



**Economic Development Committee
Meeting Agenda
Noon, August 26, 2010**
Workforce Alliance Administrative Offices
Commissioner Dave Unruh, Chairman

I. Welcome and Introductions: Commissioner Dave Unruh

II. Review of Minutes from the July 22, 2010 REAP EDC Meeting: Commissioner Dave Unruh
Recommended Action: Approve or modify minutes as needed.

III. REAP Economic Development Committee Business

1. REAP Regional Economic Development Strategic Focusing: *Commissioner Dave Unruh*

Due to several events staff is working on securing a teleconference with Dr. Wong for the September Committee meeting, at which time a draft report will be provided.

2. GWEDC/REAP Regionalism Workshop Discussion: *Mr. Joe Yager*

The GWEDC and REAP co-hosted "Positioning Your Region to Win – Building Blocks for Competitiveness" on July 14, 2010. An article following the event has been provided in the packet and Committee members are asked to discuss the proposed focuses of: vision, infrastructure investment, and dedicated funding.

3. T-Works Wichita Workshop Update: *Mr. Joe Yager*

KDOT held a T-Works Wichita Workshop on August 23, 2010. A report of the workshop will be provided.

4. HUD Sustainable Communities Regional Planning Grant Program Update: *Mr. Joe Yager*

5. Hawker Beechcraft Discussion: *Commissioner Dave Unruh*

Recommended Action: Take appropriate action.

6. CEOB and Workforce Alliance Report: *Mr. Keith Lawing*

a) Approval of Amendment to Agreement for Paymaster Services: *Mr. Keith Lawing*

Recommended Action: Authorize the Executive Director to enter into an amendment to the agreement with AGH for one additional year of services pending legal review.

b) WIA Youth Services Procurement: *Mr. Keith Lawing*

Authorize the Executive Director to enter into agreements with the five (5) providers listed and authorize staff to negotiate and complete any additional agreements consistent with technical assistance and pending final legal review.

c) WIA Oversight Committee

d) Summer Youth Employment Program Update

e) WIA Performance Update

f) South Central Kansas Layoff Information

g) Other Workforce Alliance Updates

a. Cowley Workforce Center

b. National Emergency Grant

c. PACES

Recommended Action: Receive and file 1-4 and 6 (c-g).

IV. Other Business

V. Adjourn

Meeting Minutes – July 22, 2010
Workforce Alliance Administrative Offices
Commissioner Dave Unruh, Chairman

I. Welcome and Introduction

Commissioner Dave Unruh, Sedgwick County called the meeting to order; members, staff, and guests introduced themselves.

II. Review of Minutes from the June 22, 2010 REAP EDC Meeting

Commissioner Jeff Masterson, Butler County, moved (Council Member Nick Ard, City of Maize) to approve the minutes as presented. The motion passed unanimously.

III. REAP Regional Economic Development Strategic Focusing

Dr. John Wong, Wichita State University, continued his comparative analysis of the regional economy, Dr. Wong briefly reviewed his presentation from the June EDC meeting and then guided the committee through a discussion of industries that are most crucial to economic growth. Dr. Wong cited the areas of manufacturing, retail trade, and high technology services as the industries that appear to have the most potential to the REAP region. Dr. Wong noted that the region is ideal for these types of industries because of its' existing infrastructure, affordable commercial real estate, and the area's ability to act as a broader regional center of activity.

Commissioner Dave Unruh, thanked Dr. Wong for his expertise and guidance throughout the strategic focusing process and requested that staff assemble a draft report of Dr. Wong's research and recommendations for the next EDC meeting on August 26, 2010.

Dr. Wong's presentation is available in its entirety on the REAP website at:

<http://www.reapks.org/images/content/files/6242010%20Economic%20Base.pdf>.

IV. REAP Economic Development Committee Business

1. Chad Pettera, Workforce Alliance Chief Financial Officer, presented the Workforce Alliance PY 2010 operating budget. Mr. Pettera walked the committee through the annual Workforce Alliance budget citing new programs, such as the new Senior Community Service Employment Program, which is the grant from the Department of Labor that was formerly operated by the American Red Cross and a total WIA budget of \$4.4 million. Mr. Pettera also noted some of the disparities on the consolidated budget, specifically noting that the rent line was affected by the National Emergency Grant, the communications line was affected by the WA owning the current system, and direct services were receiving additional funding from the NEG that do not show up in the consolidated budget. Additionally, the budget had been reviewed and adopted by both the WA Finance and Executive Committees.

