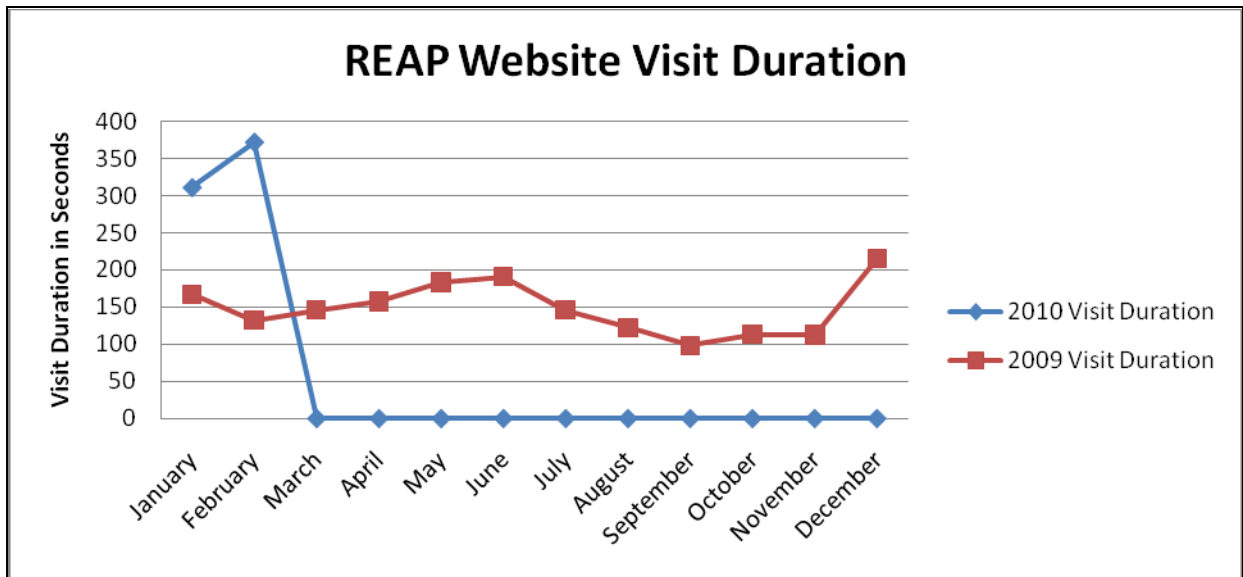
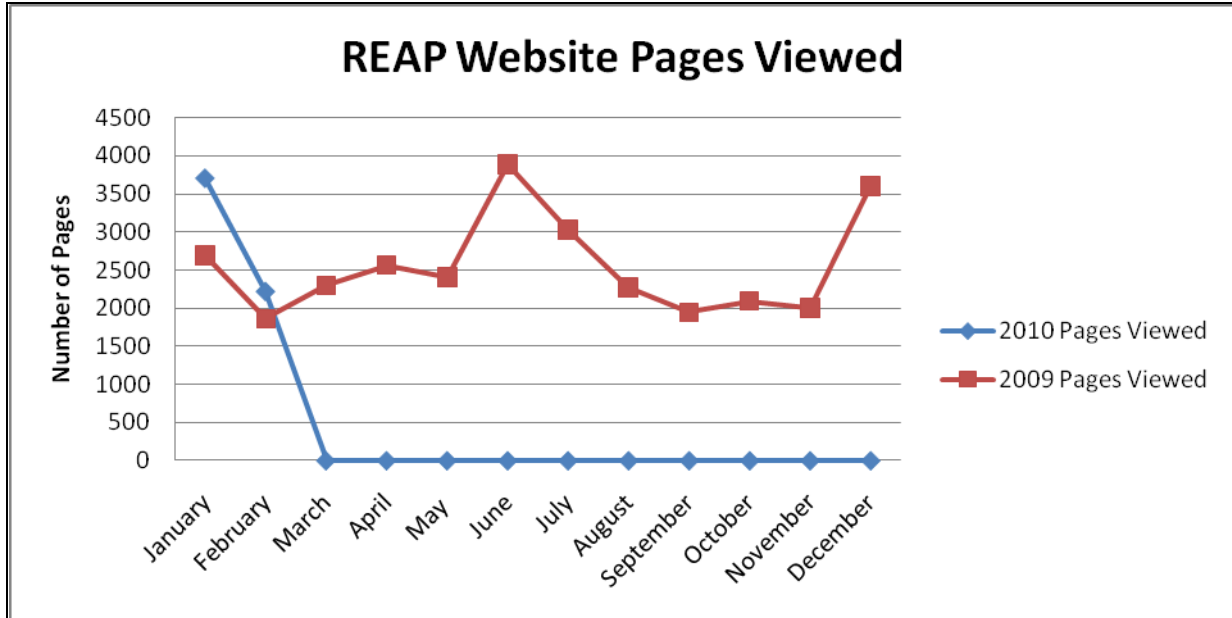
Website Usage

For the month of February, there were 318 unique visitors (543 total visits) viewing 2218 pages, with an average length of time spent on the website of 372 seconds, or six minutes and 12 seconds.

The website viewers, pages viewed and visit duration graphs show the monthly website stats for 2009 and 2010. The number of unique visitors for February 2010 was less than the number of unique visitors from February 2009. The total number of visits for February 2010 was also lower than our February 2009 numbers. The number of pages viewed for February 2010 was higher than our numbers from February 2009. Website visit duration numbers continued their upward trend in February, with each visitor spending an average time of six minutes 12 seconds on our site. This increase in visit duration is most likely due to various updates to the American Recovery and Reinvestment Act and Legislative Committee pages. The website is active at www.reap-ks.org.



REAP Agenda Item IV (6)



Upcoming REAP Meeting Schedule

Please note that the next REAP meeting is scheduled for **Monday, April 12, 2010** at 8:00 AM at the **Hughes Metropolitan Complex**, (29th and Oliver). Staff is evaluating locations for the May 7 meeting, so if you would like to host please let staff know.

Recommended Action: Receive and file.

Submitted by: Mr. Joe Yager, REAP Chief Executive Officer