



**Regional Economic Area Partnership (REAP)**

**Meeting Agenda**

**8:00 a.m., May 9, 2011**

Derby Welcome Center  
611 North Mulberry Rd., Derby, KS  
Mayor Kristey Williams, Chair

**1. Welcome and Introductions:** Mayor Kristey Williams

**2. News and Announcements:** Mayor Kristey Williams

**3. Consent Agenda and Committee Reports:** Mayor Kristey Williams

*The action items in the reports have been reviewed, discussed and acted upon at the Committee level. Members of the Board of Directors may request discussion on any of the action items at the meeting or the reports may be accepted as presented in a single motion.*

- A. Review of REAP Minutes from April 11, 2011
- B. Review of WRC Minutes from March 14, 2011
- C. REAP Committees Report
- D. Reports of Regional Committees and Organizations
- E. Report of the Chief Executive Officer

***Recommended Action: Approve the consent agenda as presented.***

**4. Special Presentation – “Strategies for Regional Water Supply”**

*Students from the Master of Public Administration degree program at Wichita State University will present a white paper on “Strategies for Regional Water Supply.” The white paper has been developed from an examination of the following topics: water supply and demand; economics and finance of water supply; governance and politics of water supply; and economic development and water supply. The paper focuses on nine REAP member communities.*

**5. REAP Membership Roundtable Discussion:** REAP Members and Partners

*REAP members and partners will be asked to work in groups to discuss and define REAP’s role in addressing long-term water supply and redundancy issues in the region.*

**6. Unscheduled Business Items and Updates:** REAP Members and Partners

**7. Adjourn**

*The next REAP Board meeting will be Monday, June 6, 2011.*

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**Mission**

*Guide state and national actions that affect economic development in the region and adopt joint actions among member governments that enhance the regional economy.*

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**Meeting Minutes April 11, 2011**  
Hughes Metropolitan Complex, Wichita State University  
Mayor Kristey Williams, Chairman

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**1. Welcome and Introduction.**

Mayor Kristey Williams, City of Augusta, called the meeting to order; members, staff and guests introduced themselves.

**2. News and Announcements**

Jaci Reimer, City of Sedgwick, provided an update on Mayor Keith DeHaven, noting that he was released from the rehab facility and has returned home. She also noted that he appreciates the well wishes.

**3. Consent Agenda and Committee Reports.**

Mayor Williams reviewed the financial information included on pages 14-19 of the agenda packet, which included the first quarter payments for REAP and WRC. It was also noted that the 2012 Request for Proposal (RFP) for the Kansas Affordable Airfares Program was released on April 1. So far only Sedgwick County has received the funding in the past; however, the RFP was released to twenty-seven area newspapers, television stations, etc, to spread the word throughout the state that the program is available. The RFP was sent out based on the assumption that \$5 million would be received from the State.

Mayor Williams discussed that Deb Franklin, Center for Innovation and Enterprise Engagement, spoke to the Economic Development Committee and the Executive Committee asking for REAP's help in appointing members to the CIEE Board of Directors. A memo was sent out to REAP Members to ask for recommendations of anyone that would be appropriate to fill those spots.

The Executive Committee approved a contract to with Dr. Ed Flentje, Wichita State University, to continue receiving his services as Senior Consultant. REAP will now be contracting directly with Dr. Flentje.

Economic Development Chair, Commissioner Dave Unruh, Sedgwick County, talked about the recertification process for Local Area IV workforce centers. The certification process includes four visits to one stop centers in the area with a five member Certification Taskforce put together by the Economic Development Committee to review the centers and make their recommendations.

Commissioner Unruh also noted that the bid from Allen, Gibbs, and Houlik (AGH) to provide accounting services for Workforce Alliance at an estimated cost of \$47,500 was approved by the Workforce Alliance Executive Committee. It was recommended that the WA Executive Director be authorized to negotiate and enter into a contract with Allen, Gibbs, and Houlik for three years with two annual extensions available for costs not to exceed the cost of the proposals received, pending final legal review.

Rental of space in El Dorado to negotiate a lease for the One-Stop Center located there was discussed. The current landlord, Butler Community College submitted a bid that would cost \$25,205 annually for the space. It was recommended that the WA Executive Director be authorized to negotiate with Butler Community College and enter into a 24 month lease agreement with three additional annual options, not to exceed \$28,000 annually, pending final legal review.

Legislative Committee Chair, Council Member Jeff Longwell, Wichita, noted that information pertaining to the REAP legislative priorities was available at the REAP website and discussed the issue of affordable

airfares, including the recent meeting with meeting with Kansas House Appropriations Chair, Representative Marc Rhoades.

Water Resources Committee Chair, Mayor Willis Heck, Newton, noted on pages 12 and 24 of the agenda packet there was information on the 2011 Regional Water Conference, which will be examining Water's Role in Economic Development. The conference is scheduled for Thursday May 26<sup>th</sup> at the Sedgwick County Extension Office. Members of REAP will not be charged a registration fee and are encouraged to attend.

Mayor Williams requested the board members review the consent agenda. Council Member Longwell moved (Commissioner Unruh) to approve the consent agenda, payments and action items as presented. The motion passed unanimously.

#### **4. Special Presentation – Kansas Star Casino.**

Commissioner Unruh introduced members of the Kansas Star Executive Team, who run the Kansas Star Casino that is being built in Mulvane. Ms. Wendy Runde, Assistant General Manager of the Kansas Star Casino, gave a presentation on the casino project, including the work they are doing and what they hope to accomplish with this project. The presentation was made available in full at [www.reap-ks.org](http://www.reap-ks.org).

#### **5. Panel Response.**

A panel comprised of Mr. Tim Witsman, WIBA; Ms. Janis Hellard, Sumner County Economic Development; Ms. Maureen Hofrenning, Go Wichita; and Mr. Jeremy Hill, CEDBR was assembled to respond to the Kansas Star presentation and provide their unique perspectives on the introduction of a new industry and jobs coming to our region. Mayor Williams moderated the panel, which included such questions as the economic impact they believed the casino would have on the region and how other industries would be affected by this.

#### **6. Unscheduled Business Items and Updates.**

No unscheduled items were discussed at this meeting.

#### **7. Adjourn.**

Having no other business the meeting was adjourned.