Council Member Ard moved (Mayor Keith DeHaven, City of Sedgwick) to approve the PY 2010 operating budget as presented. The motion passed unanimously.

2. Mr. Pettera presented two new appointments to the Workforce Alliance Board of Directors. Robyn Heinz and Ben Mabry, both representing the private sector. Ms. Heinz and Mr. Mabry were nominated by the Wichita Chamber of Commerce.

Commissioner Jeff Masterson, Butler County, (Council Member Nick Ard) to approve the nominations for the Workforce Alliance Board of Directors as presented. The motion passed unanimously.

Meeting Minutes – July 22, 2010

3. Mr. Pettera noted that the Workforce Alliance Board of Directors approved the Workforce Alliance strategic plan. The Board approved five main strategies, of which two, were designed with REAP's continued partnership in mind. The full Workforce Alliance Strategic Plan is available online at: <http://www.workforce-ks.com/Index.aspx?page=185>.

4. Mr. Pettera provided the monthly Workforce Alliance report. The WA is currently preparing for several events in the coming weeks including a visit on July 26th by congressional candidates and the conclusion of the WA Summer Youth Employment Program. Mr. Pettera encouraged members of EDC and the full REAP board to attend.

Mayor Keith DeHaven, City of Sedgwick, moved (Commissioner Jeff Masterson, Butler County) to receive and file the Workforce Alliance report as presented. The motion passed unanimously.

V. Other Business

Joe Yager, Chief Executive Officer for REAP, reminded the committee of the upcoming T-WORKS workshops hosted by the Kansas Department of Transportation. The purpose of the workshops is to help communities and individuals get organized for the local consult meetings which will be held in each KDOT district this fall. More information about the KDOT T-WORKS workshop series can be found online at www.kdoc.net.

VI. Adjourn

Having no other business Commissioner Unruh adjourned the meeting and noted that the next EDC meeting will be held August 26th at 12:00pm at Workforce Alliance.

Meeting Minutes – July 22, 2010

Local Area IV Chief Elected Officials Business

NOTICE: Through an agreement entered into by counties in Local Area IV as defined by the State of Kansas, the Economic Development Committee (EDC) has been designated to serve as the Chief Elected Officials Board (CEOB), as defined in the Workforce Investment Act of 1998 in Local Area IV, which includes Butler, Cowley, Kingman, Harper, Sedgwick and Sumner counties. All EDC members are asked to participate, however, only those designated elected officials of the CEOB shall have a vote.

REAP Economic Development Committee	
<i>Attendance</i>	
7/22/10	
<i>Name</i>	<i>Jurisdiction</i>
*Commissioner Dave Unruh, Chair	Sedgwick County
*Mayor Kristey Williams	City of Augusta
*Commissioner Jeff Masterson	Butler County
Mr. David New	City of Haysville
*Council Member Nick Ard	City of Maize
Mayor Keith DeHaven	City of Sedgwick
*Commissioner Garey Martin	Sumner County
Mr. Allen Bell	City of Wichita
<i>*CEOB Voting Member CEOB</i>	
<i>Guests and Staff</i>	
Mr. Matt Rehder	City of El Dorado
Mr. Jared Cobb	City of El Dorado
Mr. Dewayne Smith	GWEDC
Mr. Dale Goter	City of Wichita
Mr. Chad Pettera	Workforce Alliance
Ms. Debbie Franklin	WSU
Mr. Jeremy Hill	WSU
Dr. John Wong	WSU
Dr. Ed Flentje	WSU
Mr. Joe Yager	WSU
Ms. Nicole Bailey	WSU



Posted on Thu, Jul. 29, 2010

A community needs to be competitive

My recent visit to Wichita served as a keen reminder of the essential early stage discussions necessary for communities to radically change their economic development game. It starts with a seemingly simple question: How competitive do you want to be?

I serve Charlotte USA as the president of the Charlotte Regional Partnership. I was in Wichita with my colleague Tim Chase, president and CEO of Wichita Falls Chamber of Commerce, to speak at the Greater Wichita Economic Development Coalition's investor meeting and to host a workshop on regionalism.

Tim and I are involved in leadership and education for the International Economic Development Council. Our message that day focused on developing and implementing successful economic development competitive strategies that succeed in recruiting and retaining businesses that are "wealth creators" — companies that export products and import dollars to the community.

We were impressed with many aspects of your community, including its physical appearance and the openness of the people we met, and we believe you should be proud of what you have.

