



**Economic Development Committee
Meeting Agenda
Noon, September 22, 2011**
Workforce Alliance Administrative Offices
Commissioner Dave Unruh, Chairman

1. Welcome, Introductions, and Announcements: *Commissioner Dave Unruh*

2. Minutes from the August 25, 2011 REAP EDC Meeting: *Commissioner Dave Unruh*
Recommended Action: *Approve or modify minutes as needed.*

3. Local Area IV Chief Elected Officials Business: *Commissioner Dave Unruh*

All members of the Economic Development Committee are encouraged to provide discussion on any of the following items, however, only elected officials serving as the CEOB may take official action.

A. Re-Appointments to the WA Board of Directors

Recommended action: *Approve the nominations as presented.*

B. Workforce Center Operations and Performance Update

Recommended Action: *Receive and file.*

4. Wind Energy Cluster Discussion: *Commissioner Dave Unruh*

The Committee will be asked to discuss the emerging wind energy manufacturing and production within the region and State.

5. Lessons from Pittsburgh Report: *Commissioner Dave Unruh*

The 2011 Visioneering Wichita City-to-City trip was to Pittsburgh, PA on September 14-16. A report on the lessons learned will be provided.

6. 2011 Legislative Committee Regional Listening Tour Update: *Mr. Joe Yager*

An update will be provided on the REAP Legislative Committee's regional tour that is focusing on local assets to help identify potential legislative priorities and increase engagement.

7. Sustainable Communities Planning Grant Update: *Mr. Joe Yager*

The Committee will be provided an update on the 2011 Sustainable Communities Planning Grant.

8. Unscheduled Topics: *Committee Members*

Committee members are encouraged to provide updates or request discussion on issues that may be relevant to REAP.

9. Adjourn

The next REAP EDC meeting will be at Noon on October 27, 2011.

**Economic Development Committee
Meeting Minutes – August 25, 2011**
Workforce Alliance Administrative Offices
Commissioner Dave Unruh, Chairman

1. Welcome, Introductions, and Announcements.

Commissioner Dave Unruh, Sedgwick County, opened the meeting; members, staff, and guests introduced themselves.

2. Review of Minutes from the July 21, 2011 REAP Economic Development Committee Meeting

Mayor Kristey Williams, Augusta, moved (Mr. Allen Bell, City of Wichita) to approve the minutes. The motion passed unanimously.

3. Local Area IV Chief Elected Officials Business.

A. *Appointments to the Workforce Alliance Board of Directors*

The Committee reviewed a new appointment and several re-appointments to the Workforce Alliance board of Directors, as provided in the staff report. In addition, staff presented a reappointment of Mr. Paul Meals, SRS Program Manager, under the Vocational Rehabilitation category for the Board.

Mayor Williams moved (Commissioner Unruh) to approve all appointments and re-appointments as recommended. The motion passed unanimously.

B. *Alignment of Funds for Social Innovations Fund*

Mr. Chad Petera, Workforce Alliance, provided an overview of an application for two years of additional funding for PACES through the Social Innovations Fund (SIF). Due to the timing of the grant the WA utilized authorization from a special meeting of the WA Board to move forward on the alignment of these funds, however, the CEOB was still asked to take an official action to approve the use of these funds.

Mayor Williams moved (Commissioner Unruh) to formally affirm the Workforce Alliance's commitment to the SIF application by "aligning" a minimum of \$450,000 of WIA and KHPOP funds to be part of the grant's matching fund requirement. The motion passed unanimously.

C. *Workforce Center Operations and Performance Update*

Mr. Petera provided an overview of the operations and performance of the Workforce Alliance centers and noted a full report was available in the agenda packet.

Mayor Williams moved (Commissioner Unruh) to receive and file the reports. The motion was passed unanimously.

It was noted that all actions taken by the CEOB will be forwarded for full approval of the REAP Board of Directors.

4. COTA Fee Structure Update

Mr. David Alfaro, Butler County, attended the Kansas Court of Tax Appeals hearing on August 4th to provide testimony. Mr. Alfaro noted that our regional contingency were the only people who talked about how the effects of the increases to the COTA fee structure. Mr. Alfaro also noted that since the testimony the rates have been officially changed. It was also noted that the rate increases were not as high as had been proposed, however, they are still significant.

5. Kansas Affordable Airfares Update:

Mr. Joe Yager, Chief Executive Officer of REAP, explained that commerce is reviewing the airfares performance report to determine if it is adequate, and have indicated they may have a few questions. Mr. Yager also noted that the Garden City proposal was still moving forward with both Garden City and Dodge City working on securing service.

6. 2011 Legislative Committee Regional Listening Tour Update

Mr. Yager noted that the first listening tour was held in Newton for Harvey and McPherson counties. With over 20 attendees, it was a success in bringing together many non-REAP members to hear their concerns and comments. Issues discussed included fracking (gas) and the water supply issue that deals with and oil and energy policies. The next tour is in Hutchinson on August 26, for Reno and Kingman counties. The next after that will be in Wellington at the Wellington Steak House 5pm on September 8. Sedgwick County will be looking at an October time frame. Staff will compile findings for a comprehensive report following the tour.

7. Sustainable Communities Planning Grant Update

Mr. Yager discussed the progress of the 2011 Sustainable Communities Planning Grant, noting that the pre-application was submitted. It was noted that the committee will have a role in helping move forward with these initiatives as the main focus of the grant is to align planning sectors of what creates a sustainable and livable community; coordination of adequate infrastructure without compromising past and future standards; and housing, transportation, environment, infrastructure, land use planning and zoning.

8. Unscheduled Topics:

Mr. Jeremy Hill, Wichita State University, brought the Economic Outlook Conference to the group's attention, noting the conference will be held on October 6 at Century II in Wichita.

9. Adjourn

Having no other business the meeting was adjourned.

<i>EDC Attendance 8/25/11</i>	
<u>Members</u>	<i>Jurisdiction</i>
*Commissioner Dave Unruh	Sedgwick County
*Mayor Kristey Williams	City of Augusta
Mr. Tom Winters	Kingman County
Mr. Allen Bell (Ex-officio)	City of Wichita
Mr. David Alfaro	Butler County
<i>Guests and Staff</i>	
Mr. Bill Bollin	SCKEDD
Ms. Irene Hart	Sedgwick County
Mr. Jeremy Hill	WSU
Mr. Joe Yager	WSU
Mr. Dane Baxa	WSU
Mr. Taylour Tedder	WSU
Mr. Marv Duncan	Sedgwick County
Mr. Chad Petera	Workforce Alliance
Mr. Chip Reece	Workforce Alliance

Item

Local Area IV Chief Elected Officials Business

Background

Through an agreement entered into by counties in Local Area IV as defined by the State of Kansas, the Economic Development Committee (EDC) has been designated to serve as the Chief Elected Officials Board (CEOB), as defined in the Workforce Investment Act of 1998 in Local Area IV, which includes Butler, Cowley, Kingman, Harper, Sedgwick and Sumner counties. All EDC members are asked to participate, however, only those designated elected officials of the CEOB shall have a vote.

A. Appointments to the WA Board of Directors

Re-Appointments

The following individuals' terms expired on June 30, 2011. All represent business and have been nominated for re-appointment to the Workforce Alliance Board of Directors. These terms will be considered to begin on July 1, 2011 and set to expire June 30, 2014.

Mr. Steve Flesher, Co-Owner, InterAct Training Group

Mr. Greg Tyler, Plant Manager, Draka

Ms. Kathy Smith, Human Resource Manager, Kaman Composites- Wichita Inc.

Recommended action: Approve the nominations as presented.

B. Workforce Center Operations, Performance, and Financial Update

Board of Director's Task Force Assignments and Appointments

The WA Executive Committee has approved assigning Board members and charter task forces to review current human resources procedures and the facility needs of the Workforce Alliance. Both of these areas should be reviewed based on the increased number of full time employees of the Workforce Alliance, the evolving employment and training needs of employers and job seekers in the region, and the current and projected funding allocations from the Workforce Investment Act.