<b>REAP Attendance</b>	
<b>4/11/2011</b>	
<b>Name</b>	<b>Jurisdiction</b>
Ms. Jennifer McCausland	Andover
Mayor Kristey Williams	Augusta
Mr. Dale Shaffer	Benton
Mr. Kent Brown	Clearwater
Mr. Herb Llewellyn	El Dorado
Commissioner Chip Westfall	Harvey County
Commissioner Marge Roberson	Harvey County
Mr. David New	Haysville
Mayor Dave Kauffman	Hesston
Mr. John Deardoff	Hutchinson
Council Member Karen Fitzmier	Maize
Mayor Terry Somers	Mount Hope
Mayor Willis Heck	Newton
Commissioner Jim Nickel	Newton
Council Member Keith Thomas	Park City
Ms. Dana Walden	Park City
Commissioner Brad Dillon	Reno County
Commissioner Dave Unruh	Sedgwick County
Ms. Jaci Reimer	Sedgwick
Mr. Gus Collins	Wellington
Council Member Jeff Longwell	Wichita
<b>Guests and Staff</b>	
Mr. Kurt Bookout	El Dorado
Mr. Kiel Mangus	Goddard
Ms. Maureen Hoefrenning	Go Wichita
Ms. Debra Teufel	GWEDC
Mr. John Waltner	Harvey County
Mr. Anthony Swartzendruber	Harvey County
Mr. Jim Heinicke	Jim Heinicke LLC
Mr. Harland Priddle	K-96 Corridor Association
Mr. Scott Cooper	Kansas Star
Ms. Diana Farha	Kansas Star
Mr. Doug Fisher	Kansas Star
Ms. Wendy Runde	Kansas Star
Mr. Randy Riggs	Newton
Mr. Bill Bolin	SCKEDD
Ms. Irene Hart	Sedgwick County
Mr. Thom Noone	Sedgwick
Ms. Janis Hellard	Sumner County Economic Development
Mr. Gerald Gilkey	Sumner County Police Department
Mr. Lonnie Stieben	SKT Economic Community Development
Mr. Tim Witsman	WIBA
Mr. Dale Goter	Wichita
Mr. Keith Lawing	Workforce Alliance
Mr. Dane Baxa	WSU
Ms. Misty Bruckner	WSU
Ms. Angela Buzard	WSU
Ms. Becky Eby	WSU
Dr. Ed Flentje	WSU
Mr. Jeremy Hill	WSU
Ms. Lorien Showalter	WSU
Mr. Joe Yager	WSU

**REAP Water Resources Committee Meeting Minutes March 14, 2011**  
Hughes Metropolitan Complex, Wichita State University  
Mayor Willis Heck, Chairman

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**I. Welcome and Introduction**

Mayor Willis Heck, City of Newton, called the meeting to order; members, staff, and guests introduced themselves.

**II. Approval of the Minutes from February 14, 2011**

Ms. Kathy Sexton, City of Derby, moved (Mr. John Carder, City of Hesston) to approve meeting minutes from the February 14, 2011 meeting. The motion passed unanimously.

**III. 2011 REAP Water and Wastewater Rate Survey Results**

Mr. Dane Baxa, REAP WRC Executive Officer, noted that the 2011 REAP Water and Wastewater Rate Survey was nearing completion, with updates being completed for the cities of Newton and Derby. It was noted a copy of the survey in its current form was provided on pages 5-10 of the agenda packet. Mr. Baxa noted that the members would be notified of the survey's completion through the committee's Water Wednesday Newsletter.

Ms. Sexton stated that the survey was very helpful and that many cities look at the committee's rate study as they complete their own rate studies and during meetings on water and wastewater rates. Committee members discussed furthering the survey's written analysis by including a comparison of the region's rates with both the state average, provided through KDHE's rate study, and a national average, provided by Black and Veatch. Staff stated that they would include these updates to the survey and inquire with KDHE on when their next study would be completed. The committee approved the study by consensus upon the completion of updates to both the survey's rate calculations and written analysis.

**IV. Legislative Update**

Mr. Baxa provided REAP members with a legislative update on Senate Bill 191 and funding for the Aquifer Storage and Recovery Project. Mr. Baxa noted that information on this agenda item could be found on pages 11-12 of the agenda packet. It was noted that SB 191 would reinstate the Water Rights Conservation Program and that there had been no opposition to the bill within the Senate Natural Resources Committee. A fee of \$300 would be required to enroll water rights in the WRCP program for a period of 10 years and reenrollment would be possible with the approval of the Chief Engineer. By enrolling water rights in this program, water right holders would have due and sufficient cause for nonuse.

Mr. Jack Whitson, City of Park City, moved (Ms. Deb Ary, City of Wichita) to draft a letter of support for SB 191. This motion was further discussed by the committee with Ms. Sexton asking for clarification on who the letter would be sent to and Mr. Whitson noting that the motion would more or less support the action of drafting the letter and that staff could direct to whoever was appropriate within the legislature. Ms. Sexton also inquired as to whether, Mr. Tom Bruno, Bruno and Associates, had any further information on this piece of legislation. Dr. Ed Flentje, WSU, noted that the REAP Legislative Committee would be meeting on the Friday of the following week and would be able to look at this issue more closely and determine a course of action. Ms. Angela Buzard, EFC, noted that timing was important as SB 191 would be considered in the Senate prior to the legislative committee's meeting. Mr. Joe Yager, REAP Chief Executive Officer, noted that Bruno would be provided updates and would capture the extent of the discussion on the bill.

Mr. Whitson moved (Ms. Ary) to take this issue to the REAP Legislative Committee for review and to determine a course of action. The motion passed unanimously.

With regards to the ASR Project it was noted had been included in the governor's budget, as well as house and senate appropriations. However, Ms. Ary stated that there would be not federal funding through the Bureau of Reclamation this year. Simply stated the Bureau would not be provided any funds as not appropriate was provided for the project. Ms. Sexton asked what the committee was doing with regards to this project as far as engagement and Ms. Ary noted that the City of Wichita was not asking for that at this time and was working to keep individuals informed on the project.

#### **V. 2011 REAP Water Conference Discussion**

Mr. Baxa led a brief discussion of the upcoming annual conference. It was noted that a draft schedule could be found on page 15 of the agenda packet. Among the topics discussed were speakers, specifically the Regional Public Water Supplies Project currently being conducted by students at the Hugo Wall School and a local water conservation panel, and vendors. It was noted that the Regional Public Water Supplies Project was an exploratory project, but one that would be helpful going forward as the committee looks at developing a regional water plan. Committee members expressed interest in hearing from Johnson County Water One and how they created their regional plan. Members also provided staff with additional vendor options dealing with conservation initiatives.

#### **VI. REAP Water Resources Planner**

Ms. Beth Valdivia and Mr. Mark Jakubauskus provided members with an update on the REAP Water Resources Planner. While there were technical difficulties members were provided with an updated handout on the planner and additional information was provided on pages 16-18 of the agenda packet. Ms. Valdivia noted that she was inputting data, and making sure that all of the layers and information was consistent and current. Mr. Jakubauskus also noted that a bathymetric survey was being conducted on Augusta, Santa Fe, and El Dorado lakes, which would be included in the planner. Ms. Sexton asked what the plans were for long-term support and updating. It was noted that static updates could be identified and perhaps a system could be set up where staff could update the planner. Many members noted that this was a very useful tool that provided a one stop shop for planners.

#### **VII. Report of the Executive Officer**

Mr. Baxa noted that the report of the executive office could be found on page 19 of the agenda packet.

#### **VIII. Unscheduled Business Items and Updates**

Mr. Baxa expanded on the Regional Public Water Supply Grant, which was discussed at the committee's February 14<sup>th</sup> meeting. It was noted that this issue would be discussed further at the committee's next technical subcommittee. Questions were asked on the scope of work that could be completed with the grant and the deadline for applications. Ms. Baker noted that the scope of the study would be determined by the applicant, noting that the grant was a matching grant up to \$12,500. Ms. Angela Buzard, Environmental Finance Center, noted that there was not deadline for applications and that any applicant could apply at any time. Additionally, it was noted that in order to be accepted applications must benefit at 3 benefit units in their preliminary engineering study.

#### **IX. Adjourn**

The next REAP Water Resources Committee meeting is **Monday, April 11, 2011, at 9:30 a.m.** following the full REAP Board Meeting at the **Hughes Metropolitan Complex, 29<sup>th</sup>** and Oliver.