In Charlotte, we've been working for some time to transition to a more diversified economic base that began when our primary industries of textiles and furniture experienced a dramatic shift. Our efforts concentrate on target industry sectors that are "best fits" and include expanding our banking and financial services, defense, health and motorsports. We are also investing to make Charlotte the energy capital of the United States, based upon our presence of nuclear energy knowledge and infrastructure.

Many facets of the community need to be moving in the same direction to make a community competitive in economic development. All are important; however there are three essential factors:

* **Consensus on your vision:** It sounds simple yet is the hardest of the three to achieve. You must build consensus around a vision of what you want to be. Consensus doesn't mean everyone agrees to everything. Consensus on your vision occurs at the point of implementation, after disparate groups have completed a strategic planning process and have come to a place of general acceptance of needed change. Then action in support of those changes begins. This is hard work that crosses public and private sectors and spans political boundaries. Communities that don't do this die on the vine. While this sounds harsh, it's reality. Today's competitive business environment mandates rapid responses from communities. A community that knows what it wants and is headed in that direction is a much more competitive player.

* **Commit to and invest in infrastructure:** That used to mean highways, ports, etc. This is no longer enough. Tomorrow's successful communities are investing in lifestyle infrastructure to build places where people want to live, work and play and where businesses will invest. The people side of the investment is focused on creating a quality of place that retains and attracts bright, talented people, which in turn attract business investment. This takes visionary, aggressive private and public leadership.

* **Long term, dedicated funding to support aggressive economic development efforts:** You need real estate options that are development ready, because that's what the competition is doing. You need aggressive marketing and outreach that touches decision makers at home and around the world. And you need flexibility to deliver solutions that let you win the deal — incentives that are flexible and that you can quickly and smartly implement.

Communities that commit to the long haul are the most successful. Tim's overnight success took 13 years. Wichita Falls saw the recession approaching and made a conscious decision two years ago to increase their investment in support of economic development efforts. As other communities decreased their budgets, they increased theirs and have new investments to show for it. How? Private sector leadership

with strong public sector support. Wichita Falls, like Charlotte and others, has proven over time that by working together, U.S. communities can be successful in a global marketplace.

The competition is fierce. It takes an entire community moving in lock step toward the goal. It takes private sector leadership with public sector support. Only by working together can communities succeed in the global world.

I encourage you to start these efforts now. I know Wichita wants to be more competitive. Ask yourselves and collectively work to answer that most important question — "How competitive do you want to be?"

Ronnie Bryant is president and CEO of the Charlotte Regional Partnership, which represents 155 private companies, 16 counties and 20 public partners in two states.

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Sustainable Communities Regional Planning Grant Program
Application by the Regional Economic Area Partnership of South Central Kansas

ABSTRACT

The *South Central Kansas Regional Plan for Sustainable Development* will be a catalyst for change in our region. Since its founding in 1997, the grant applicant, the Regional Economic Area Partnership (REAP) of South Central Kansas, has made considerable progress in promoting collaboration among its member counties and cities on a number of critical regional issues. The tendency of our region, however, has been to respond to singular situations, with focus on a particular concern. We have not practiced the art of integrating multiple issues over issue boundaries under shared long-range strategies. We are a region of many units of government with independent-minded and often competitive leaders. Development of this plan will cause us to think and work together outside of our usual and accustomed roles.

We expect that development of this plan will move REAP to a new level as an organization. Creation of the plan will require new regional partnerships to be formed among local units of government, non-profits and the private sector. We will have to acquire new skills of regional collaboration and opportunities will open for new leadership arrangements in the region. The plan will cause us to formalize those new relationships and compel us to practice regionalism.

By doing so, the plan will strengthen the region's competitiveness in today's world economy and its long-term viability as a place where people want to live, work and play. With an eye toward future generations, we worry about how our individual communities will survive, often forgetting how communities within our region are tied together economically, socially and environmentally. We must work together if we are to survive individually, and the plan will set forth strategies by which we can cooperate to our mutual benefit.

We expect the *South Central Kansas Regional Plan for Sustainable Development* to contain strategies to promote the long-term viability of our economy with a key focus on job creation and retention. We will know the plan has succeeded when employment and household income growth in the region remains constant and relatively stable over the long-term. It will be deemed a success when the unemployment rate within the region varies no more than the national rate through business cycles.