Facilities Task Force Charter

The Facilities Task Force will be chartered to determine the current and future facilities and One Stop operational needs, including those of the partners, for the next five years; 2012 through 2017. The objective is to develop recommendations for a comprehensive strategic plan for the facilities overseen by the Board of Directors. The recommendations will be presented at the November Executive Committee Meeting and then to the Board of Directors at its December 15, 2011 meeting.

Items to review include:

- Budgetary constraints/current real estate market rates

- Current and projected demand for space
- Customer traffic, past and current
- Projected partner needs
- Opportunities to partner with other community organizations
- Security
- Parking
- Public transportation availability
- Accessibility
- Flexibility to adapt to changing workforce environment
- Other items as identified

The following Board members were appointed to this task force.

- Ben Mabry
- Rod Blackburn
- Kerri Falletti
- Arthur Hoopes
- Mike Semler
- Mike Beane

Human Resources (HR) Task Force Charter

The proposed HR Task Force charter is to review the current human resources policies and practices of the Workforce Alliance of South Central Kansas (WA). The objective is to identify areas of possible improvement and to develop any needed recommendations for policies revisions/updates and enhancements to current practice. The recommendations will be presented at the November Executive Committee Meeting, with any resulting policy revisions going to the Executive Committee and Board of Directors for consideration.

Items to review include:

- Code of Business Conduct and Ethics (employee handbook)
- Confidentiality agreement
- Position descriptions
- Job posting practices
- Interview process/evaluations
- New employee orientation
- Staff development
- Performance appraisals
- Disciplinary action steps
- Record keeping

The following Board members were appointed to this task force.

- Tim Cotter
- Nikki Freeman
- Robyn Heinz
- Donna Smith
- Kathy Smith

Addition of policy for the Senior Community Service Employment Program (SCSEP)

Federal regulations dictate when a participant may be terminated from SCSEP. The WA needs a formal policy on when a participant may be terminated from SCSEP. All termination policies must first be reviewed by the Department of Labor as a part of the annual planning process. The following policy has been reviewed and approved by the Department of Labor and was subsequently approved by the WA Executive Committee.

Senior Community Service Employment Program Participant Termination Policy

- Outlines the six reasons a participant may be terminated from SCSEP
 - Knowingly providing false information during the eligibility process
 - Incorrectly determined eligible at enrollment or an annual recertification
 - Determined no longer eligible at recertification
 - Reaching the maximum 48 months participation limit
 - Becoming employed during enrollment
 - For cause
 - IEP related issues such as refusing assignments, sabotaging job interviews, etc.
 - Non IEP related issues such as falsification of documents, insubordination, violence, theft, drug or alcohol use while on assignment, etc.
- Notes that clients cannot be terminated due to age, as is there no upper age limit for SCSEP
- Details the steps to take for participant warnings and corrective actions before a participant is terminated
- Details when a participant is to be immediately removed from an assignment due to gross misconduct or violence
- Explains the process for appeals

Workshops at the Wichita Workforce Center

August 2011 Workshops

Title of Workshop	# of times offered	Total # signed up	Total # attended
Advanced Resume	4	52	21
Interview Success	4	51	35
Out of the Box! Structured Job & Networking	4	16	10
Creating a Resume	5	72	40
Overcoming Barriers to Employment	2	14	9
Introduction to Computers	4	40	21
Introduction to Microsoft Word	5	77	48
Intermediate Microsoft Word	4	64	40
Advanced Microsoft Word	4	49	27
Introduction to Microsoft Excel	5	81	55
Intermediate Microsoft Excel	5	66	45
Total	46	582	351

In addition to the above listed workshops, the Workforce Alliance offers the Basic Employability Skills Training (BEST) curriculum. This one day workshop is broken down into eight modules that can be completed individually or as a whole by a job seeker. In August 2011, each module was offered twice, with an average sign up of 4 and an average attendance of 1.

Traffic Report

The Workforce Alliance of South Central Kansas served 7,734 customers during the month of August 2011, up from 6,414 served in July 2011. On average, the four centers serve approximately 6,966 customers per month.

There were 32 more customers served in August 2011 than August 2010.

WIA Performance Update

WIA Performance PY 10: There has been no change in the PY10 performance since last month. LAIV is still on track to meet 4/9 goals and to fail Entered Employment for the Adult and DW programs. Performance for the year expected to be finalized in October. A comparison chart has been included to see how the other local areas performed. LAIV leads the state in Average Earnings for DW and in two Youth areas, Placement in Employment/Education and Literacy/Numeracy Gains. LAI has the best overall performance and is expected to meet 8/9 goals and the state is expected to meet 5/9 goals.

WIA Performance PY 11: WIA performance for PY11 is improving each month, with an 8.4 percent increase in DW Entered Employment and a 6.3 percent increase in DW Retention for the first quarter to reach the goal level. The Adult Entered Employment rate also increased and is less than 3 percent from meeting the sanction level. The Youth program continues to show strong performance. A comparison chart has been included to see how the other local areas are starting out PY11. Overall the state is meeting 5/9 goals.

Wagner-Peyser Performance: The Wagner-Peyser Performance for the end of PY10 and the first quarter of PY11 is included, with very little changes from what was reported last month.

Senior Performance: The Senior Program performance has increased to meet 4/6 goals for the first time in PY10. PY 11 performance is not yet available.

Training Reports

There was an 11 percent increase compared to the June report for total number of participants, but the distribution across industry and training providers is about the same. One exception is in healthcare, which has surpassed aviation to become the largest industry of participant training by about 20 individuals, due in large part to the enrollments we have seen through KHPOP in the last quarter.

National Emergency Grant (NEG) Update

As of August 15, 2011, 1,021 participants have been served through the NEG, and 500 participants have been enrolled in training; 246 clients have exited the program and 70 percent were employed at exit. The Department of Labor conducted an on-site audit of the NEG

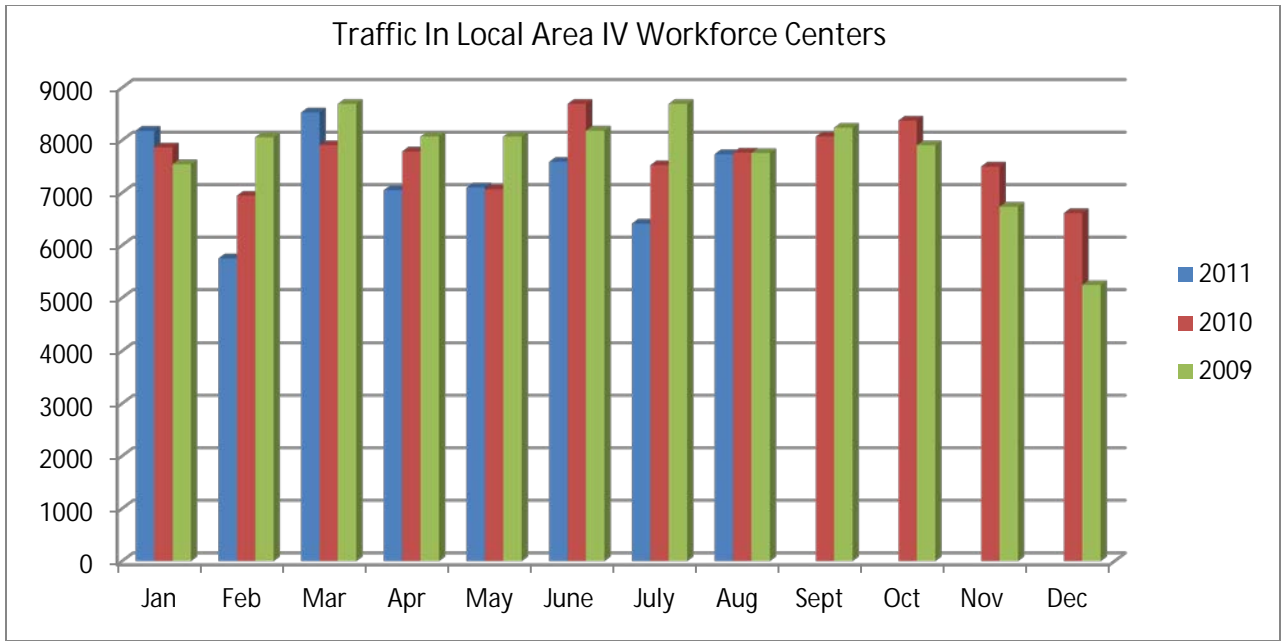
September 12-16, 2011. A final report from the audit is expected to be available before the end of the year.