<b>Water Resources Committee Retreat Attendance for February 14, 2011</b>	
<b>Name</b>	<b>Jurisdiction</b>
Rick Lanzrath	City of Andover
Harold Smith	City of Bel Aire
Dale Shaffer	City of Benton
Kathy Sexton	City of Derby
Jim Craig	City of Derby
Kurt Bookout	City of El Dorado
Herb Llewellyn	City of El Dorado
Shane Krause	City of El Dorado
Scott Davies	Harvey County
John Carder	City of Hesston
Don Kochi	City of Hutchinson
Stacy Rogers	City of Mount Hope
Willis Heck	City of Newton
Dana Walden	City of Park City
Jack Whitson	City of Park City
Jaci Reimer	City of Sedgwick
Susan Erlenwein	Sedgwick County
Larry Mangan	City of Wellington
Carl Brewer	City of Wichita
Andrew Mead	City of Wichita
Jake Jackson	City of Valley Center
Rick Basore	KDHE
Deb Baker	KWO
Mark Jakubauskus	KBS
Beth Valdivia	KBS
Joe Yager	WSU
Angela Buzard	WSU
Dane Baxa	WSU
Becky Eby	WSU
Lorien Showalter	WSU

**REAP Board Meeting**  
**May 9, 2011**  
**Item #3 C**

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**Item**

REAP Committee Reports

**Background**

Since the April 11, 2011 Board meeting, the REAP Committees received information or acted upon the following issues and projects listed below. Agendas and minutes from the committee meetings are available on the REAP website at <http://www.reap-ks.org>.

**Report of the Executive Committee**

The REAP Executive Committee did not meet in April, however, the Committee has received various updates from the Chair which are highlighted below.

*Kansas Aviation Summit Sponsorship*

*At the request of Kansas Department of Commerce, the Executive Committee agreed to partner with five organizations to co-sponsor Kansas Governor Sam Brownback's first Economic Growth summit, "Kansas Aviation: Soaring into the Future" in Wichita on April 25, 2011.* The summit on the aviation industry involved more than 160 representatives from the aviation manufacturing and aerospace industries, colleges and universities, and community leaders from the Wichita area to share ideas and plan for the future of this vital industry in Kansas. The Brownback administration said it will incorporate summit information in an action plan for the industry to be implemented later this year. Other summit sponsors were the City of Wichita, Sedgwick County, Wichita Metro Chamber of Commerce, National Center for Aviation Training (NCAT) and Greater Wichita Economic Development Coalition (GWEDC). An article from the Wichita Eagle on the event is available [here](#).

*REAP Senior Consultation Payment*

Per the action taken by the REAP Executive Committee on March 29 and then concurred by the full REAP Board on April 11, 2011, REAP Chair Mayor Kristey Williams executed the contract for consultation to REAP with Dr. Ed Flentje. Furthermore, *upon receipt of an invoice for services of senior consultation, REAP Chair Mayor Kristey Williams and REAP Vice-Chair Commissioner Dave Unruh executed payment of \$2,500 to Dr. Ed Flentje on April 29, 2011.* The funds are for first quarter 2011 (January 1 – March 31, 2011) and were divided evenly between REAP Operating and WRC funds (\$1,250 per account). Future payments will be made in accordance with quarterly financials and upon receipt of invoice by Dr. Flentje.

*Request for Letter of Support, EDA i6 Green Challenge Proof of Concept Center*

The WSU Center for Innovation and Enterprise Engagement (CIEE) is developing a grant application for the U.S. Department of Commerce, Economic Development Administration's i6 Green Challenge <http://www.eda.gov/i6>. (Please find attached a one-page summary for the i6 Initiative.) The i6 Challenge is designed to encourage and reward innovative approaches to

accelerating technology commercialization, new venture formation, job creation, and economic growth across the United States.

REAP has been requested to partner on the grant (industry sector: advanced manufacturing, target: advanced materials) and provide a Project Support Commitment Letter stating support to the proposed CIEE proof of concept center project (not to exceed one page).

- A partner under an i6 Green project is any stakeholder that may collaborate with an applicant (WSU CIEE) and support project or “team” program objectives demonstrating broad-based local backing for the proof of concept center project.
- A Project Support Commitment Letter from a partner is required to demonstrate the partnership, and each such letter should include:
  - a short description of the partner and
  - the nature of the partnership.

The EDA i6 funds are to be used to fund a proof of concept center that will provide a range of vital series to support company formation and growth based on technology commercialization. Services will include:

- Facilitating and fostering the exchange of ideas between university innovators and industry;
- Incorporating mentors and industry catalysts that provide advisory services, and link technology and researchers to external networks;
- Providing seed funding to support the commercialization of promising research;
- Assisting with market evaluation and business plan development;
- Supporting educational programs to prepare students and researchers for entrepreneurial challenges and work environments; and
- Holding special events to showcase technologies and entrepreneurs, promote the exchange of ideas, and formation of new collaboration.

**CIEE Goal:** The CIEE will use EDA funds to strengthen and develop the local manufacturing industries’ innovation competencies in green/clean manufacturing processes and product capabilities and expand the south central Kansas advanced manufacturing cluster’s ability to conceive, develop, and produce new technologies, to deploy new manufacturing processes, and to improve on the processes that already exist within the private industry sector. The goal of the CIEE will be to escalate the development and predominance of the south central Kansas advanced manufacturing cluster in the global economy.

***Recommended action: Authorize REAP to partner on the grant and direct the REAP Chair to provide a Project Support Commitment Letter stating support to the proposed CIEE proof of concept center project.***

#### *Appointments for the Center for Innovation and Enterprise Engagement Update*

At the April 11 REAP meeting action was taken to confer with the Executive Committee direction to the REAP Chair to solicit recommendations and then make the official appointments to the Center for Innovation and Enterprise Engagement (CIEE) at Wichita State University. The Center was developed to strengthen and develop the local manufacturing industries’ innovation competencies in manufacturing processes and product capabilities. REAP was

requested to appoint the majority of the CIEE Board of Directors. Additional information will be provided at the meeting regarding appointments.

### **Report of the Legislative Committee**

The REAP Legislative Committee met on April 29, 2011. The following highlights information from that meeting.

#### Legislative Liaison Report

Mr. Tom Bruno, REAP Legislative Liaison, provided the committee with an update on 2011 legislative priorities. Due to timing of the session, Mr. Bruno and Mr. Dale Goter, City of Wichita, were able to join via conference call and report on the most recent information pertaining to issues of importance to REAP. It was noted that the Veto or Wrap Up Session began on April 27 and was scheduled for three days, but will no doubt run longer than that as too many critical matters remain unresolved, including the 2012 Budget. The Veto Session is scheduled to end by May 11. Some other highlights from their report are as follows:

- **FY 2012 Budget** – As noted following first adjournment, both Chambers passed budgets, however, there were significant differences and negotiators from the budget committees will have to work out a compromise. The recent announcement that revised State revenues lower by the Consensus Revenue Estimating Group (CREG) is being considered for potential ending balance discussion.
- **Kansas Affordable Airfares Program** – The Kansas Affordable Airfares Program is one of the high dollar and high stakes items that remains in limbo as the Senate included funding for the program while the House did not. There have been several package deals provided that include airfare funding, however that remained unresolved. Since the last REAP Board meeting in April we have continued to execute the official legislative plan that was created by the Affordable Airfares Partnering Stakeholders, consisting of the Wichita Chamber of Commerce, Sedgwick County, City of Wichita and REAP. Contacts with the appropriate conference committee members are constantly being made. It was specifically requested that any REAP member who may be in contact with Senator Carolyn McGinn or Representative Marc Rhoades show their gratitude and support for their continued efforts and hard work.
- **Equus Beds Aquifer Storage and Recovery (ASR) Project** – The Senate accepted a House package that included a net increase of \$11,390 over the Governor's 2012 recommendation of \$652,141, or a final amount of \$663,531. The final amount represents a \$100,000 increase over last year's award of \$563,531.
- **National Institute for Aviation Research (NIAR)** – The Senate and House both approved the \$5 million in funding for NIAR for FY 2012. However, the chambers differ in the approach to the funding. The NIAR funding was part of a package proposed by the Governor, which includes funding for the KU Cancer Center and the National Bio and Agro-Defense Facility (NBAF) at Kansas State. The Governor proposed the funding to go through the Department of Commerce, due to the economic development aspect of the program. The House agreed with the Governor's proposal and included it in their version of the FY 2012 budget. The Senate felt that the funding should continue through the Board of Regents. It is unclear at this point what action the Governor may take if the senate's version is approved by the legislature in the final funding bill.