We expect the plan to address how to make it possible for everyone to have access to affordable quality housing in a livable neighborhood from which they can afford to reach their place of employment. There are common strategies that jurisdictions within the region can adopt that will promote this end.

The plan must acknowledge the strong regional preference to travel in one's own personal vehicle. Key regional strategies would be to assure that the level of congestion on the transportation system grows no faster than the rate of population and employment growth within the region. Among these would be to offer safe, cost-effective alternative transportation modes to those who may want or need other options. In addition, the plan would be an impetus for us to better coordinate transportation planning within the region in order to optimize available local, state and federal funding resources.

The plan must address a number of significant environment challenges that the region will face in the years ahead in order to maintain its economic competitiveness and livability. The region may be given a non-attainment designation for ozone in the next several years and will have to successfully implement an Air Quality Mitigation Plan for ozone in order to regain attainment status. This occurrence will necessitate significant new regional cooperation, particularly in transportation planning. The region will

also have to resolve long-term how it will provide adequate water supply to its industry and citizens and distribute that water in a cost-effective manner. Critical to the success of any environmental strategy within our region will be to achieve an appropriate balance among rural and urban interests in accessing environmental assets.

Underlying all the plan's strategies are a concern with how the built environment affects the health of the region's citizens. Community health is critical to the sustainability of any region and strategies regarding how the community is designed and built will be central to the plan. The plan will have succeeded when the design of healthy communities becomes the design standard for the built environment in all our jurisdictions and when the health of the community improves as measured by several key indices.

Plan Process. Creation of the *South Central Kansas Regional Plan for Sustainable Development* will be transformational for our region. Because we anticipate that its development will be a complex, adaptive process, we are scheduling the work over the allowed 36 months.

We anticipate considerable debate from stakeholders about what "sustainable development" means for the region. Achieving meaningful consensus will involve:

- 1) Correctly diagnosing our situation (Phase 1: Project Initiation, Existing Conditions Analysis [10 months]);
- 2) Engaging stakeholders in creating a shared vision (Phase 2: Alternative Regional Sustainability Scenarios & Vision [9 months]);
- 3) Developing shared goals, objectives and action strategies (Phase 3: Livability Elements of the Regional Sustainability Plan [11 months]); and
- 4) Reaching consensus (Phase 4: Alternative Regional Sustainability Scenarios & Vision [6 months]).

In order to accomplish this task, the Consortium anticipates hiring a qualified project director to manage a multi-disciplinary consulting team. Necessary skill sets for the project director and consulting team will include experience in community engagement processes, public awareness campaigns and consensus building, as well as a clear understanding of the program's purpose. Their work will be overseen by a Leadership Team consisting of Consortium members and will be supplemented by the participation of Consortium members in a committee structure focused on critical strategy areas.

With completion of the plan, REAP will create a Regional Sustainability Council to oversee plan implementation and to continue community education and outreach efforts. Each Consortium member will be asked to adopt the *South Central Kansas Regional Plan for Sustainable Development* and to commit to its implementation through the amendment of existing plans and policies, as appropriate.

Agenda Item III (6) **CEOB and Workforce Alliance Report**

Local Area IV Chief Elected Officials Business

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a. Approval of Amendment to Agreement for Paymaster Services

The Workforce Alliance issued a RFP for Paymaster Services in spring 2007 and issued the winning contract to Allen Gibbs and Houlik. The original contract was for two (2) years with two (2) annual extension options. This period would be the last extension available under the original RFP. Allen Gibbs and Houlik have met the needs of the Workforce Alliance and has provided WA with exceptional service.

Authorize the Executive Director to enter into an amendment to the agreement with AGH for one additional year of services pending legal review.

b. WIA Youth Services Procurement

Per guidance from the Department of Labor and Kansas Department of Commerce, the Workforce Alliance of South Central Kansas (WA) began the procurement process for the Workforce Investment Act Youth Elements in April 2010. An Invitation for Bid (IFB) was released on April 14, 2010 for the elements of Tutoring, Study Skills Training, and Drop-Out Prevention; Work Experience; Adult Mentoring; Alternative Secondary School Services; Counseling; and Leadership and Development. A Request for Proposal (RFP) was released on April 14, 2010 for the element of Occupational Skills Training.

Unfortunately, the WA did not receive a high number of responses to the IFB and RFP. Two proposals were received for the RFP for Occupational Skills Training. One proposal was received from a post-secondary institution and one was from a community based organization that only provides one specific training program. No proposals were received from local community colleges or technical schools. For many of the elements in the IFB only one bid was received and for one element no bid was received. All but one of the bids and proposals received were from providers in Sedgwick County.