Miscellaneous Updates

The U.S. Government Accountability Office (GAO), at the request of the Chairs and Ranking Minority Members of the Senate Committee on Health, Education, Labor, and Pensions, and its Subcommittee on Employment and Workforce Safety, is seeking to identify promising practices in workforce collaborations that involve employers and economic development entities. In particular, focus is on the roles played by workforce investment boards (WIBs) in collaboratives; the results for individuals, employers, and the workforce system; opportunities for federal agencies to support such collaboration; and the implications, if any, for Workforce Investment Act reauthorization. The National Center for Aviation Training (NCAT) initiative and the Workforce Alliance of South Central Kansas WIB (part of a WIRED grant) and its partner WIBs were chosen for inclusion in the review.

The ETA Division of Research and Evaluation has contacted Dr. Natalie Grant at Wichita State University concerning her paper on the *Adolescent Perspectives of the Ecological Impact of a Summer Youth Employment Program* in which she stated, “Through the Workforce Alliance, the Summer Youth Employment Program provided youth with the opportunities to gain and build social capital when they returned to school after a summer employment experience. In addition, they create a leg up in the youth work force in community-based workplace settings that provide education and services for others. These programs also provide youth with the institutional knowledge that is critical for gaining social capital in society, and the participants *give back* while earning. These programs are the epitome of—social services. They have the potential to reduce dependency on welfare services through the life span and instill a work ethic that provides valuable institutional knowledge.”

Recommended Action: Receive and file.



2011	8182	5750	8529	7050	7102	7589	6414	7734				
2010	7863	6943	7906	7787	7067	8693	7525	7766	8071	8374	7500	6613
2009	7544	8056	8693	8072	8072	8184	8693	7756	8239	7906	6735	5243

Recommended Action

Receive and file.

**WIA Programs
Program Year 2010
Performance Report of LA IV
as of 9/6/2011**

Adult	Goal	PY10 1st Qtr July 10- Sept 10		PY10 2nd Qtr Oct 10- Dec 10		PY10 3rd Qtr Jan 11- Mar 11		PY10 4th Qtr Apr 11- June 11		PY10 Annual July 10- June 11		State PY10 Annual July 10- June 11	*Reporting Period	
	Sanction													
Entered Employment Rate	70%	51	155	51.9	126	55.8	140	55.4	155	54.5	524	4686	4th Qtr= 7/1/10 to 9/30/10	
	56.0%	304	31	243	251	280	251	280	280	961	7765	Annual= 10/1/09 to 9/30/10		
Retention Rate	84.0%	75.6	41	71.1	235	78.4	148	72.6	122	73.7	594	4717	4th Qtr= 1/1/10 to 3/31/10	
	67.2%	358050	2145007	1316276	1264679	5098189	59375141	Annual= 4/1/09 to 3/31/10						
Average Earnings	\$12,500.00	11550	31	12844.35	167	11347.21	116	10366.22	122	11639.7	438	12678.87	4683	4th Qtr= 1/1/10 to 3/31/10
	\$10,000.00	17044732	17044732	17044732	17044732	17044732	17044732	17044732	17044732	17044732	17044732	17044732	17044732	Annual= 4/1/09 to 3/31/10

Dislocated Workers

	Goal	PY10 1st Qtr July 10- Sept 10		PY10 2nd Qtr Oct 10- Dec 10		PY10 3rd Qtr Jan 11- Mar 11		PY10 4th Qtr Apr 11- June 11		PY10 Annual July 10- June 11		State PY10 Annual July 10- June 11	*Reporting Period	
	Sanction													
Entered Employment Rate	80%	50.5	55	51.2	42	53.3	56	60.3	91	55.1	234	1264	4th Qtr= 7/1/10 to 9/30/10	
	64%	109	16	82	82	105	105	151	151	425	70.1	1803	Annual= 10/1/09 to 9/30/10	
Retention Rate	87%	80	20	82	111	83.3	48	85.4	48	82.9	228	1028	4th Qtr= 1/1/10 to 3/31/10	
	69.6%	227430	1737330	752544	775619	3507031	17044732	Annual= 4/1/09 to 3/31/10						
Average Earnings	\$15,700.00	14214.38	16	19303.67	90	18813.6	40	18917.54	41	18654.42	188	17061.79	999	4th Qtr= 1/1/10 to 3/31/10
	\$12,560.00	17044732	17044732	17044732	17044732	17044732	17044732	17044732	17044732	17044732	17044732	17044732	17044732	Annual= 4/1/09 to 3/31/10

Youth

	Goal	PY10 1st Qtr July 10- Sept 10		PY10 2nd Qtr Oct 10- Dec 10		PY10 3rd Qtr Jan 11- Mar 11		PY10 4th Qtr Apr 11- June 11		PY10 Annual July 10- June 11		State PY10 Annual July 10- June 11	*Reporting Period
	Sanction												
Placement Employment/Education	64%	78.6	11	80	4	70	7	85.7	6	77.8	28	388	4th Qtr= 7/1/10 to 9/30/10
	51.2%	14	80	5	70	10	10	85.7	7	77.8	36	565	Annual= 10/1/09 to 9/30/10
Attainment Degree/Certificate	52%	70.6	12	87.5	7	63.6	7	78.6	11	74	37	346	4th Qtr= 7/1/10 to 9/30/10
	41.6%	17	87.5	8	63.6	11	78.6	14	74	50	64.1	540	Annual= 10/1/09 to 9/30/10
Literacy/Numeracy Gains	42%	100	2	^^^	0	^^^	0	^^^	0	100	2	119	4th Qtr= 4/1/11 to 6/30/11
	33.6%	2	^^^	0	^^^	0	^^^	0	^^^	2	50.9	234	Annual= 7/1/10 to 6/30/11

Summary	1st Qtr			2nd Qtr			3rd Qtr			4th Qtr		
	Adult	DW	Youth	Adult	DW	Youth	Adult	DW	Youth	Adult	DW	Youth
Met Goal			3	1	1	2		1	2		1	2
Met Sanction	2	2		1	1		2	1		2	1	
Did Not Meet Sanction	1	1		1	1		1	1		1	1	

	Annual			
	Adult	DW	Youth	State
Met Goal		1	3	5
Met Sanction	2	1		4
Did Not Meet Sanction	1	1		

Bold Numbers=Official Numbers from State and Will Not Change

***** The Kansas Department of Commerce accesses confidential databases to obtain additional wage data; therefore, the actual performance rating cannot be released, only whether the rating met, exceeded, or was below the goal or sanction level.