- **National Center for Aviation Training (NCAT)** – The House and Senate both approved the aviation training funding for Fiscal Year 2012. Both chambers included the \$5 million in their respective budget bills.

#### Additional Kansas Affordable Airfares Program Update

There is an updated Kansas Affordable Airfares web page on the Sedgwick County site: <http://www.sedgwickcounty.org/airfares>. Access is available on the Sedgwick County home page and you will see that the information mirrors our palm card and messages, and includes the catchment map and support letters. The hope is that this will provide access to the latest information, or to help direct others to the information as necessary.

#### Engineering Growth Initiative Event Report

Recently, leaders in the Kansas Senate, public university officials and business executives across the State announced a new initiative, the “Engineering Growth Initiative,” for strengthening the Kansas economy by investing in engineering education. In an effort to promote and educate local community and business leaders, REAP members and partners were invited to join industry leaders and representatives from several higher education institutions to discuss engineering in Kansas at a media event at the AGCO Communications and Training Center in Hesston. An article from the Wichita Eagle on the event is available [here](#).

The Committee had several questions and made a request to invite Wichita State University Dean of Engineering Zulma Toro-Ramos to a future REAP meeting to discuss this initiative more in depth. Staff is working on having Dean Toro-Ramos as one of the speakers at the July 11, 2011 REAP meeting that is tentatively scheduled to be held at NIAR.

#### WIA Funding Update

An update on the expected federal program funding for the Workforce Investment Act (WIA) was provided, including information pertaining to the historical funding levels of both federal funding and to the Workforce Alliance. A chart of the historical funding can be found [here](#).

#### 2011 Legislative Committee Regional Tour

The Committee was presented with an idea to hold a summer regional tour that focused on local assets to help identify potential legislative priorities and increase engagement. Staff was directed to schedule opportunities to have a series of meetings around the region over the summer months to engage member communities in REAP and to identify potential legislative issues. Staff was also directed to work on forming and inventory of state obligations in the region. Suggested locations included Newton, El Dorado, Hutchinson, and Winfield.

#### Next Legislative Committee Meeting

The next Legislative Committee monthly meeting has been scheduled for Friday, **May 27, 2011** at a time and location to be determined.

#### **Report of the Economic Development Committee**

Due to the Re-certification taskforce meetings, the REAP Economic Development Committee did not meet in April. The following are updates and action items for the Chief Elected Officials Board as required.

Local Area IV Chief Elected Officials Business

Local Area IV Recertification

In accordance with the agreement between the REAP EDC and Workforce Alliance on the governing principles of the partnership for the effective planning, coordination and implementation of the employment and training system within Local Area IV, we have developed, established and adopted an Operator Certification Process for One Stop Operators in Local Area IV as a systematic approach for conducting oversight and ongoing monitoring of the One-Stop delivery system.

At the January 28, 2011 REAP EDC meeting, the Committee approved to update the local certification process through a recertification process that included creation of a taskforce and conduct on-site review/audit.

Per the direction of the EDC, members suggested for the Certification Taskforce are as follows:

- Commissioner Dave Unruh, Sedgwick County (EDC/CEOB Chair)
- Mayor Kristey Williams, Augusta (REAP Chair)
- Mayor Terry Somers, Mount Hope
- Mr. Allen Bell, Wichita
- Ms. Kerri Falletti, Cowley First

The certification process will include background on the certification process and pertinent rules, laws, and regulations, as well as an overview of the center operations, structure, and finances. The taskforce will also take guided tours of the three workforce centers.

The tentative schedule would be as follows:

- April 8** – Reviewed the Wichita Center: This included presentations on the overall structure and finances.
- April 15** – Reviewed the Wellington and Cowley Centers: This included a tour of the facilities and review of services.
- April 28** – Reviewed the Butler Center: This included a tour of the facilities and review of services.

Following these presentations and tours the taskforce was asked to review the Business Plan Review. Staff was directed to formulate a draft report that will be forwarded to members of the taskforce so that they can ultimately come to a consensus and make a recommendation to the REAP EDC at the regularly scheduled May meeting.

Approval of Agreement with Wichita Area Technical College (WATC) for Alternative Secondary School Service

WATC submitted a bid to the Workforce Alliance to provide Alternative Secondary School Services. The objective of Alternative Secondary School is to assist out-of-school Youth earn a GED. Alternative Secondary School may include GED preparation, GED testing, basic skill remediation, and English as a Second Language (ESL). WATC will provide group instruction and Adult Basic Education (ABE), Alternative Secondary Education, and English as a Second Language (ESL) instruction. WATC may also provide instruction in basic computer skills and

health and nutrition instruction. WATC will be reimbursed for Annual Materials Fees at \$50 per participant in the preparation program, \$25 per participant if not in the preparation program, an annual parking fee of \$6.00 and \$68.00 for General Education Development (GED) Testing. This action was authorized by the WA Executive Committee.

*Recommended Action: Authorize the WA Executive Director to enter into an agreement with Wichita Area Technical College for Alternative Secondary School services pending final legal review.*

*Approval of Agreement with Preferred Vendor for the CNC Mechanics Certificate Program*

On March 10, 2011, the Workforce Alliance issued an RFP for a CNC Mechanic Certificate Program. The RFP requested a training provider create an accelerated CNC Mechanics Certificate Program that can be completed by participants in approximately six months. Two responses were received and a task force consisting of employer partners was convened to review the proposals. The RFP was issued in response to feedback received at a January PACES Employer Partnership Roundtable meeting where aviation and composites employers stated there would be a need for CNC Mechanics in the industry towards the end of 2011 and the beginning of 2012. No Workforce Investment Act funds are being utilized for this initiative. Funds have been allocated for this project out of the PACES budget as an element of the aviation employer partnership strategies. This action was authorized by the WA Executive Committee.

*Recommended Action Authorize the Executive Director to enter into an agreement with the preferred vendor to provide an accelerated CNC Mechanics Certificate Program, pending final legal review.*

***Recommended Action: Approve the recommended actions as presented in the Chief Elected Officials business.***

*Next Economic Development Committee Meeting*

The next Economic Development Committee monthly meeting was scheduled for Thursday, May 26, 2011, however, due to the Annual REAP Water Conference staff is working to reschedule.

**Report of the Water Resources Committee**

The REAP Water Resources Committee did not meet in April. The following is information of importance to the Committee and upcoming events.