The task force appointed to review the proposals met and scored the responses received. They are recommending, and staff concurs, that the following contracts be negotiated and signed by the Executive Director pending legal review:

- Friends University: Cisco Networking, Associate and Bachelor Degrees
- Cerebral Palsy Research Foundation: Business Fundamentals for Youth (Computer Training)
- Manpower: Work Experience and Work Training, several online courses
- Pyxis: Work Experience, Leadership Development, Adult Mentoring
- River Rock Ranch: Work Readiness, Life skills, Conflict Resolution, Problem Solving, and Improving Self Image

Staff has requested technical assistance from the Department of Commerce on how to proceed to procure the additional elements required, including the possibility of using sole source procurement. Staff requests direction as to whether the Committee wishes to delegate approval to negotiate and complete any additional contacts or to return for approval individually.

Authorize the Executive Director to enter into agreements with the five (5) providers listed and authorize staff to negotiate and complete any additional agreements consistent with technical assistance and pending final legal review.

c. WIA Oversight Committee

The Workforce Alliance Board of Directors assigned the Workforce Alliance Operations Committee the oversight responsibilities for the WIA Adult and Dislocated Worker programs and One-Stop Center operations. Additionally, the Board created and assigned duties to the Youth Council, consistent with the requirements of WIA Title 1B section 117(h) which states that each Local Board must appoint a Youth Council as a subgroup of the Local Board. The membership of the Youth Council must include:

1. A member of the Local Board with a special interest or expertise in youth policy;
2. Representative of youth service agencies, including juvenile justice and local law enforcement agencies;
3. Representative of local public housing authorities;
4. Parent of an eligible youth seeking assistance under the Act;
5. Individuals or former participants, including representatives of youth-serving organizations that have experience relating to these activities; and
6. Representative of the Job Corps

In an effort to better engage the Board of Directors, increase efficiencies and encourage a more strategic, systematic approach to WIA resources, staff proposes combining the Operations Committee and the Youth Council to form a single WIA Oversight Committee. To meet the requirements established in the Act, the WIA Oversight Committee will:

- Be comprised of a maximum of 15 voting members to be appointed by the Chairman; six mandated Youth Council members and nine additional members; four to five ex-officio members shall be appointed to represent the Training Providers in Local Area IV;
- Meet bi-monthly;
- Have standing items for WIA Adult, Dislocated Worker, Senior business and Youth business. This ensures focus is placed on all WIA programs (see attached example);
- Have standing items for Training Provider updates. With the Training Providers as ex-officio members, this avoids conflicts of interest on votes and allows the committee to use their expertise and knowledge during deliberations;
- Meetings will last approximately 90 minutes; they can be breakfast meetings from 7:30-9:00 a.m. or lunch meetings from 11:30 to 1 or 12:00 to 1:30, on the 2nd Wednesday of every other month or the 2nd Friday of every other month;
- Set the List of Occupations Approved for Training in Local Area IV on an annual basis;
- Approve additions to the Eligible Training Provider (ETP) List;
- Recommend policies and guidelines for training providers (Adult, Dislocated Worker and Youth activities), program operators and One-Stop Centers;
- Receive monitoring reports with respect to eligible providers of youth activities;

- Advise the Board on special Youth initiatives;
- Ensure workforce development programs and activities meet the needs of employers and job seekers; and
- Review the performance of the WIA Adult, Dislocated Worker, Youth and Senior Programs

Staff proposed and the Workforce Alliance Executive Committee approved the creation of the WIA Oversight Committee by combining the current Operations Committee and Youth Council responsibilities into a single committee to advise the Board on Adult, Dislocated Worker, Older Adult/Senior and Youth programs and initiatives. The Committee also directed the Chair to make appointments to the WIA Oversight Committee.

d. Summer Youth Employment Program Update

The Summer Youth Employment program for summer 2010 is coming to a close. 262 youth participated in the program at 70 worksites. Celebrations were held in Wichita, Derby and El Dorado to recognize the youth and the employers who contributed to its success. Staff is evaluating the current participants to determine who may continue in the year round program after the end of September. Some of the older out of school youth will work until then if interested and requested by their worksite. A full report on the Summer Youth program will be given at a future Board meeting. Recommended Action Receive and file.

e. WIA Performance Update.