^^^ Agency did not have participants in this measure

* Reporting Period=Participants who exited during the time frame indicated will count in performance measures

**WIA Programs
Program Year 2010
4th Quarter Performance Report
Comparison of Local Areas as of 09/06/2011**

	Report Period*	Goal	LA IV South Central Kansas 6 Counties	LA I Western Kansas 62 Counties	LA II North East Kansas 17 Counties	LA III Kansas City Area 3 Counties	LA V South East Kansas 17 Counties	State
		Sanction						
Adults Entered Employment Rate	7/1/10 to 9/30/10	70%	54.5	70.8	68.5	58.3	66.1	60.6
		56%						
Retention Rate	1/1/10 to 3/31/10	84%	73.7	92.6	84.9	79.8	78.1	80
		67.2%						
Average Earnings	1/1/10 to 3/31/10	\$12,500.00	11639.7	20198.87	16874.1	12279.85	10427.73	12695.52
		\$10,000.00						

Dislocated Workers

Entered Employment Rate	7/1/10 to 9/30/10	80%	55.1	89.3	82.4	66.8	83.3	71.1
		64%						
Retention Rate	1/1/10 to 3/31/10	87%	82.9	96.8	83.4	83.3	88.6	85.8
		69.6%						
Average Earnings	1/1/10 to 3/31/10	\$15,700.00	18654.42	14400.46	18473.39	17091.82	16170	17103.95
		\$12,560.00						

Youth

Placement Employment/Education	7/1/10 to 9/30/10	64%	77.8	64.9	67.5	68.9	70.3	68.7
		51.2%						
Attainment Degree/Certificate	7/1/10 to 9/30/10	52%	74	62.3	81.7	53.3	55.6	64.1
		41.6%						
Literacy/Numeracy Gains	4/1/11 to 6/30/11	42%	100	45.5	64.1	47.3	53.8	50.9
		33.6%						

Summary

	LA IV			LA I			LA II		
	Adult	DW	Youth	Adult	DW	Youth	Adult	DW	Youth
Met Goal		1	3	3	2	3	2	2	3
Met Sanction	2	1			1		1	1	
Did Not Meet Sanction	1	1							

	LA III			LA V			State		
	Adult	DW	Youth	Adult	DW	Youth	Adult	DW	Youth
Met Goal		1	3		3	3	1	1	3
Met Sanction	3	2		3			2	2	
Did Not Meet Sanction									

Bold Numbers=Official Numbers from State and Will Not Change

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* Reporting Period = Participants who exited during the time frame indicated will count in performance measures

**WIA Programs
Program Year 2011
Performance Report of LA IV
as of 9/6/2011**

Adult	Goal	PY11 1st Qtr July 11- Sept 11	PY11 2nd Qtr Oct 11- Dec 11	PY11 3rd Qtr Jan 12- Mar 12	PY11 4th Qtr Apr 12- June 12	PY11 Annual July 11- June 12	State PY11 Annual July 11- June 12	*Reporting Period	
	Sanction								
Entered Employment Rate	70%	53.6	157				578	4544	1st Qtr= 10/1/10 to 12/31/10
	56.0%								293
Retention Rate	84.0%	74.9	134				539	5810	1st Qtr= 4/1/10 to 6/30/10
	67.2%								179
Average Earnings	\$12,500.00	11303.13	1514620				6240582	72489383	1st Qtr= 4/1/10 to 6/30/10
	\$10,000.00								134

Dislocated Workers

Entered Employment Rate	80%	73.9	85					275	1275	1st Qtr= 10/1/10 to 12/31/10
	64%									115
Retention Rate	87%	92.9	65					238	1187	1st Qtr= 4/1/10 to 6/30/10
	69.6%									70
Average Earnings	\$15,700.00	15306.09	994896				4273711	19831676	1st Qtr= 4/1/10 to 6/30/10	
	\$12,560.00								65	18032.54

Youth

Placement Employment/Education	64%	100	6					23	378	1st Qtr= 10/1/10 to 12/31/10
	51.2%									6
Attainment Degree/Certificate	52%	85.7	6					31	330	1st Qtr= 10/1/10 to 12/31/10
	41.6%									7
Literacy/Numeracy Gains	42%	^^^	0					0	114	1st Qtr= 7/1/11 to 9/30/11
	33.6%									0

Summary	1st Qtr			2nd Qtr			3rd Qtr			4th Qtr		
	Adult	DW	Youth	Adult	DW	Youth	Adult	DW	Youth	Adult	DW	Youth
Met Goal		1	2									
Met Sanction	2	2										
Did Not Meet Sanction	1											

	Annual			
	Adult	DW	Youth	State
Met Goal		1	2	5
Met Sanction	2	1		4
Did Not Meet Sanction	1	1		

Bold Numbers=Official Numbers from State and Will Not Change

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**WIA Programs
Program Year 2011
1st Quarter Performance Report
Comparison of Local Areas as of 09/06/2011**

	Report Period*	Goal	LA IV South Central Kansas 6 Counties	LA I Western Kansas 62 Counties	LA II North East Kansas 17 Counties	LA III Kansas City Area 3 Counties	LA V South East Kansas 17 Counties	State
		Sanction						
Adults Entered Employment Rate	10/1/10 to 12/31/10	70%	54.2	65.9	64.8	60.4	69.1	61.5
		56%						
Retention Rate	4/1/10 to 6/30/10	84%	73.8	89.8	83.3	79.3	78.8	79.7
		67.2%						
Average Earnings	4/1/10 to 6/30/10	\$12,500.00	11578.07	18440.17	15152.41	12320.08	10687.46	12554.45
		\$10,000.00						

Dislocated Workers

Entered Employment Rate	10/1/10 to 12/31/10	80%	60.6	85.1	78.6	68.7	85.5	72.1
		64%						
Retention Rate	4/1/10 to 6/30/10	87%	85.6	98.2	84.4	84	89.5	86.8
		69.6%						
Average Earnings	4/1/10 to 6/30/10	\$15,700.00	18032.54	14884.81	17992.31	17755.1	13821.02	17052.17
		\$12,560.00						

Youth

Placement Employment/Education	10/1/10 to 12/31/10	64%	82.1	61.8	62.6	68.6	74.2	67.5
		51.2%						
Attainment Degree/Certificate	10/1/10 to 12/31/10	52%	77.5	64.8	79.4	50.5	54.1	61.9
		41.6%						
Literacy/Numeracy Gains	7/1/11 to 9/30/11	42%	^^^	41.7	68.6	49.4	53.8	52.3
		33.6%						

Summary

	LA IV			LA I			LA II		
	Adult	DW	Youth	Adult	DW	Youth	Adult	DW	Youth
Met Goal		1	2	2	2	1	1	1	2
Met Sanction	2	1		1	1	2	2	2	1
Did Not Meet Sanction	1	1							

	LA III			LA V			State		
	Adult	DW	Youth	Adult	DW	Youth	Adult	DW	Youth
Met Goal		1	2		2	3	1	1	3
Met Sanction	3	2	1	3	1		2	2	
Did Not Meet Sanction									

Bold Numbers=Official Numbers from State and Will Not Change

**** The Kansas Department of Commerce accesses confidential databases to obtain additional wage data;
therefore, the actual performance rating cannot be released, only whether the rating met, exceeded, or was below the goal or sanction level.

^^^ Agency did not have participants in this measure

* Reporting Period = Participants who exited during the time frame indicated will count in performance measures

**Wagner-Peyser
Program Year 2010
Performance Report of LAIV
as of 9/6/2011**

Wagner-Peyser	Goal	PY10 1st Qtr July 10- Sept 10	PY 10 2nd Qtr Oct 10- Dec 10	PY10 3rd Qtr Jan 11- Mar 11	PY10 4th Qtr Apr 11- June 11	*Reporting Period
	Sanction					
Entered Employment Rate	65%	53.87%	54.48%	55.06%	54.97%	4th Qtr= 7/1/10 to 9/30/10
	52.0%					Annual= 10/1/09 to 9/30/10
Retention Rate	80%	75.72%	76.05%	78.85%	78.96%	4th Qtr= 1/1/10 to 3/31/10
	64.0%					Annual= 4/1/09 to 3/31/10
Average Earnings	\$11,500.00	\$12,723.00	\$13,138.00	\$14,042.00	\$14,126.00	4th Qtr= 1/1/10 to 3/31/10
	\$9,200.00					Annual= 4/1/09 to 3/31/10

Summary

	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter
Met Goal	1	1	1	1
Met Sanction	2	2	2	2
Did Not Meet Sanction				

***** The Kansas Department of Commerce accesses confidential databases to obtain additional wage data; therefore, the actual performance rating cannot be released, only whether the rating met, exceeded, or was below the goal or sanction level.