*2011 REAP Regional Water Conference: Water's Role in Economic Development*

Registration remains open for the 2011 REAP Regional Water Conference: "Water's Role in Economic Development," and can be accessed through the conference website at [www.reap-ks.org](http://www.reap-ks.org). The site also includes a copy of the conference brochure, as well as additional conference information. **No charge will be applied to registrations for representatives of REAP member communities.** The registration fee for non-REAP members is \$50, before May 12, and \$65 thereafter.

This year's conference will feature keynote speaker: Dean Amhaus, the Executive Director of the Milwaukee Water Council (MWC). The MWC was established in 2007 and since has developed

several initiatives to encourage the use of water for economic development in the Milwaukee area, believing that pure, low cost water provides the ideal platform for research and manufacturing.

In addition to this year's keynote address, conference sessions will focus on a variety of topics dealing with water and economic development. A panel discussion titled, "Local Government Solutions for Water Supply," will feature the viewpoints of a variety of communities on water supply and economic development. There will also be a business panel discussion titled, "Long Range Planning for Economic Development," featuring representatives from USD 259, Via Christi, and Spirit AeroSystems. Johnson County Water One will also have their own session to discuss regional public water supply.: private, nonprofit, and government representatives.

**2011 REAP Regional Water Conference Proposed Budget (Based on 120 participants)**

<b>Expenditures</b>	<b>2009 Actual</b>	<b>2010 Actual</b>	<b>2011 Estimate</b>
Room Rental	\$135.00	\$325.00	\$0.00
Food (breakfast, lunch and breaks)	\$2,466.20	\$790.80	\$900.00
Printing, Supplies, Audio/Visual	\$281.34	\$224.41	\$529.00
Keynote Speaker expenses	\$523.54	\$40.00	\$800.00
Additional Costs	\$0.00	\$446.36	\$400.00
Table cloth rental	\$112.00	\$286.00	\$0.00
Other expenses	\$0.00	\$60.40	\$150.00
<b>TOTAL Expenditures</b>	<b>\$3,518.08</b>	<b>\$2,172.97</b>	<b>\$2,779.00</b>
Total estimated cost per person		<b>\$21.95</b>	<b>\$28.07</b>
<b>Revenues</b>			
Sponsorship (@\$250 each)	\$1,000.00	\$1,500.00	\$1,750.00
Registration (@ \$50 each)	\$780.00	\$950.00	\$1,000.00
<b>Total Revenues</b>	<b>\$1,780.00</b>	<b>\$2,450.00</b>	<b>\$2,750.00</b>
<b>Grand Total underwriting by WRC</b>	<b>(\$1,738.08)</b>	<b>\$277.03</b>	<b>(\$29.00)</b>

**Water Rights Conservation Program Legislation Update**

REAP has submitted a letter of support to Representative Ralph Ostmeyer, Chairman of the House Natural Resources Committee; Representative Larry Powell, Chairman of the House Agriculture and Natural Resources Committee; Senator Mark Taddiken, Chairman of the Senate Agriculture Committee; and Representative Sharon Schwartz, Chairwoman of the House Standing Committee on Agriculture and Natural Resources Budget to support legislation that will reinstate the Water Rights Conservation Program (WRCP).

WRCP allows cities to exercise the conservation of a water right. In 2009 the WRCP was taken out of the budget because of the administrative fees. The new legislation to reinstate the WRCP includes an application fee of \$300 to sustain the program. Reinstatement of WRCP aids in the

conservation of water resources in South-Central Kansas and directly impacts at least five of our member communities.

WRCP legislation was originally drafted as Senate Bill 191 and was passed unanimously by the Senate on March 17. When it was received by the House of Representatives, it was referred to the committee on Agriculture and Natural Resources, where it was withdrawn and referred to the House Committee on Agriculture and Natural Resources Budget. In that committee, the bills WRCP language was stripped and substituted with legislation for authorizing certain fees for laboratory testing services.

WRCP legislation was combined into S.B. 124 including language creating the Lower Smoky Hill River water supply access program, amending a multi-year flex account and creating the Arkansas River gauging fund. Conference Committee met May 3<sup>rd</sup> to adopt the amendments. The Conference Committee Report was adopted and passed by both the full House and Senate and awaits the Governor's final approval.

#### Upcoming Conferences and Training Opportunities

##### ***12<sup>th</sup> National Watershed Conference***

The 12<sup>th</sup> National Watershed Conference will be held May 15-18 at the Renaissance Hotel in Oklahoma City. For more information and registration please visit [www.sakw.org](http://www.sakw.org).

#### Upcoming Meetings

- *Equus Beds GMD #2 Board Meeting: May 10, Halstead, KS (6:00 PM)*
- *Kansas Water Authority: May 18-19, Hill City, KS*
- *Lower Arkansas Basin Advisory Committee Meeting: June 1, Newton, KS (9:00 AM)*
- *Walnut Basin Advisory Committee Meeting: June 1, Augusta, KS (6:30 PM)*
- *REAP / REAP WRC Technical Sub-Committee Meeting: June 6, WSU Metroplex (8:00 AM/9:30 AM)*



U.S. ECONOMIC DEVELOPMENT ADMINISTRATION

i6 Green

## COMPETITION

i6 Green builds on the success of last year's inaugural i6 Challenge and is designed to encourage and reward innovative approaches to accelerating technology commercialization, new venture formation, job creation, and economic growth across the United States. This year's \$12M challenge rewards communities that utilize a Proof of Concept Center model, such as that championed by the Deshpande Center, to accelerate technology led economic development in pursuit of a vibrant, innovative clean economy.

i6 Green is led by the U.S. Commerce Department's Economic Development Administration (EDA), in partnership with the U.S. Departments of Agriculture and Energy, the U.S. Environmental Protection Agency, the National Science Foundation, and the Commerce Department's National Institute of Standards and Technology, and U.S. Patent and Trademark Office.

## GREEN FOCUS

i6 Green solicits applications that strengthen the linkages between economic development and environmental quality. Applicants must demonstrate how their Proof of Concept Center models will accelerate technology commercialization or new venture formation related to:

- **Renewable Energy** projects that support the development, production, or use of energy derived from renewable resources that have smaller carbon footprints than hydrocarbon-based energy sources, including wind, solar, biomass, and geothermal energy;
- **Energy Efficiency** projects that support a reduction in the energy produced or the energy consumed for the same level of output with the goal of lowering energy costs;
- **Reuse, Recycling, or Restoration** projects that support the reuse of a given product (or products), or produce a new or innovative product from recyclable materials; and
- **Green Building Technology and Manufacturing** projects that facilitate technological advances, processes, and materials that minimize environmental and public health impacts of buildings over their lifecycles.

## PROOF OF CONCEPT CENTER MODEL

Applicant Proof of Concept Center models will provide a range of vital services to support company formation and growth based on technology commercialization. Those services should minimally include:

- Facilitating and fostering the exchange of ideas between university innovators and industry;
- Incorporating mentors and industry catalysts that provide advisory services, and link technology and researchers to external networks;
- Providing seed funding to support the commercialization of promising research;
- Assisting with market evaluation and business plan development;
- Supporting educational programs to prepare students and researchers for entrepreneurial challenges and work environments; and
- Holding special events to showcase technologies and entrepreneurs, promote the exchange of ideas, and formation of new collaboration.