After renegotiating the common measures for PY 2009 and PY 2010 with the Kansas State Department of Commerce, the year end results for the PY 2009 reporting period show Local Area IV met sanctions and goals on all but the Dislocated Worker Average Earning category. A request from Local Area IV to renegotiate this standard further is still pending with the Kansas Department of Commerce.

Even though the standards for PY 2010 have been lowered, staff remains concerned about meeting the common measures due to the ongoing limited job opportunities in the foreseeable future. The PY 2009 completed report and current PY 2010 reports are attached. At this time it is still too early to draw any conclusions from the PY 2010 figures.

f. South Central Kansas Layoff Information

Along with the monthly reports staff provides regarding layoffs and regional unemployment rates since October 2008, the Workforce Alliance has issued a special report containing layoff and unemployment rates in the 4th Congressional District. The special report can be accessed on the Workforce Alliance website at: <http://www.workforce-ks.com/Index.aspx?page=49&recordid=141&returnURL=%2findex.aspx>

Due to the increased focus on the 4th District, the Local Area IV report was expanded to include Chautauqua, Elk, Greenwood, Harvey, and Montgomery counties. The data shows that the July 2010 unemployment average for the state was 6.9 percent, but 9 percent in the 4th District after peaking at 10.3 percent in July 2009.

A press release regarding the special report was sent to the 4th District Congressional candidates and the media is attached.

FOR IMMEDIATE RELEASE

FOURTH DISTRICT'S ECONOMIC RECOVERY LAGS BEHIND REST OF STATE

JOBS ARE IMPORTANT ISSUE IN FALL 2010 ELECTION

(Wichita, KS – August 24, 2010) While Kansas unemployment rates are decreasing overall, unemployment in the 4th Congressional District of Kansas still outpaces the rest of the state. The data, tracked by the Workforce Alliance of South Central Kansas, shows that the July 2010 unemployment average for the state was 6.9 percent, but 9 percent in the 4th District after peaking at 10.3 percent in July 2009.

While unemployment rates have been trending down for most of 2010, the south central Kansas region has consistently had the highest rates in Kansas. Typically the Workforce Alliance only compiles and distributes monthly employment data for its six-county service area, known as Local Area IV. A special report including all counties in the 4th Congressional District was compiled in anticipation of the upcoming fall elections. The report was provided to the campaigns of both Raj Goyle and Mike Pompeo and can be found on the Workforce Alliance website at www.workforce-ks.com. The 4th Congressional District includes Butler, Chautauqua, Cowley, Elk, Greenwood, Harper, Harvey, Kingman, Montgomery, Sedgwick, and Sumner counties. Harper County, with 5.6 percent unemployment, had the lowest rate in the 4th District while Montgomery County, home of Cessna Aircraft's Independence plant, had the highest with 9.8 percent. Last week Cessna announced it was issuing 60-day layoff notices to about 75 workers there.

"Candidates for the U.S. House of Representatives seat representing south central Kansas should make job training and placement strategies a priority," said Mark Conway, Chairman of the Board of Directors of the Workforce Alliance. "Our economic future depends on having a workforce that is trained and ready to respond to opportunities in the marketplace. We don't have time to waste."

The Workforce Alliance is a 501 (c) (3) not-for-profit organization created as a result of the Workforce Investment Act of 1998. It manages federal job training funds and operates one-stop workforce centers in six of the 11 counties in the 4th Congressional District. The Workforce Alliance began tracking layoff numbers October 1, 2008. As of August 23, 2010 there were a total of 17, 601 confirmed layoffs in the 4th Congressional District.

"It is likely the unemployment numbers are even higher, as not all layoffs are reported," said Keith Lawing, Executive Director of the Workforce Alliance. "Also, some individuals who had planned to continue working a few more years took early retirement and thus are not counted as layoffs, even though the economy changed their employment plans." Most of the reported layoffs are from the aviation industry original equipment manufacturers and their suppliers.

There is some good news, however. Unemployment rates are trending down and are lower than in 2009 across most of the 4th District. In addition, several large firms have announced expansions that could lead to new jobs in the region during the next 18 months.