* Reporting Period=Participants who exited during the time frame indicated will count in performance measures

**Senior Community Service Employment Program (SCSEP)
Program Year 2010
Performance Report of LAIV
as of 9/6/2011 (Updated Quarterly)**

SCSEP		Goal	PY10 1st Qtr July 10- Sept 10		PY10 2nd Qtr Oct 10- Dec 10		PY10 3rd Qtr Jan 11- Mar 11		PY10 4th Qtr Apr 11- June 11		PY10 YTD July 10- June 11	
Community Service	The number of hours of community service in the reporting period divided by the number of hours of community service funded by the grant minus the number of paid training hours in the reporting period	50%		33749		22579		20684		18497		95721
			99.6%	33895	66.3%	34059	60.9%	33943	54.1%	34198	70.3%	136093
Entered Employment	Of those not employed at the time of participation, the number of participants employed in the first quarter after the exit quarter divided by the number of participants who exit during the quarter	32.5%		0		1		4		3		10
			0.0%	13	10.0%	10	36.4%	11	30.0%	10	22.7%	44
Employment Retention	Of those participants who are employed in the first quarter after the exit quarter, the number employed in both the second and third quarters after the exit quarter divided by the number of participants who exit during the quarter	66.7%		0		5		1		2		8
			N/A	0	83.3%	6	50.0%	2	100.0%	2	80.0%	10
Average Earnings	Of those participants who are employed in the first, second, and third quarters after the quarter of program exit, total earnings in the second and third quarters after the exit quarter, divided by the number of exiters during the period	\$6,512		0		26679		4902		21285		52733
			N/A	0	\$5,336	5	\$4,902	1	\$10,643	2	\$6,592	8
Service Level	The number of participants who are active on the last day of the reporting period or who exited during the reporting period divided by the number of modified community service positions	100%		128		115		99		87		129
			101.6%	126	91.3%	126	78.6%	126	69.0%	126	102.4%	126
Service to Most In Need	Average number of barriers per participant. The total number of the following characteristics: severe disability, frail; age 75 or older, old enough for but not receiving SS Title II, severely limited employment prospects and living in an area of persistent unemployment, limited English proficiency, low literacy skills, disability, rural, veterans, low employment prospects, failed to find employment after using WIA Title I, and homeless or at risk of homelessness divided the number of participants who are active on the last day of the reporting period or who exited during the reporting period	2.36		222		198		174		144		225
			2.22	100	2.20	90	2.26	77	2.18	66	2.23	101

Summary	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	YTD
Met Goal	2	2	2	3	4
No Data Available	2				
Did Not Meet Goal	2	4	4	3	2

Bold Numbers = Official Numbers and Will Not Change

WORKFORCE ALLIANCE OF SOUTH CENTRAL KANSAS, INC.
Consolidating Statement of Financial Condition
June 30, 2011

	WIA	PACES	Other	Total
ASSETS				
Current Assets:				
Cash - WIA	\$81,737.39	\$0.00	\$0.00	\$81,737.39
Cash - Workforce Alliance general	0.00	0.00	11,882.05	11,882.05
Cash - PACES Money Market	0.00	331,248.58	0.00	331,248.58
Cash - Health Careers	0.00	0.00	22,490.49	22,490.49
Cash - Summer Youth	0.00	0.00	7,051.05	7,051.05
Cash - Aflac Flex Spending	0.00	0.00	2,975.05	2,975.05
Accounts Receivable	104,193.77	0.00	9,528.67	113,722.44
Prepaid Expense	0.00	0.00	11,055.88	11,055.88
Amount due to/from	(21,989.12)	13,183.00	8,806.12	0.00
Total Current Assets	163,942.04	344,431.58	73,789.31	582,162.93
Total Assets	\$163,942.04	\$344,431.58	\$73,789.31	\$582,162.93
LIABILITIES AND NET ASSETS				
Current Liabilities:				
Accounts Payable	\$140,397.38	\$48,948.86	\$9,528.67	\$198,874.91
Federal Payroll Taxes Payable	17,483.62	2,190.34	0.00	19,673.96
State Withholding Taxes Payable	6,061.04	964.29	0.00	7,025.33
Flex Spending Payable	0.00	0.00	2,975.05	2,975.05
Accrued Vacation Payable	0.00	0.00	70,199.26	70,199.26
Total Current Liabilities	163,942.04	52,103.49	82,702.98	298,748.51
Total Liabilities	163,942.04	52,103.49	82,702.98	298,748.51
Net Assets:				
Net Assets - Unrestricted	0.00	292,328.09	(8,913.67)	283,414.42
Total Net Assets	0.00	292,328.09	(8,913.67)	283,414.42
Total Liabilities & Net Assets	\$163,942.04	\$344,431.58	\$73,789.31	\$582,162.93

See independent accountants' compilation report

WORKFORCE ALLIANCE OF SOUTH CENTRAL KANSAS, INC.
Consolidating Statement of Activities and Changes in Net Assets
For the Twelve Months Ended June 30, 2011

	WIA	PACES	Other	Total
Changes in Net Assets:				
Revenue				
Grant	\$6,487,136.60	\$247,911.03	\$9,528.67	\$6,744,576.30
Miscellaneous Program	0.00	34.38	0.00	34.38
	30,125.01	0.00	0.00	30,125.01
Total Revenue	6,517,261.61	247,945.41	9,528.67	6,774,735.69
Expenses				
Wages	2,052,324.50	158,092.63	17,612.63	2,228,029.76
Payroll Taxes	180,922.76	13,846.49	0.00	194,769.25
Benefits	250,984.85	9,886.27	(1,369.05)	259,502.07
Rent	479,225.25	7,486.69	0.00	486,711.94
Building Enhancement	8,670.51	0.00	0.00	8,670.51
Security	31,504.40	279.01	0.00	31,783.41
Utilities	5,977.11	0.00	0.00	5,977.11
Insurance	33,482.40	100.00	(1,360.30)	32,222.10
Communications	65,219.91	2,149.52	676.21	68,045.64
Office Supplies	58,865.71	6,322.80	9,718.69	74,907.20
Office Equipment/Furniture	70,497.94	1,174.47	0.00	71,672.41
Copier Lease	55,042.74	0.00	0.00	55,042.74
Postage	3,173.15	257.16	0.00	3,430.31
Dues & Subscriptions	7,636.29	182.20	0.00	7,818.49
Conference	18,076.99	37,202.36	0.00	55,279.35
Job Fairs	545.69	26,083.22	0.00	26,628.91
Meetings	17,722.77	16,205.33	796.12	34,726.22
Outreach	12,494.54	5,394.79	800.00	18,689.33
Staff Development	18,079.91	1,581.96	0.00	19,661.87
Travel	30,491.72	2,478.23	0.00	32,969.95
Contract Services	200,716.39	81,510.59	445.86	282,672.84
Subrecipient Grants Awarded	0.00	80,000.00	0.00	80,000.00
Indirect Expense	0.00	0.00	0.00	0.00
Miscellaneous	0.00	0.00	2,884.84	2,884.84
Business Services	0.00	0.00	0.00	0.00
Transition Expense	0.00	0.00	0.00	0.00
Incumbent Worker Training	26,606.07	0.00	0.00	26,606.07
Case Management	0.00	0.00	0.00	0.00
Incentives	5,572.21	0.00	0.00	5,572.21
Education & Training	2,746,984.35	88,953.39	0.00	2,835,937.74
Supportive Services	136,443.45	15,321.00	0.00	151,764.45
Total Expenses	6,517,261.61	554,508.11	30,207.00	7,101,976.72
Change in Net Assets	0.00	(306,562.70)	(20,678.33)	(327,241.03)
Net Assets - Unrestricted, Beginning of Year	0.00	598,890.79	54,655.71	653,546.50
Prior Period Adjustment	0.00	0.00	(42,891.05)	(42,891.05)
Net Assets - Unrestricted, Beginning of Year as restated	0.00	598,890.79	11,764.66	610,655.45
Net Assets - Unrestricted, End of Year	\$0.00	\$292,328.09	(\$8,913.67)	\$283,414.42