**For more information visit: [www.eda.gov/i6](http://www.eda.gov/i6)**

# Water's Role in Economic Development

<b>7:30-8:30</b>	<b>Registration</b> Continental Breakfast Provided (4-H Hall B)	<b>12:00-1:15</b>	<b>Lunch</b> (4-H Hall A)  <b>Water's Role for Attracting Tourism in Kansas</b> Mr. Robin Jennison, Secretary of the Kansas Department of Wildlife, Parks, and Tourism
	<b>General Sessions</b> (4-H Hall A)	<b>1:30-2:20</b>  (4-H Hall A)	<b>Concurrent Sessions</b>  <b>Policies for Sustaining Water Resources</b> Mr. David Barfield, Chief Engineer, Kansas Department of Agriculture, Division of Water Resources
<b>8:30-8:45</b>	<b>Welcome and Introductory Remarks</b> Mayor Carl Brewer, City of Wichita Mayor Kristey Williams, REAP Chair, City of Augusta Commissioner Willis Heck, REAP Water Resources Chair, Newton	(Sunflower Room)	<b>Energy Efficiency and Sustainability for Water and Wastewater Utilities</b> Ms. Angela Buzard, Director, EFC Mr. Michael Gansman, Manager, Schnieder Electric
<b>8:45-10:00</b>	<b>Keynote: Water's Role in Economic Development</b> Dean Amhaus, Executive Director, Milwaukee Water Council,	<b>2:30-3:20</b>  (4-H Hall A)	<b>Concurrent Sessions</b>  <b>The Economics of the Ogallala Aquifer</b> Susan Stover, Kansas Water Office
<b>10:10-11:00</b>  (4-H Hall A)	<b>Concurrent Sessions</b>  <b>Local Government Solutions for Water Supply</b> Mr. Kent Hixson, City Administrator, City of Mulvane Mr. Jason Gage, City Manager, City of Salina Mr. Jay Wieland, City Manager, City of Paola	(Sunflower Room)	<b>Water One, Regional Public Water Supply</b> Mr. Ron Appletoft, Finance Director, WaterOne
(Sunflower Room)	<b>REAP Water Resources Planner Application</b> Mark Jakubauskas and Beth Valdivia, Kansas Biological Survey		<b>General Sessions</b> (4-H Hall A)
<b>11:10-12:00</b>	<b>Concurrent Sessions</b>  <b>Long Range Water Planning for Economic Development</b> Mr. Joel Light, Director of Facilities, Spirit AeroSystems Mr. David Banks, Energy Manager, USD 259 Mr. Art Huber, Vice-President of Operations, Via Christi Medical	<b>3:30-4:00</b>	<b>Economic Opportunities in Kansas Reservoirs</b> Tracy Streeter, Director, Kansas Water Office
(4-H Hall A)	<b>Water Pricing and Capacity for Economic Development</b> Jeremy Hill, Director, Center for Economic Development and Business Research	<b>4:00-4:15</b>	<b>Closing Remarks</b> Commissioner Heck, REAP Water Resources Chair
(Sunflower Room)			

**REAP Board Meeting**  
**May 9, 2011**  
**Item #3 D**

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**Item**

Reports from REAP Representation on Regional Committees and Organizations

**Background**

REAP strives to be a regional leader through coordination and collaboration by partnering with organizations that help to shape economic development in South Central Kansas. The following are regional organizations REAP has an appointment on.

**Greater Wichita Economic Development Coalition** *Submitted by: Mayor Kristey Williams*

- On April 18, the GWEDC Steering Council was provided an environmental scan by Suzie Ahlstrand and Debra Teufel that provided overview of the organization's efforts to promote economic development. Local public dollars invested, along with private, were compared with comparable cities in our region such as Tulsa and Oklahoma City, as well as a comparison in overall ED funding with other communities in our State. Competitiveness and funding were among items discussed. Additional steps assessing GWEDC's positioning, future funding, and direction will continue as the strategic planning process moves forward.
- For additional GWEDC updates, go to their website [www.gweduc.org](http://www.gweduc.org).

**Mid-Continent Airport Advisory Board** *Submitted by: Mayor Willis Heck*

- The Advisor Board met Monday, May 2 and a report was given on the new terminal project, noting that no decision about building the terminal has been made as there is some evaluation committee work still in progress.
- Allegiant Air Update:
  - begins daily service to Las Vegas 5.19.11
  - begins flights to Phoenix-Mesa 5.20.11
  - begins flights to Los Angeles 5.13.11
- Southwest and Air Tran signed merger documents 5.2.11. Business will continue as “usual” for some time.
- Members of the new advertising agency- Stucky Nolte were introduced to the Advisory Board.
- The next meeting in June 6, 2011.

**KansasBio** *Submitted by: Mr. Joe Yager*

- The KBA continues to face scrutiny and uncertainty. A recent letter from the KBA to stakeholders has been attached to provide some insight.

**Visioneering Wichita** *Submitted by: Mr. Joe Yager*

- The Visioneering Steering committee met will meet on **Monday, May 9<sup>th</sup>** and focus on updates on “Talent Dividend”, Birth-K Alliance – 2011 Pinwheel City Award, and Health Community Design.
- For additional GWEDC updates, go to their website [www.visioneeringwichita.com](http://www.visioneeringwichita.com).

## Yager, Joseph

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**From:** Kansas Bioscience Authority [news@kansasbioauthority.org]  
**Sent:** Monday, May 02, 2011 9:19 AM  
**To:** Yager, Joseph  
**Subject:** Kansas Bioscience Authority stakeholder update



## Stakeholder Update

May 2, 2011

Dear KBA Stakeholders:

As the interim CEO of the Kansas Bioscience Authority, I'm writing to introduce myself and to assure you that in this time of transition, the bioscience authority remains as committed as ever to advancing bioscience research and industry in our state.

My first priority is to maintain the momentum of the bioscience authority's work. The companies in our commercialization portfolio are forging ahead, and so will we. Our dedication to helping build bioscience research at Wichita State University, Kansas State University, and the University of Kansas is unwavering - including helping the KU Cancer Center gain National Cancer Institute designation. And we're determined to work with all interested parties to move the National Bio and Agro-Defense Facility forward as quickly as the federal budget will allow.

You may have read or heard about inquiries into the bioscience authority's spending and operations. We have been cooperating completely with these inquiries, and we will continue to do so. We are undergoing an audit requested by Governor Brownback and by legislators - and I'm determined that we will fully resolve any questions about the authority completely and to everyone's satisfaction. We'll do it in a completely transparent manner.

I've been with the authority for about two years - running Heartland BioVentures, our commercialization division - and I'm proud to have been asked to guide the authority through this transition period.

In the meantime, please know that we are fully operational. We are working every day to expand the state's research capabilities, promote innovation, and encourage company formation, growth, and the creation of high-paying jobs. My own job is made easier by the tremendous professional team the authority has assembled - and you can continue to

work with the staff just as you always have. And feel free to contact me any time with questions or concerns. You can reach me at our offices at (913) 397-8300.

The Kansas Bioscience Authority is the envy of other states for our unique structure and the successes we are achieving. I will do everything possible to keep that star shining.

Sincerely,



**David Vranicar**  
Interim president and CEO  
Kansas Bioscience Authority



[Kansas Bioscience Authority](#) | p. 913.397.8300 | f. 913.397.8003



This email was sent to [joe.yager@wichita.edu](mailto:joe.yager@wichita.edu) by [news@kansasbioauthority.org](mailto:news@kansasbioauthority.org) | [Update Profile/Email Address](#) | Instant removal with [SafeUnsubscribe™](#) | [Privacy Policy](#).  
Kansas Bioscience Authority | 25501 West Valley Parkway, Suite 100 | p 913/397-8300 | Olathe | KS | 66061

**REAP Board Meeting**  
**May 9, 2011**  
**Item #3 E**

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**Item**

Report of the Chief Executive Officer

**Background**

The REAP Chief Executive Officer submits the following updates and report on relevant information to the REAP organization.