In addition to current layoff numbers, the report also notes that:

- The July unemployment rate in Kansas was 6.9 percent, up from 6.5 percent in June and down from 7.9 percent in July 2009, the peak since October 1, 2008.
- Kansas' 6.9 percent unemployment rate is average compared to neighboring states that have a high of 9.4 percent (Missouri) and a low of 4.7 percent (Nebraska).
- Chautauqua and Montgomery were the only counties in the region with decreasing unemployment rates during July 2010. All other counties in the 4th Congressional District experienced unemployment rate increases.
 - Butler – 8.2 percent
 - Chautauqua – 8.4 percent
 - Cowley – 6.9 percent
 - Elk – 8.3 percent
 - Greenwood – 7.6 percent
 - Harper – 5.6 percent
 - Harvey – 7.1 percent
 - Kingman – 5.8 percent
 - Montgomery – 9.8 percent
 - Sedgwick – 8.5 percent
 - Sumner – 8.5 percent
- Six of the 11 major industries in Kansas reported over-the-month job gains in July. These gains were highest in the following areas: professional services, business services, construction, trade, transportation and utilities.
- In Kansas there were 23,907 initial claims (regular, Extended Benefit (EB) and Emergency Unemployment Compensation (EUC)) for unemployment benefits in July, up from 15,551 initial claims in June 2010 and down from 33,440 in July 2009.

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For more information about the Workforce Alliance visit www.workforce-ks.com or follow the Workforce Center on Facebook <http://facebook.dj/workforcecenter> and Twitter <http://twitter.com/workforcecenter>.

**WIA Programs
Program Year 2009
Performance Report of LA IV
as of 8/9/10**

Adult	Goal	PY09 1st Qtr July 09- Sept 09		PY09 2nd Qtr Oct 09- Dec 09		PY09 3rd Qtr Jan 10- Mar 10		PY09 4th Qtr Apr 10- June 10		PY09 Annual July 09- June 10		State PY09 Annual July 09- June 10	*Reporting Period
	Sanction												
Entered Employment Rate	61%	10	60	9	67.6	23	34	47.9	181	50.4	225	2154	4th Qtr= 7/1/09 to 9/30/09
	48.8%	16	60	15	67.6	34	31	47.9	378	50.4	446	3596	Annual= 10/1/08 to 9/30/09
Retention Rate	89.5%	107	47	47	88.6	35	31	76.5	13	85.1	200	1389	4th Qtr= 1/1/09 to 3/31/09
	71.6%	87	81	58	88.6	35	35	76.5	17	85.1	235	1547	Annual= 4/1/08 to 3/31/09
Average Earnings	\$12,500.00	1207083	555537	319389	161725	12440.38	161725	11443.52	2265871	14987.15	20232654	1350	4th Qtr= 1/1/09 to 3/31/09
	\$10,000.00	11281	11820	47	11013.41	29	29	12440.38	13	11443.52	198	1350	Annual= 4/1/08 to 3/31/09

Dislocated Workers													
Youth	Goal	PY09 1st Qtr July 09- Sept 09		PY09 2nd Qtr Oct 09- Dec 09		PY09 3rd Qtr Jan 10- Mar 10		PY09 4th Qtr Apr 10- June 10		PY09 Annual July 09- June 10		State PY09 Annual July 09- June 10	*Reporting Period
	Sanction												
Entered Employment Rate	60%	12	73.3	11	67.9	19	28	43.7	97	49.8	140	635	4th Qtr= 7/1/09 to 9/30/09
	48%	14	73.3	15	67.9	28	13	43.7	222	49.8	281	930	Annual= 10/1/08 to 9/30/09
Retention Rate	92%	31	100	22	92.9	14	14	91.7	11	89.7	78	825	4th Qtr= 1/1/09 to 3/31/09
	73.6%	38	100	22	92.9	14	14	91.7	12	89.7	87	886	Annual= 4/1/08 to 3/31/09
Average Earnings	\$16,000.00	396058	337449	105415	137433	988047	12882742	15768.35	988047	15768.35	817	817	4th Qtr= 1/1/09 to 3/31/09
	\$12,800.00	12776	15339	22	8108.85	13	13	12493.91	11	12667.27	78	817	Annual= 4/1/08 to 3/31/09

Youth													
Youth	Placement	68%	18	66.7	9	55.6	10	7	57.3	43	292	470	4th Qtr= 7/1/09 to 9/30/09
	Employment/Education	54.4%	26	66.7	9	55.6	18	17	57.3	75	264	264	4th Qtr= 10/1/08 to 9/30/09
Attainment	52%	22	53.8	7	64.7	11	15	63.2	55	60	440	440	4th Qtr= 7/1/09 to 9/30/09
Degree/Certificate	41.6%	30	53.8	13	64.7	17	21	63.2	87	60	65	65	Annual= 10/1/08 to 9/30/09
Literacy/Numeracy Gains	37%	1	66.7	2	0	0	0	40	4	44.5	146	146	4th Qtr= 4/1/10 to 6/30/10
	29.6%	8	66.7	3	0	1	1	40	10	44.5	146	146	Annual= 7/1/09 to 6/30/10