See independent accountants' compilation report

Workforce Alliance Consolidated Budget PY11

July 2011 - June 2012

Full Accrual

Updated 9/15/2011

Category	PY11				Budget	%
	Budget	July	August	Cumulative	Balance	Remaining
Wages	\$ 2,445,366.18	\$ 195,869.22	\$ 201,239.29	\$ 397,108.51	\$ 2,048,257.67	84%
Taxes	\$ 253,012.27	\$ 14,694.96	\$ 15,177.70	\$ 29,872.66	\$ 223,139.61	88%
Benefits	\$ 283,534.73	\$ 24,459.86	\$ 21,835.62	\$ 46,295.48	\$ 237,239.25	84%
Rent	\$ 260,139.37	\$ 72,554.30	\$ (33,512.66)	\$ 39,041.64	\$ 221,097.73	85%
Build Enh	\$ 5,000.00	\$ 14.16	\$ 337.53	\$ 351.69	\$ 4,648.31	93%
Security	\$ 27,063.20	\$ 2,998.70	\$ 1,138.97	\$ 4,137.67	\$ 22,925.53	85%
Utilities	\$ 55,751.70	\$ 2,256.66	\$ 1,874.53	\$ 4,131.19	\$ 51,620.51	93%
Insurance	\$ 27,500.00	\$ -	\$ -	\$ -	\$ 27,500.00	100%
Communications	\$ 49,005.96	\$ 2,592.89	\$ 4,224.94	\$ 6,817.83	\$ 42,188.13	86%
Supplies	\$ 63,356.74	\$ 1,446.02	\$ 4,754.75	\$ 6,200.77	\$ 57,155.97	90%
Equipment	\$ 53,748.85	\$ 2,323.10	\$ 21,414.45	\$ 23,737.55	\$ 30,011.30	56%
Copy	\$ 51,963.24	\$ 5,831.42	\$ 4,801.11	\$ 10,632.53	\$ 41,330.71	80%
Postage	\$ 4,262.36	\$ 72.31	\$ 172.90	\$ 245.21	\$ 4,017.15	94%
Dues/Sub	\$ 7,500.00	\$ 3,300.00	\$ 75.00	\$ 3,375.00	\$ 4,125.00	55%
Conferences	\$ 43,727.00	\$ -	\$ 3,569.48	\$ 3,569.48	\$ 40,157.52	92%
Job Fairs	\$ 1,500.00	\$ -	\$ -	\$ -	\$ 1,500.00	
Meetings	\$ 29,791.60	\$ 231.37	\$ 2,593.43	\$ 2,824.80	\$ 26,966.80	91%
Outreach	\$ 15,127.00	\$ -	\$ 1,367.16	\$ 1,367.16	\$ 13,759.84	91%
Staff Development	\$ 35,619.58	\$ -	\$ 1,972.07	\$ 1,972.07	\$ 33,647.51	94%
Travel	\$ 61,961.95	\$ 1,210.42	\$ 4,084.71	\$ 5,295.13	\$ 56,666.82	91%
Contract Services	\$ 388,764.91	\$ 4,390.69	\$ 35,310.33	\$ 39,701.02	\$ 349,063.89	90%
SubRecipient Grants	\$ 79,615.00	\$ -	\$ -	\$ -	\$ 79,615.00	100%
Incumbent Worker*	\$ -	\$ -	\$ -	\$ -	\$ -	
Incentives	\$ 5,000.00	\$ 500.00	\$ 100.00	\$ 600.00	\$ 4,400.00	88%
Education & Training	\$ 4,534,374.73	\$ 58,265.52	\$ 249,353.84	\$ 307,619.36	\$ 4,226,755.37	93%
Supportive Services	\$ 604,261.19	\$ 13,569.10	\$ 47,385.93	\$ 60,955.03	\$ 543,306.16	90%
Total	\$ 8,914,848.74	\$ 406,580.70	\$ 589,271.08	\$ 995,851.78	\$ 8,391,095.78	94%

Item

Training Reports

Summary

There was an 11 percent increase compared to the June report for total number of participants, but the distribution across industry and training providers is about the same. One exception is in healthcare, which has surpassed aviation to become the largest industry of participant training by about 20 individuals, due in large part to the enrollments we have seen through KHPOP in the last quarter.

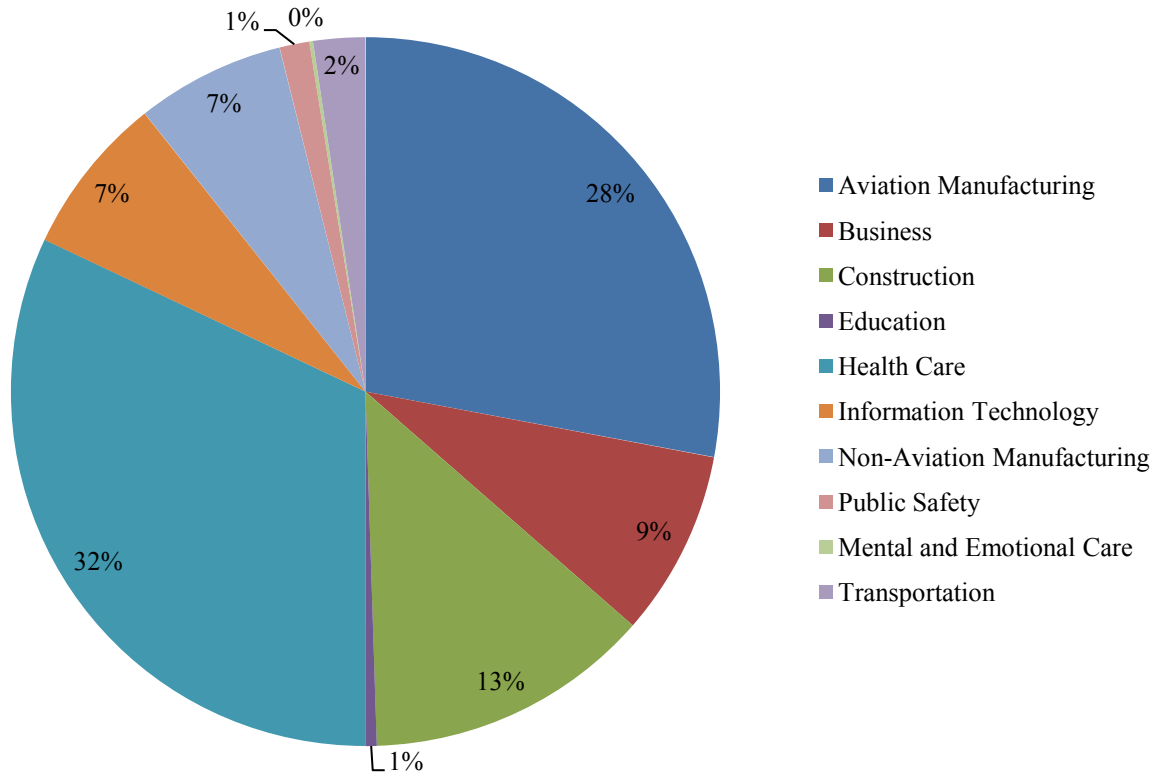
Training Breakdown by Industry and Occupation