*REAP Presentation to KCCA Conference*

REAP Chair Mayor Kristey Williams, REAP Vice Chair Commissioner Dave Unruh, and REAP CEO Mr. Joe Yager presented at the 35<sup>th</sup> Annual Conference of the Kansas County Commissioners Association on May 4, 2011 at the Wichita Airport Hilton. The theme of the conference was “Working Together: Improving Counties and Saving Money.” REAP was the opening presentation of “Stories from the Ground: Kansas Counties Working Together.” Other regional efforts presented were WEKANDO (Western Kansas Development Organization); Lake Region Solid Waste Authority; and the Flint Hills Regional Council. A special handout on REAP was produced and has been included in the packet.

*ExportNOW Conference - Kansas World Trade Center*

U.S. Trade Undersecretary Francisco Sanchez and his trade team, a senior official at the Export-Import Bank of the U.S., Governor Sam Brownback, Kansas Commerce Secretary Pat George, Wichita Mayor Carl Brewer, representatives from the U.S. Small Business Administration, the U.S. Department of Agriculture, the U.S. Trade Development Agency, the Brookings Metropolitan Planning Export Nation Program and successful Kansas export companies will be at **NEI ExportNOW: New Markets, New Jobs for Kansas**, a conference designed to help connect businesses with resources they need to export more.

The conference is scheduled for **June 2, 2011** at Hyatt Regency, Wichita, KS. Registration for the event is \$130, which includes: Continental Breakfast, Lunch, Parking, Full Access to the Export Resource Center, Printed Guide and Materials, and Networking with Government and other Exporting Companies.

The goal of the National Export Initiative is to help double US exports in the next five years, supporting the retention & creation of several million American jobs. More information on the [ExportNOW Conference](#) is provided in this packet on page 26. The event is organized by the Kansas World Trade Center and the United States Department of Commerce, International Trade Administration.

*Grain Belt Express Clean Line Community Leader Roundtables*

Grain Belt Express Clean Line LLC (Grain Belt Express) is currently developing a high-voltage direct current (HVDC) electric transmission line known as the Grain Belt Express Clean Line. The Grain Belt Express Clean Line will connect some of the nation’s best wind resources, located in western Kansas, to energy demand centers in southeastern Missouri and points farther east. The line will be capable of transmitting 3,500 megawatts of new wind generation, representing at least \$7 billion of new investments.

They are hosting roundtable workshops with community leaders from our area and would like for REAP members to attend. At the workshops, the Grain Belt Express development team will gather feedback and information in developing potential routes for the transmission line. Project materials will be available for review, and refreshments will be served.

Staff forwarded an email with details on the workshops including an invitation and requested RSVP's by May 9, 2011 to [RSVP@GrainBeltExpressCleanLine.com](mailto:RSVP@GrainBeltExpressCleanLine.com). Additional information is available at [www.cleanlineenergy.com](http://www.cleanlineenergy.com).

### Updates from CEDBR

The Center for Economic Development and Business Research at WSU has provided the following information:

#### ***New Mapping Tool Provides Employment and Wage Data***

The U.S. Bureau of Labor Statistics recently introduced an interactive map application that can be used to display data from the Quarterly Census of Employment and Wages by state and county. In addition, the application has chart and table features. [Access this new mapping tool.](#)

#### ***2011 Kansas Economic Outlook - May Revision***

The national economy has continued to struggle into 2011. Real GDP increased at a rate of 1.8 percent, the slowest rate since second quarter 2010. At the same time, the Bureau of Labor Statistics has continued to correct and revise existing labor data. National employment declined 0.8 percent in 2010. The last half of 2010 and into 2011 employment has stabilized.

Kansas employment declined 1.5 percent in 2010. Although the rate is higher than the U.S., Kansas entered the recession six months later than the U.S. The unemployment rate has declined a full percentage point since its peak rate of 8.2 percent in July 2009. In March 2011, the unemployment rate in Kansas was 7.1 percent. That being said, the unemployment rate has increased 0.7 percentage point since December 2010. A weak expansion is expected to continue throughout 2011 for a modest net employment gain of about 0.4 percent. To read the complete forecast revision for Kansas, [click here](#).

#### ***2011 Wichita Economic Outlook - May Revision***

On April 28, 2011, first quarter real GDP estimates were released and confirmed a lackluster start to 2011. Real GDP increased at a rate of 1.8 percent, the slowest rate since second quarter 2010. In addition to new GDP estimates, the Bureau of Labor Statistics (BLS) has continued to correct and revise existing labor data. As of April 30, 2011, BLS data reveals that Wichita's employment declined 3 percent in 2010, and first quarter 2011 employment continued to drag. With lower than expected GDP and world growth, Wichita's total nonfarm employment is expected to exhibit little to no growth for the remainder of 2011. To read the complete forecast revision for Wichita, [click here](#).

### Membership Updates

REAP staff continues to compile current membership data and will now be scheduling visits to council/committee meetings in the coming weeks and months. Please contact [Mr. Joe Yager](#), REAP CEO, or [Mr. Dane Baxa](#), REAP EO-WRC, if you would like to schedule a presentation or meeting with your community.

REAP Meeting Schedule

Meeting schedules for 2011 are available on the REAP website, [www.reap-ks.org](http://www.reap-ks.org).

The Annual REAP Water Conference is scheduled for **Thursday, May 26, 2011** at the Sedgwick County Extension Office, details are available in this packet of information under the WRC report.

Please note that the next REAP meeting is scheduled for **Monday, June 6, 2011**. The theme for the meeting is “Legislative Engagement and 2011 Session Recap” at 8:00 am at the Metroplex.



ANDOVER, ARKANSAS CITY, AUGUSTA, BEL AIRE, BENTLEY, BENTON, BUTLER COUNTY, CHENEY, CLEARWATER, COLWICH, CONWAY SPRINGS, DERBY, EL DORADO, GARDEN PLAIN, GODDARD, HALSTEAD, HARVEY COUNTY, HAYSVILLE, HESSTON, HUTCHINSON, KECHI, KINGMAN COUNTY, MAIZE, MCPHERSON, MCPHERSON COUNTY, MOUNT HOPE, MULVANE, NEWTON, PARK CITY, RENO COUNTY, ROSE HILL, SEDGWICK, SEDGWICK COUNTY, SUMNER COUNTY, VALLEY CENTER, WELLINGTON, WICHITA

## **REAP'S MISSION**

*Guide state and national actions that affect economic development in the region and adopt joint actions among member governments that enhance the regional economy.*

## **WHO WE ARE**

Some issues reach across the boundaries of individual communities. Often they can only be addressed by working together.

The Regional Economic Area Partnership (REAP) promotes regional cooperation and develops innovative solutions. REAP provides government leaders an opportunity to come together for support, ideas, collaboration, and for a common purpose -- to strengthen our individual communities and our region's economy.

REAP is a council of city and county governments for the South Central Kansas region. Governed by a [board of local elected officials](#), 37 local governments, thirty cities and seven counties are members of this regional organization that is considered an established voice on issues of common concern among local governments in the region.