Summary

	1st Qtr			2nd Qtr			3rd Qtr			4th Qtr		
	Adult	DW	Youth	Adult	DW	Youth	Adult	DW	Youth	Adult	DW	Youth
Met Goal	1	1	2	2	2	2	1	1	1	2	1	1
Did Not Meet Sanction	2	1	3	1	1	2	1	1	1	2	2	2
Annual												
Met Goal	3	2	4	4	4	4	4	4	4	4	4	4
Did Not Meet Sanction	1	1	1	1	1	1	1	1	1	1	1	1

Bold Numbers=Official Numbers from State and Will Not Change

***** The Kansas Department of Commerce accesses confidential databases to obtain additional wage data; therefore, the actual performance rating cannot be released, only whether the rating met, exceeded, or was below the goal or sanction level.

www Agency did not have participants in this measure

* Reporting Period=Participants who exited during the time frame indicated will count in performance measures

**WIA Programs
Program Year 2010
Performance Report of LA IV
as of 8/9/10**

Adult	Goal	PY10 1st Qtr July 10- Sept 10		PY10 2nd Qtr Oct 10- Dec 10		PY10 3rd Qtr Jan 11- Mar 11		PY10 4th Qtr Apr 11- June 11		PY10 Annual July 10- June 11		State PY10 Annual July 10- June 11		*Reporting Period
	Sanction													
Entered Employment Rate	70%	50	152							49.9	365	56	3482	1st Qtr= 10/1/09 to 12/31/09 Annual= 10/1/09 to 9/30/10
Retention Rate	84.0%	67.2%	29							79.6	121	84.7	1432	1st Qtr= 4/1/09 to 6/30/09 Annual= 4/1/09 to 3/31/10
Average Earnings	\$12,500.00	\$12,500.00	332620							11514.28	1370199	13871.08	19599842	1st Qtr= 4/1/09 to 6/30/09 Annual= 4/1/09 to 3/31/10
	\$10,000.00		29								119		1413	1st Qtr= 4/1/09 to 6/30/09 Annual= 4/1/09 to 3/31/10

Dislocated Workers

Entered Employment Rate	80%	45.4	49							47.3	176	64.7	847	1st Qtr= 10/1/09 to 12/31/09 Annual= 10/1/09 to 9/30/10
Retention Rate	87%	80	16							91.2	62	92	871	1st Qtr= 4/1/09 to 6/30/09 Annual= 4/1/09 to 3/31/10
Average Earnings	\$15,700.00	\$15,700.00	20762							12709.34	787979	15518.18	13376667	1st Qtr= 4/1/09 to 6/30/09 Annual= 4/1/09 to 3/31/10
	\$12,560.00		16								62		862	1st Qtr= 4/1/09 to 6/30/09 Annual= 4/1/09 to 3/31/10

Youth

Placement	64%	71.4	10							56.9	33	57.9	340	1st Qtr= 10/1/09 to 12/31/09 Annual= 10/1/09 to 9/30/10
Employment/Education	51.2%	52%	14							64.2	58	49.3	587	1st Qtr= 10/1/09 to 12/31/09 Annual= 10/1/09 to 9/30/10
Degree/Certificate	41.6%	62.5	10							50	43	38	266	1st Qtr= 7/1/10 to 9/30/10 Annual= 7/1/10 to 6/30/11
Literacy/Numeracy Gains	42%		16								67		540	1st Qtr= 7/1/10 to 9/30/10 Annual= 7/1/10 to 6/30/11
	33.6%		2								4		71	1st Qtr= 7/1/10 to 9/30/10 Annual= 7/1/10 to 6/30/11
			4								8		187	1st Qtr= 7/1/10 to 9/30/10 Annual= 7/1/10 to 6/30/11

Summary

	1st Qtr			2nd Qtr			3rd Qtr			4th Qtr			Annual			
	Adult	DW	Youth	Adult	DW	Youth	Adult	DW	Youth	Adult	DW	Youth	Adult	DW	Youth	State
Met Goal	2		3										1		2	3
Met Sanction	2												1		1	6
Did Not Meet Sanction	1												1		1	
Did Not Meet Sanction	1												1		1	

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