For All Programs as of 9/1/2011

Industry	Training Program	Participants
<i>Aircraft Manufacturing</i> 165	Advanced Aerostructure Technician	2
	Aerospace Quality Control	3
	Aviation Maintenance Technology/ A&P	67
	Avionics	8
	CAD/CAM & CATIA	32
	Certified in Production and Inventory Management	1
	Composites Technology	23
	Design Technology	1
	Engineering	2
	Enterprise Quality Management	1
	Maintenance	3
	Mechanical Engineering	3
	Operations Management Technical Certificate	4
	Six Sigma	1
Non-Destructive Testing (NDT)	14	
<i>Automotive Repair & Service</i> 7	Agriculture/Heavy Machinery Diesel Mechanic	1
	Automotive Repair and Body	3
	Automotive Technology	3
<i>Construction</i> 77	Construction	2
	Electrical Apprentice	51
	Heavy Equipment Operator	1
	HVAC	23
<i>Education</i> 3	Early Childhood	1
	Education	2
<i>Health Care</i> 189	Certified Nursing Assistant (CNA)	26
	Dental Assistant	6
	Dental Hygienist	2
	EMT	1
	Licensed Practical nurse (LPN)	38

<i>Health Care</i> 189	Medical Assistant	17
	Medical Lab Assistant	1
	Medical Technology	1
	Medical Terminology	1
	Occupational Therapy Assistant	9
	Pharmacy Technician	4
	Pre Med/Pre Pharmacy Program (BS)	2
	Radiology Technician	2
	Respiratory Therapy	2
	Registered Nurse (RN)	45
	Surgical Technology	15
	Therapeutic Massage	1
	X-Ray Medical Technician	5
<i>Information Technology</i> 43	CISCO	5
	Computer Networking/Database	4
	Computer Operations	2
	Computer Science	2
	Computer Specialist	4
	Cyber Security	6
	Digital Media Specialist	1
	Engineering Graphics Technology	2
	Electronics Technology	5
	Information Technology	2
	Software Development	3
Web Development Specialist	7	
<i>Mental and Emotional Care</i> 1	Social Work	1
<i>Non-Aircraft Manufacturing</i> 40	Manufacturing Engineer	27
	Machine Technology/ CNC Machinist	3
	Welding	10
<i>Public Safety</i> 8	Criminal Justice	6
	Fire Science	2
<i>Professional and Business Services</i> 50	Accounting Bachelors	4
	Accounting AAS	11
	Administrative Office Technology	2
	Business Administration	5
	Business Management	13
	Business Medical Specialist	2
	Finance	1
	Medical Billing & Coding	10
	Paralegal	2
<i>Transportation</i> 7	CDL	7
Total Number of Participants in Training		590

Training Breakdown by Completion Date
For All Programs as of 9/1/2011



Training Breakdown by Completion Date
For All Programs as of 9/1/2011

Industry	Current Number Enrolled	Training Complete*	Expected Completion							
			Q4 2011	Q1 2012	Q2 2012	Q3 2012	Q4 2012	Q1 2013	Q2 2013	Q3 2013
Aviation Manufacturing	165	63	33	0	54	6	4	0	0	0
Business	50	9	8	2	16	5	0	0	2	1
Construction	77	14	0	1	8	8	0	3	14	17
Education	3	1	1	0	1	0	0	0	0	0
Health Care	189	44	35	1	41	2	18	0	18	2
Information Technology	43	11	7	2	17	2	1	0	0	0
Mental and Emotional Care	1	0	0	0	1	0	0	0	0	0
Non-Aviation Manufacturing	40	25	3	0	6	1	1	0	0	0
Public Safety	8	2	1	0	4	2	0	0	0	0
Transportation	14	10	2	0	2	0	0	0	0	0
Total	590	180	90	6	149	26	24	3	34	20

* Clients have completed training but have not yet found employment, or are waiting to enroll in additional training in the Spring 2012 semester, and are continuing to receive Intensive Services from the Workforce Alliance.

Training Breakdown by Educational Institution
For All Programs as of 9/1/2011

Provider	Number of Participants	Percentage
Butler Community College	89	15%
Cowley College	18	3%
Flint Hills Technical College	1	0.2%
Fort Scott Community College	5	1%
Friends University	9	2%
Garden City Community College	1	0.2%
Heritage College	10	2%
Hesston College	1	0.2%
Hutchinson Community College	11	2%
Kansas Quick Careers/Urban League	7	1.0%
K-State Salina	1	0.2%
Midwestern College	7	1%
Missouri Institute of Welding	1	0.2
Newman University	19	3%
Oklahoma Construction College	1	0.2%
Pratt Community College	1	0.2%
Southwestern College	8	1.3%
Vatterott College	17	2.8%
Washburn Institute of Technology	1	0.2%
Wichita Area Technical College	238	40%
Wichita Electrical Joint Apprentice Training Center	51	8%
Wichita State University	69	11%
Wichita Technical Institute	22	3%
Wichita Truck Driving School	2	0.3%

Wind Energy Cluster Regionalization Fast Facts

Wind Energy Companies that Have Recently Located in South Central Kansas				
Company	Location	Product	Facility Investment	Projected Jobs
Siemens	Hutchinson	Nacelles	\$44 million	400
Tindall	Newton	Tower Bases	\$66 million	405
New Millennium	Newton	Point of Use Turbines	\$30 million	350
Draka	Hutchinson	Cables	n/a	20
Wurth	Wichita	Fasteners	n/a	10

COMMON SUPPORT INDUSTRIES FOR WIND ENERGY

Component/Material/Equipment Manufacturers	Consultancy Service Provider	Installation/Logistics	Other
<ul style="list-style-type: none"> • Brake Systems • Cables & Accessories • Gearboxes • Generators • Main Frames • Main Shafts • Nacelle Housing • Pitch Systems • Power Converters • Rotor Bearings • Rotor Blades • Rotor Hubs • Screws/Bolts • Towers • Transformers • Yaw Systems 	<ul style="list-style-type: none"> • Computer Software & Communications • Electrical • Environment Impact Assessment • Health & Safety • Market & Business Analysis • Wind Forecast/Resource Assessment • Finance/Insurance/Legal Services 	<ul style="list-style-type: none"> • Construction • Electrical Systems/Connections • Foundations • Transportation • Cranes 	<ul style="list-style-type: none"> • Operation & Maintenance • Project Developers & Maintenance • R&D/Universities/Institutes • Utility/Power Generation/Energy Companies



Posted on Sun, Sep. 11, 2011

Gov. Sam Brownback: Wind offers clean path to growth

By Gov. Sam Brownback

The moment is approaching when our nation must decide how it's going to power the future. The importance of renewable energy to the nation becomes clear as Congress turns its attention to energy policy this fall, as we examine the importance of true energy independence and security more closely, and as we continue our work on rebuilding the economy and job creation.

Experience has taught us that investment in the renewable-energy economy is creating jobs across all employment sectors, including construction, engineering, operations, technology and professional services, in both rural and urban communities. Greater use of renewable energy also will allow the country to prolong its current power-generation resources while developing new generation technologies to ensure a secure and homegrown supply of energy.

We, as a nation, have been waiting for the moment when a true balance between environmental concerns, economic benefits and energy needs is in view. I believe that moment has arrived.

At the national level, we've moved toward this balance by deploying powerful tools, such as tax incentives to support investment in renewable-energy projects and grants to encourage innovation in clean-coal technologies. The wind industry has utilized a production tax credit, which has helped the industry see steady growth this decade. I support the continued use of those tools as a way to spur investment in our communities and create sorely needed jobs.

In Kansas and the lower Midwest, our local utilities have designed and are constructing an electric transmission system that ensures greater reliability for our residents, offers access to competitively priced power, and dramatically increases our ability to move renewable energy across the country.