We provide forums for the region to work together to advance economic partnerships, workforce development issues, water resources, and state and federal legislation that affect our region.

REAP is funded by local contributions and earned income.

## **WHAT WE DO**

*Our role is to provide collaboration to enhance the South Central Kansas regional economy through leadership, partnership, and advocacy.*

### **Leadership**

- Create a vision for regional economic development.
- Provide a forum to identify and discuss future economic needs.
- Promote consensus and commitment to regional solutions.

### **Partnership**

- Engage stakeholders on workforce development, water resources, economic partnerships, and more.
- Encourage inter-jurisdictional planning to promote a sustainable regional economy.
- Coordinate policies that guide progress in the region.

### **Advocacy**

- Guide state and national policies that impact the regional economy.
- Provide a unified voice to promote regional economic development.
- Advance sustainability in the region's vision for growth and development.

*Strengthening the economy of South Central Kansas through joint action of cities and counties.*



ANDOVER, ARKANSAS CITY, AUGUSTA, BEL AIRE, BENTLEY, BENTON, BUTLER COUNTY, CHENEY, CLEARWATER, COLWICH, CONWAY SPRINGS, DERBY, EL DORADO, GARDEN PLAIN, GODDARD, HALSTEAD, HARVEY COUNTY, HAYSVILLE, HESSTON, HUTCHINSON, KECHI, KINGMAN COUNTY, MAIZE, MCPHERSON, MCPHERSON COUNTY, MOUNT HOPE, MULVANE, NEWTON, PARK CITY, RENO COUNTY, ROSE HILL, SEDGWICK, SEDGWICK COUNTY, SUMNER COUNTY, VALLEY CENTER, WELLINGTON, WICHITA

## ORGANIZATIONAL HIGHLIGHTS

REAP provides government leaders an opportunity to come together for support, ideas, collaboration, and for a common purpose -- to strengthen our individual communities and our region's economy.

## REGIONAL FORUMS

- **Monthly Board meetings** that develop relationships, facilitate dialogue, promote regional connectedness, and identify opportunities to work together.
- **Committees and taskforces** that develop action steps to meet identified regional needs.
- **Conferences, workshops, and summits** that provide valuable information and research on key state and national policy issues, best practices, and training opportunities.

## WATER RESOURCES

- **Water Resources Committee** that identifies and coordinates collaborative efforts on regional issues of water quality and supply.
- Annual regional survey of water and wastewater rate information.
- Annual regional water conference that includes relevant speakers and topics.
- Disseminate regional, state, and national information on relevant water issues.
- Facilitate inter-jurisdictional planning efforts that address regional water supply demand.

## ECONOMIC PARTNERSHIPS

- **Economic Development Committee** that identifies and coordinates collaborative efforts on regional economic development issues.
- Host regional economic leadership summits.
- Coordinate with local economic development partners in inter-jurisdictional planning.
- Promote regional projects that qualify for state funding assistance.
- Identify initiatives that promote population growth and job and wealth creation.

## WORKFORCE DEVELOPMENT

- **Chief Elected Officials Board** that ensures regional representation and conducts oversight and evaluation activities for all Workforce Investment Act programs.
- Ensure a strong, locally- and regionally-based business-led workforce investment system.
- Promotion of long-term economic growth through education and training initiatives.
- Monitor activities of federal, state, and local agencies affecting workforce development.

## LEGISLATIVE POLICY AND PROMOTION

- **Legislative Committee** that identifies and coordinates collaborative efforts on policy issues of regional concern at the state or federal level.
- Annual legislative priorities.
- Topeka-based legislative liaison that represents REAP through advocacy with legislators, officials and other related agencies and interest groups.
- Annual South Central Legislative Delegation Policy Summit.

*Strengthening the economy of South Central Kansas through joint action of cities and counties.*

# EXPORTNOW

New markets. New jobs for Kansas.



Thursday, June 2<sup>nd</sup>  
Wichita Hyatt Regency

Organized by the U.S. International Trade Administration and the Kansas World Trade Center

The National Export Initiative Tour is designed to help achieve the goal of doubling U.S. exports in the next five years to support the creation of several million American jobs. America's businesses still face many hurdles in getting their products to new markets: the lack of readily available information about exporting and market research; challenges in accessing export financing; and strong competition from foreign companies and governments. *New Markets, New Jobs* will address those challenges.

7:00 AM Registration & Continental Breakfast; Export Resource Center Open!

## Part 1: Panel Sessions on Fundamental Export Areas

8:20 AM Kansas's Export Future: Kansas government leaders discussing Kansas's future through exporting  
9:20 AM Export Success: Defining the export strategy, identifying opportunities & growing export sales  
10:45 AM Export Financing: Financial resources to complete the export transaction  
12:00 AM **Lunch**: Brookings Institution—"Export Nation: How U.S. Metros Lead National Export Growth and Boost Competitiveness"

Part 2: Concurrent Industry Roundtables and Market Resource Panels: Runs concurrently; attendees pick 3.

## Industry Roundtable Discussions on Exporting

The goal is to answer: *What must we do today to expedite the export process to ensure Kansas companies double their exports in five years?*

1:00 – 1:45 PM Export Aerospace  
1:50 – 2:35 PM Export Agri-Business  
2:45 – 3:30 PM Export Energy & Clean Tech

## Market Resources Panels

The goal is to answer: *What are the opportunities in these markets and what resources are available to expedite the export process to ensure Kansas companies double their exports in five years?*

1:00 – 1:45 PM Export to Brazil  
1:50 – 2:35 PM Export to China  
2:45 – 3:30 PM Export to India  
3:30 – 4:30 PM Closing Plenary Session  
5:00 PM Conference Adjourns

\$130 for KWTC members; \$180 for non-members

Includes continental breakfast, lunch, breaks, all materials & full access to the Export Resource Center & guide

Register now, become a Sponsor or Exhibitor at:

<http://www.regonline.com/ExportNOWconference> or Call KWTC 316-264-5982



KANSAS  
WORLD TRADE CENTER

AGH  
Allen, Gibbs & Houlik, L.C.  
CPAs and Advisors

ARMSTRONG | SHANK  
marketing advertising public relations

Cessna  
A Textron Company

# GRAIN BELT EXPRESS

CLEAN LINE

## Community Leader Roundtables

### **Greensburg**

Monday, May 16, 2011  
4:00 p.m.  
5.4.7. Arts Center  
204 West Wisconsin Avenue

### **Pratt**

Tuesday, May 17, 2011  
8:00 a.m.  
Pratt Senior Center  
619 North Main Street

### **Hutchinson**

Tuesday, May 17, 2011  
11:30 a.m.  
Kansas Cosmosphere & Space Center  
1100 North Plum Street

### **Anthony**

Wednesday, May 18, 2011  
10:00 a.m.  
Smokehouse Supper Club  
725 West Main

### **Wellington**

Wednesday, May 18, 2011  
4:00 p.m.  
Raymond Frye Complex  
320 North Jefferson Avenue

### **El Dorado**

Thursday, May 19, 2011  
8:00 a.m.  
Butler Community College  
901 South Haverhill Road

### **Howard**

Thursday, May 19, 2011  
1:00 p.m.  
Poplar Pizza  
202 South Wabash Street

P.S. Don't forget to RSVP by May 9, 2011 by  
Email: [RSVP@GrainBeltExpressCleanLine.com](mailto:RSVP@GrainBeltExpressCleanLine.com)  
Phone: (816) 559-3839  
Please specify which roundtable you will attend.