Other private companies are working to develop renewable-energy highways — dedicated transmission lines — that can transport thousands of megawatts of renewable energy from the Midwest to population centers in the East, thereby providing access to clean, reliable and affordable energy for millions of customers.

The Grain Belt Express Clean Line, which will deliver 3,500 megawatts of low-cost, renewable energy from western Kansas to southeastern Missouri and points farther east, is a great example of such a project.

A combination of events in Kansas has driven the cost of wind energy to historic lows. We have 1,100 megawatts of operational wind and are on track to more than double that number by the end of 2012.

Wind energy makes a compelling economic case with new installed wind prices dropping from around 6 cents per kilowatt-hour to 3 cents per kilowatt-hour or lower, while turbine technology increases capacity factors to about 50 percent or more. We've increased transmission capacity, constructing more than 1,000 new miles of high-voltage electric transmission.

The price of Kansas wind is now competitive with the traditional sources of energy, and you can get guaranteed rates for the next 20 years.

Kansans have a proud history of meeting the needs of the world. We export wheat to feed the hungry and machines that can fly to make the world a smaller place. The time has come for us to export clean, reliable and affordable wind energy to the nation.

Sam Brownback is the governor of Kansas.



Posted on Thu, Jan. 14, 2010

Wind could boost manufacturing in area

BY DAN VOORHIS
The Wichita Eagle

Is wind energy a realistic new cluster for Wichita's battered manufacturing sector?

There's a lot of promise and plenty of barriers. At this point, there are mostly just questions.

"We've had tremendous interest from manufacturers," said Randi Tveitaraas Jack, who is heading the Kansas Department of Commerce's effort to create a wind industry.

The commerce department is helping to host a conference this afternoon at the Hyatt Regency Wichita on how local suppliers can get into the wind supply chain. Officials from Siemens and the Great Lakes Wind Network, a network of wind energy subcontractors, will speak.

State officials say they expect a lot of questions. Kansas manufacturers said in a recent survey that their biggest barrier to entering the industry is a sheer lack of knowledge. They didn't know who to talk to or what the original equipment manufacturers (OEMs) want.

Wind energy is a global industry just arriving in the United States. Locals must compete with established European and Chinese suppliers, but they do have an advantage.

The OEMs don't want to keep paying to ship large turbine components from Europe and Asia. They also want to eliminate exchange rate risks.

There is almost no existing U.S. supply chain in place. Kansas has an edge among U.S. manufacturers because of its location close to the best wind farm sites.

State officials caution that it's still a numbers game. If local manufacturers can't make and ship parts for less than their overseas competitors, they can't compete.

"It's not a slam dunk; these guys are smart," said Jeff Tucker, associate director of the Advanced Manufacturing Institute at Kansas State University.

U.S. subcontractors will be more competitive on large components because of the shipping costs, Tucker said.

Officials are hopeful that there is a natural crossover between Wichita's aviation industry and wind energy.

Both industries expect precision. Wind turbines have to last decades and can be incredibly expensive to fix, so reliability is important.

But there are some large issues outstanding, as well:

Size: Commercial-grade turbines are huge and some components require heavy cranes and high ceilings. The heavy investment might dissuade some manufacturers who are set up to make smaller components for aircraft.

Margin: The margins likely will be significantly less than is typical in the aircraft industry because of the established global competition.

Cycle: The city's aircraft industry is interested now, but what happens when the demand for aircraft returns?

It comes down to money, Tucker said. Are local manufacturers willing to spend the money up front to qualify as a wind subcontractor and then stay in the supply chain after the aircraft industry picks back up?

"Qualifying (as a supplier) is intense," Tucker said. "(The OEMs) make an investment and want people who will stay with them."

The OEMs don't want suppliers who are interested only in filling a niche until aircraft picks up, he said.

On the other hand, Tucker said, OEMs don't want their suppliers solely dedicated to their business. A diversified supplier is more likely to stay healthy when the wind business is down.

For now, it's hard to estimate now just how much of an affect wind energy will have on Kansas, but the potential is great.

"It's not often that Kansas gets to pursue an industry that's big, growing and where we have an advantage," Tucker said.

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Item

Lessons from Pittsburgh

Background

Approximately 60 business, academic, civic and government leaders participated in a three-day Visioneering Wichita city-to-city visit to Pittsburgh, PA September 14-16. The focus of the trip was to examine the dynamics and leadership involved to move Pittsburgh from a dying city to a diversified and forward moving community that has focused on riverfront development, economical value, education and the cultural and arts community.

REAP and local government was represented by REAP Chair Mayor Kristey Williams of Augusta; REAP Vice-Chair and Sedgwick County Commissioner Dave Unruh; Sedgwick County Commissioner Tim Norton; Council Members Janet Miller and Lavonta Williams of Wichita; Bill Buchanan, Ron Holt and Kristi Zukovich, Sedgwick County; and REAP CEO Joe Yager. Several REAP partners also attended, including Kimberly Cronister, WA; Jeremy Hill, CEDBR; and Andy Schlapp, WSU.

Although there has not been a debriefing from the trip to determine next steps, the following are a few observations:

- Collaboration and cooperation between the private and public sectors.
- "Continuous Improvement". Pittsburgh does not settle and are constantly working to make things better while evaluating failures and celebrating successes alike.
- Going green. Pittsburgh ranks among the highest in the number of green technology initiatives and green buildings. Their businesses, most notably PNC Financial, has taken a lead as they see the economic benefits in green initiatives.
- Their leaders (especially through foundations and businesses) have shifted the economic focus from steel to education, health care, financial services, higher education and advanced technology such as robotics.
- They are making a conscious and dedicated effort to keep younger generations there through education, job creation, and a serious investment in the cultural arts.
- Pittsburgh has invested in initiatives that have focused on their rivers and incorporated their downtown as a part of that connection.
- Most of the Pittsburgh initiatives have been completed in the last ten years. They have determined their needs and vision and are committed to making it a reality.
- In Allegheny County alone there are more than 120 cities. Prosperous regions are built with the understanding that there is no successful region with a dying urban center at its core. For the region to prosper all the interested parties must be involved.

Creating a Strategy for Regional Sustainability

For 14 years, the Regional Economic Area Partnership (REAP) of South Central Kansas has been guiding stakeholders to think and act regionally. The 37 city and county local governments that make up REAP have come together to create a long term vision for economic prosperity. In achieving this vision, REAP has engaged partnerships in inter-jurisdictional planning efforts, advocated for state and national policies that impact the region, and supported creating efficiencies in public services by working together across boundaries.

REAP wants to enhance the regional economy to promote long-term, sustainable population and job growth. South Central Kansas is a low-density region and will remain so. And yes, we want to protect the places we value, including stable neighborhoods, accessible employment centers and vibrant commercial and cultural districts throughout the region. In short, we want to create a more vibrant, sustainable region — in both suburban and urban communities — that support a high quality of life for all of us, now and in years to come.

Over the past thirty years our historic use of insular planning has led to our region experiencing rising costs of infrastructure, energy and public services and witnessed a shift in demographics. **Without a coordinated effort local governments will independently continue to increase their costs of service, making the region as a whole less economically competitive.**

The HUD Sustainable Communities Regional Planning Grant aligns with the mission of REAP by allowing regions to integrate housing, economic and workforce development, transportation, and infrastructure investments into a regional planning initiative that considers economic competitiveness, social equity, energy use, and public health and wellness.

Creating a sustainable future for the next generation through the best use of public resources must be a shared vision for all communities in South Central Kansas. Development of a ***South Central Kansas Regional Plan for Sustainable Development*** will be a catalyst for change in our region as it will cause us to think and work together outside of our usual and accustomed roles. A regional sustainability plan will strengthen the region's competitiveness in today's world economy. With an eye toward the future, we worry about how our individual communities will survive, often forgetting how communities within our region can work together. We need to ensure that all voices are at the table to develop a vision that is unique and appropriate for our region.